

ASK KIRUBI

A guide to Wealth and Fulfilment

B E N A R D M A K A A

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A guide to Wealth & Fulfilment

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This book has been created as a public service. It is available for download in pdf and e-reader versions on askkirubi.org. Dr. Chris has essays and more at his social media accounts and is on Twitter @CKirubi. This book is not affiliated to him or his associates in any way.

To all entrepreneurs, the heroes of our times

**INSPIRATION IS PERISHABLE, ACT ON IT
IMMEDIATELY**

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IMPORTANT NOTES ON THIS BOOK (DISCLAIMER)

I built the Ask Kirubi entirely out of transcripts, Tweets, and talks Dr Kirubi has shared. Every attempt is made to present Dr Kirubi in his own words. However, there are a few important points.

- The transcripts have been edited for clarity and brevity (multiple times).
- Not all sources are primary (some excerpts are from other writers quoting
- I can't be 100 percent certain of every source's authenticity.
- Concepts and interpretations change over time, medium, and context.
- Please verify phrasing with a primary source before citing Kirubi from this text.
- **Please interpret generously.**

By definition, everything in this book is taken out of context. Interpretations will change over time.

Read and interpret generously. Understand the original intent may be different than your interpretation in a different time, medium, format, and context.

In the process of creating this book, I may have mistakenly re-contextualized, misinterpreted, or misunderstood things. Every effort has been made to maintain the original intent, but errors are (very) possible.

All brilliance in this book is Dr. Kirubi's; any mistakes are mine.

NON-NARRATIVE

This is a choose-your-own adventure book. Jump to anything that interests you and skip anything that doesn't.

LOOK IT UP

If you find a word or concept you're not familiar with, look it up. Or, read on to find more context. Some referenced ideas are expanded upon later in the book.

CITATIONS

Since everything in this book is already in the public domain, I have opted not to cite sources since they are numerous and this may not add value to the book.

BENARD'S NOTE (ABOUT THIS BOOK)

Throughout his career, Dr. Kirubi generously shared his wisdom, and hundreds of thousands of young people around the world follow his advice on building wealth and fulfilment.

Dr. Kirubi was an icon in Kenya business scene. He was an astute businessman, entrepreneur, philanthropist and industrialist. He was a director at Centum Investment Company, a business conglomerate, where he was the largest individual shareholder.

He chaired: (1) DHL Express Kenya Limited, (2) Haco Industries Kenya Limited, (3) Kiruma International Limited, (4) International House Limited, (5) Nairobi Bottlers Limited, (6) Sandvik East Africa Limited and (7) 98.4 Capital FM. He was also non-executive director of (8) Bayer East Africa Limited, (9) UAP Provincial Insurance Company Limited and (10) Beverage Services of Kenya Limited

Chris Kirubi was involved in a youth mentorship programme dubbed Ask Kirubi. He drove his passion of empowering youth in Africa through online authorship and physical talks in High schools and Universities in Kenya.

This book collects and organizes the pieces of wisdom he has shared and shows you how to achieve the same for yourself.

This book collects the wisdom shared by Dr. Chris Kirubi over the years in his own words through Twitter, blog posts, and podcasts. With this book, you can get the benefits of a lifetime in a few hours.

I created this book as a public service. Tweets, podcasts, and interviews quickly get buried and lost. Knowledge this valuable deserves a more permanent, accessible format. That is my mission with this book.

I hope this acts as an introduction to Dr. Kirubi's ideas. I've collected his most powerful

and useful ideas in his own words, woven them into a readable thread, and organized those into sections for easy reference.

Creating this book has changed me. I feel more clarity and confidence to forge ahead in my life and work. I hope reading it will do the same for you.

The book is intended as a guide to be read and consulted for specific topics.

All the best,

Benard Makaa.

TIMELINE OF CHRIS KIRUBI

1941-Born, Kenya

June 14, 2021-Died, aged 79–80

Education:

- Friends School Kamusinga
- INSEAD
- Handel's University, Sweden
- Harvard Business School

Early Life and Career (Source, Wikipedia)

Chris Kirubi was born in a poor family. Both of his parents died when he was young. He began work while still in school, working during school holidays to support himself and his siblings. Upon graduation, his first job was as salesman, selling and repairing gas cylinders for Shell, the petroleum conglomerate

During the 1960s and early 1970s, Kirubi worked as an Administrator at Kenatco, a government-owned transportation company. Starting around

1971, he began buying run-down buildings in the cities of Nairobi and Mombasa, renovating them and either selling the renovated structures or renting them out. He also began acquiring prime land in and around Nairobi, and proceeded to erect rental and other commercial properties, using loans from Kenyan financial institutions.

PART 1:

ON BUSINESS AND

ENTREPRENEURSHIP

“Part of growing your business requires taking action to push the needle forward. Don’t fear the unknown that comes from taking action; reframe those obstacles so that they help you achieve your dreams.”

“If you don't use your time wisely, you'll find yourself feeling scattered and unproductive. It takes a lot to build a business, so cut out distractions, determine what needs your attention and focus on that.”

“Every business person experienced setbacks along the way. Do not allow yourself to get discouraged.”

“Remember, as you work every day, you will need to develop skills that will help you work with other people. No successful business has

ever thrived in isolation. Build long-lasting relationships with your team, clients and investors that will help expand your business.”

“In your career and personal life, allow yourself to be a beginner. Be like the person who is in love or falls in love for the first time. Pursue your business idea with passion and grit, and you will get where you want in due time. We all never start off as experts.”

“You can't work or do business alone. While your skills will get you far, establishing trust and building relationships with people will get you even further. These relationships provide a gateway for additional skills, opportunities & overall increase your expertise.”

“You may be looking out for a particular job or business opportunity that seems to be ‘better’ while overlooking those that are in your reach. We fail to appreciate what we have and use it as an opportunity to elevate ourselves.”

“Being an entrepreneur and running your own business is one of the hardest things you can do. It will tax every fibre of your patience, your finances, your family, your health and even your "sanity. Just keep pedalling.”

“Remember that not all new ventures and models in your business are going to work. Remain open to risks, failure, learning and continuously innovate and redevelop your business for it to survive.”

“Small opportunities are often the beginning of great enterprises. Do not despise your start-up or compare it to another business that has been working for years. Remember that small businesses are the engine of the business world, so keep working & focus on your goals.”

“You must become curious about how you can use the situation you are in to become better. Do not let the frustrations that come with challenges

cloud your mind. Adjust and keep evolving your business with the times.”

“Have passion in all you do. There's no sense in working a job or business you don't enjoy. Instead, build around your passion & be passionate about the process. Making money is a huge motivator in our lives, but never go down a road just because of financial gain.”

“Make deliberate steps every day to focus on the task you have at hand. Do your research, stop making excuses & work on your dreams. You have to trust in your ability to make the right decisions for your business and do your best to correct and learn from your mistakes.”

“In times of uncertainty, especially when your business is one month away from closing, evaluate your business and analyse market feedback. Make sure you're also willing to make changes in your model if you find something that's working better than your original idea.”

“Take a step back from the hustle and bustle. Don’t lose the vision in all this commotion. Self-reflection is not a weakness, as it may lead to a new job or business venture that you are probably afraid to move into. If you don’t make these changes, you will never grow.”

“The brain is an expandable asset. Take time to read and learn new things because this will inform your business decisions, expand your mind and add versatility to your life.”

“To succeed in business, you need the self-discipline to be proactive rather than reactive. You need to focus on solutions rather than problems. You need to concentrate on the important things rather than getting side-tracked by low-value or no-value activities.”

“Remember that not all new ventures and models in your business are going to work. Remain open to risks, failure, learning and

continuously innovate and redevelop your business for it to survive.”

“The secret to remaining in business in this era of the digital entrepreneur is identifying and mastering your niche. Find your niche in your respective industry and position yourself appropriately in the market.”

“Strive to deliver more than what your customer expects from you and recognise that your job is to facilitate value for them on their terms. This is key for the survival of your business.”

“Take what you do seriously, cultivate and practice discipline in everything that you do because it is the core of progress. Believe in your business, follow a productive routine, stay motivated and focused amidst the distractions and challenges of this world.”

“Innovation is critical for survival. It gives you an edge over your competitors and holistically improves your business. Remember, like

anything else, it doesn't happen overnight, so stay creative because this is the foundation of entrepreneurship.”

“To the young entrepreneur, remember you drive the dream and success of your business. Once you create a credible and reliable portfolio, many will be willing to work with you and for you. Do things right!”

“One of the most important lessons that have made me be a better employer and businessman is pointing out people's strengths. I have come to learn that the praise of others may be of use in teaching us not what we are but what we ought to be.”

“In business, you can copy, but you can't duplicate. Let that unique factor distinguish you and your business. Know what makes you stand out and use that as leverage to position yourself properly in the marketplace.”

“Your willingness to embrace and learn from the challenges you face in business will set you apart from the rest. Work hard, work smart and use the opportunities around you to get ahead in life.”

“Work on your ideas to make them viable. You will never know the outcome of a business idea if you do not try it. Be ready to work very hard on your entrepreneurial journey to create your wealth.”

“Stay proactive, jump on every great opportunity that presents itself and is in line with your aspirations. You can never become a successful entrepreneur by playing it safe. Every business involves risks.”

“You must become curious about how you can use the situation you are in to become better. Do not let the frustrations that come with challenges cloud your mind. Adjust and keep evolving your business with the times.”

“To succeed in business, you need the self-discipline to be proactive rather than reactive. You need to focus on solutions rather than problems. You need to concentrate on the important things rather than getting sidetracked by low-value or no-value activities.”

“Most good businesses take years to build, so make sure you take care of yourself by carving out time for yourself as well as your family and friends. When you are able to be a healthy human being, you can build a healthy company.”

“Despite the difficult circumstances many business people have found themselves in at the moment, I believe there is an amazing opportunity for creativity, connection and even reinvention of businesses in a positive way.”

“It is not easy to consistently grow your business. It usually takes many years of hard work. At one

point or another, you are going to have down times. Do not give up!”

“You must continuously innovate and redevelop your business for it to survive. Invest in research and development to ensure that you are always delivering the right products and services in the market.”

“For your business to slowly bounce back, you have to solve a need. Observe what the community around you needs at the moment or will need in the near future and develop a product to solve it. Crisis breeds innovation & opportunity. Keep looking for that value addition.”

“You decide how you come out of this pandemic. Keep working through the hardships, my friends.”

Finding Opportunity in the midst of the pandemic:

There are always two sides to every situation. Depending on how you want to view it, you choose to see the positive or negative side of the state of affairs. The truth is, every crisis, while totally disconcerting, also has seeds of opportunity.

I bet by now; we have adapted to the new normal by taking it a day at a time, dealing with the abrupt changes that COVID-19 brought with it. With these tough times, though, we need to focus on the opportunities that a crisis presents to us, especially the entrepreneurs.

As an entrepreneur, are you pivoting your business through some kind of repurposing and redirection? How are you surviving and adapting to the “new normal?” I believe businesses must navigate the challenges of coronavirus and, most importantly, address the current needs of their

customers. Remember, it is much easier and cheaper to retain the clients that you already have than to acquire new ones.

For instance, we have all seen individuals and start-ups producing and selling face masks and shields to their local communities. The local taxi man has now turned his car into a grocery stop shop and is also a delivery man. This just shows how innovative we have become.

So how do you find the post COVID growth paths? How do we transform the crisis into opportunities?

1. Change your mindset

Instead of focusing on the current or pre-crisis times, you need to think about what lies ahead. Ask yourself how you can use the current situation to speed up the long-overdue changes. This is a wake-up call for us to leave our comfort zones and explore new ways of doing things to achieve better results.

- **Identify needs / opportunities**

For your business to slowly bounce back, you have to solve a need. Sit down and observe what the community around you need at the moment or will need in the near future and develop a product to solve it. Crisis breeds innovation and opportunity. Keep looking for that value addition.

- **Think Technology & Innovation**

If there is one thing that the crisis has made clear, it is the power of digitisation, and this, in turn, has paved the way for great innovations. During these quarantine times, you can come up with an innovation(s) that help solve an issue in society. If, for instance, you are in the technology sector, combine your efforts and capabilities to create the next frontier of techno-developmental interfaces. Look at all the possible needs that can erupt from issues coronavirus has created.

I believe this crisis will pass, but we must not forget that innovation and digitalisation are the path to survival and development, the fuel for constant progress and the model for the rise of a company and a nation.

- **Talent Nurturing**

During a crisis, talents will emerge. A crisis has a way of letting the cream rise to the top. As an entrepreneur, it is time to look at the skill sets and talents that your team possess. You might just realise that an employee has the answer to a challenge you are facing. Time is now for you to build an agile, dynamic team and develop talents for your team.

- **Partnerships**

Working with others is a sure way to cushion your business against losses. As I have always said, our businesses can never thrive in isolation. In times of crisis, look for companies or businesses that you can partner with to offer

solutions, services or goods that are needed by the markets.

There is so much value addition that can be actualised if companies come together. Through partnerships, companies can pool resources that can help cushion them during such times. Partnerships are a sure way to help companies navigate the COVID-19 pandemic.

In conclusion, once a crisis is in motion, turning it into an opportunity often requires new ways of seeing, thinking, and responding. Applying traditional responses could lessen the pain temporarily but often is insufficient to solve the underlying problem.

Despite the difficult circumstances many business people have found themselves in at the moment, I believe there is an amazing opportunity for creativity, connection and even reinvention of businesses in a positive way.

You decide how you come out of this pandemic on the other side. Keep going.

“In business, you can copy, but you can't duplicate. Let that unique factor distinguish you and your business. Know what makes you stand out and use that as leverage to position yourself properly in the marketplace.”

“A partnership is like a marriage; It is good for you and your business. Before agreeing to work with others, make sure you see longevity and ensure that your interests are in line with the goals and objectives of the parties involved.”

“You have to think outside the box and see things differently if you want to change. The success of your business is dependent on your ability to see opportunities everywhere, be creative, innovative and remain one step ahead of your competition.”

“Remember, you will experience challenges in your business that will make you question

everything. You must accept the tough times and remember that persistence only pays off when you put in the time and have a clear plan that will help you achieve your purpose.”

“As new information flows in every day, you have to make adjustments to your business. Clinging on to established methods will not address the challenges your company is facing. It's the ability to adapt that will help your business come out of this crisis stronger.”

“As an entrepreneur, you need to look for companies or businesses that you can partner with to offer solutions, services or goods that are needed by the markets. There is so much value addition that can be actualised if companies come together.”

COVID-19: Lessons Learned and Future Direction for Entrepreneurs

It is without a doubt that the COVID-19 pandemic has caught the whole world by surprise. Although its full impact is yet to be determined, it has certainly taken a toll on our economy, businesses and our day to day lives. The global health crisis has had a disruptive impact on the way people, cities, and the world sees themselves.

I believe we may have all gone through this cycle; the panic, the fear, the confusion, and now we have or are learning how to live with and accept this reality. With no end in sight, there's no need to keep complaining because self-pity and whining will not help you. This is the time to deal and thrive through the chaos and the seismic changes.

I am sure that each one of us has learnt several lessons from this pandemic, and in this article, I

will share some of mine—the strategies we have implemented with my teams that have kept my businesses running during these uncertain times. I look forward to reading some of yours too.

#1 Flexibility and Adaptability

I am sure my fellow entrepreneurs can attest to the fact that business flexibility and adaptability is and was the first thing that came to mind after the outbreak. Considering the dramatic character of the crisis, every business in every industry is striving to weather unprecedented disruption and operational impacts.

How do we adapt to the new normal? How do we move from surviving to thriving?

As new information flows in every day, you have to make adjustments and bring flexibility to your business. Clinging on to established methods, processes, ways of doing things and comfort zones will not help manage and address the challenges your company is currently facing.

It is the ability to adapt that will help your business come out of this crisis stronger.

For business continuity, companies must adjust to new working paradigms, new ways of servicing clients, communicating with their employees and new technology to support these changes.

If need be, go back to the drawing board to find what works for you and your business.

#2 Digitization (E- Commerce)

I have said this time and time again, digitisation is here with us, and it is the future. The pace at which our world is turning to digitisation is accelerating. It's becoming a megatrend. Companies including mine have shifted to remote-working models and have had to alter their practices almost overnight. With social distancing and closing of borders, there has been accelerated migration to digital technologies at a stunning scale and speed across every sector.

How do you engage with digital technologies going forward?

With this in mind, the need to adopt operational processes that are more efficient arises, and as a business owner, you need to quickly rethink your customer base and accelerate the development of digital solutions. The emphasis will be different for each sector, but this will help you ensure business continuity during these unpredictable times.

#3 Have a Plan B

At the moment, we are all looking for new ways of doing things; sadly, this cuts through from our families to our businesses. Many times we often confuse a Plan B as an alternative or a completely different approach. However, that's not necessarily true. Your Plan B should always be the approach that will eventually drive Plan A.

You don't necessarily need a replacement or an alternative but just an addition or extension of

your plan. This can include things like expanding your processes, operations or resources.

This has been as evident during these times as we have seen companies rethinking and producing things like sanitisers, face masks etc. This has helped them in staying grounded in the ever-changing business environment and competition from well-established enterprises.

When you have a Plan B as an entrepreneur, you can and will always approach the business world with confidence.

#4 Partnerships Are Key

As I have always said, no business thrives in isolation. If there is time in the entrepreneurial world that we have seen enterprises partner with each other, it has been during this pandemic. We have seen companies around the world pivoting and partnering their way into helping each other navigate the COVID-19 pandemic.

As an entrepreneur, you need to look for companies or businesses that you can partner with to offer solutions, services or goods that are needed by the markets. There is so much value addition that can be actualised if companies come together. Through partnerships, companies can pool resources that can help cushion them during such times.

#5 Build More Mental Strength

These are unprecedented times. When the year started off, we did not expect to be here. This may take a toll on our mental health. Not only for entrepreneurs but for everyone. As for me, one of my hardest moments has been how to keep all my employees at work and not sending any of them home.

We have to strive to build more mental strength that will see us through difficult times. Start by making your mental health a priority during times of high stress and uncertainty.

Find coping measures like talking and sharing your challenges with your friends, family and professionals in your industry. This is key to helping you manage your distress during this pandemic.

Things may feel stressful right now but know that the pandemic won't last forever. Keep the big picture in mind.

At the moment, we all have an opportunity before us to build resilient global communities, companies, countries and families. The time is now for us to swing towards the “new normal.” It is not going anywhere. The new normal is the normal. Things will never go back to normal.

It is time to review our strategies.

Healthy people build healthy companies! Good businesses take years to build. Make sure you take care of yourself by creating time for yourself as well as family and friends. When you're able

to be a healthy human being, you can build a healthy company.

“I believe getting an education is crucial before getting into business, but what's more important is equipping yourself with the right information, and that can be done through self-education. One must understand market dynamics to become successful.”

“If you don't use your time wisely, you'll find yourself feeling scattered and unproductive. It takes a lot to build a business, so cut out distractions, determine what needs your attention and focus on that. Time is one resource you can't recover!”

“If you want your project to be successful, do your research and analyse information pertaining to your business. Calculate the risk you are willing to take, pay attention to the small details and work purposefully, bearing in mind your end goal.”

“You need to create a saving culture from the time you begin university. You see, my friends, when investors see that you've made an effort to establish your business, they will consider giving you a helping hand. But they can't help the person who has refused to try.”

“Some tough decisions come along with being bold enough to take steps that no one else is ready to take. Just make sure that every decision you make makes business sense.”

“Never chase or compare yourself with others. Just work hard and be yourself. You have no business equating your journey to that of other people. We all have different journeys and jaunts. The right people will find their way into your life to better the journey.”

“If you do not know how to recognise your strengths and maximise them, you will waste a lot of time doing the wrong things. A business that is built around your strengths and talents

will have a greater chance of success compared to one which is not.”

“Businesses don't operate in a vacuum; they operate in a changing environment that's affected by several factors. Don't enter into a business you don't understand even if you see others making money from it. Get to understand the industry. It is key to having success.”

“Partnerships are good for you and your business. However, approach them with caution. Before agreeing to work with other partners, make sure you see the longevity of the business. Make sure your interests are in line with the goals and objectives of the parties involved.”

“Set your mind to work on your business and aspirations. Be brave to take the risk to develop your business. You have no business being an entrepreneur if you're not a risk-taker. Self-assurance will help you look into the future with courage during hard business times.”

“A great business idea will only turn into a successful project if it's backed by passion, hard work and ambition. Starting a business is easy; the challenge is putting in the hours required and enduring the tough times as your business grows.”

“You will never succeed if you don't seriously think about your business and the decisions you make. Be as creative as you can, be a problem solver and recognise opportunities when they present themselves.”

“Make deliberate steps every day to focus on the task you have at hand. Do your research, stop making excuses & work on your dreams. You have to trust in your ability to make the right decisions for your business and do your best to correct and learn from your mistakes.”

“An idea is more bankable than cash, so create and recreate your idea until it's the perfect pitch because that is what will sell you. Know what

makes your idea or business stand out and use that as leverage to achieve your success.”

“Friends, as an entrepreneur and business man you have to take calculated risks and, most importantly, seize the opportunities. If at all you are passionate about what you do, then your passion will push you to succeed regardless of the challenges you face.”

“Every day as an entrepreneur, you have to challenge your preconceived notions by asking yourself difficult questions. Make sure you embrace new technology, focus on the long term survival of your business and stay competitive.”

“Friends, the decision to become a businessman or woman is easy... but the process of becoming a great and successful business person is what’s tasking. You must be willing to endure tough times and go the extra mile if at all you want to be successful.”

“It is vital to scale higher & expand your market share once you know your business can handle it. We're a global market with various investors wanting to partner & invest in Kenya. Think globally invest in the right talent to help you take your business beyond borders.”

“As a young Kenyan in business, look out for opportunities to partner with others and push your start-ups to a new level. You have to get past the fear of entrepreneurial collaboration and understand that the benefits will always outweigh whatever risk may be involved.”

“My friends, I hope you are living life on your own terms. Forget what others think and trust your ability to make the right decisions for yourself and your business. Self-confidence and confidence will take you the extra mile.”

“If your business isn't growing as fast as it was, that doesn't always mean that it's failing. Remember, business requires resilience and a

sense of purpose for why you're doing what you are doing-especially when things aren't working out.”

“You have to think outside the box and see things differently if you want to change. The success of your business is dependent on your ability to see opportunities everywhere, be creative, innovative and remain one step ahead of your competition.”

“As a businessman, it does not mean that I have not made mistakes. I have, by making wrong moves. But I use them to learn and proceed to the next step. Some tough decisions come along with being bold enough to take steps that no one else is ready to take.”

“Integrity is the heart of the character, and as you conduct business, your integrity will be tested. Always do what's right. Once you create a credible and reliable portfolio, many will be willing to work with you and for you.”

“Be an inspiring example to those around you by choosing to follow your dreams and personify growing to new heights. Pursue your business ideas with a passion, serve as an example and give hope to others who are afraid to do the same.”

“You cannot work alone nor do business alone. While your skills will get you far, establishing trust and building relationships with people will get you even further.”

“Think of the benefits, the excitement and job satisfaction you get each time you grab hold of new opportunities. Every day you sit at your desk or go out to source for new business; let that excitement motivate you to go the extra mile.”

“I have come to learn that success in business, particularly in this era, is not only about selling products. You have to be motivated by a personal vision that you want to turn into

reality. Your vision will give you purpose and the will to keep selling the product.”

“Appreciate people for their experience and their time. Entrepreneurial challenges can push you to your limit but do not forget to thank your team when you achieve greatness. Give them the best that they deserve, and they will continue to take care of your business.”

“You cannot learn everything by yourself. To stay up to date, you have to learn and collaborate with others. Keep your ego at bay and reach out to people around you and learn from them.”

Collaborate for Entrepreneurial Success

To be a great entrepreneur, you have to be able to work with others. Actually, my fellow business leaders will attest that collaboration is as essential as other skills like recognising and seizing opportunities.

Understanding and embracing the need to collaborate as an entrepreneur is so important that nearly all programs and courses that teach entrepreneurship currently have included team-based project work. This is to help and train individuals on how to work together to reach a common goal or objective.

To be successful in business, you cannot work alone. You need to partner with others. As a young Kenyan in business, lookout for opportunities to partner with others and push your start-ups to a new level. When you work together, it is easier to achieve your goals and grab opportunities.

Our nation needs our local industries to grow. And this will only be achieved when we empower and encourage the youth to embrace entrepreneurship. This is so important, as we need business volumes so that the masses can grow.

As a start-up, though, you might be hesitant in collaborating with others for various reasons. But you have to get past the fear and understand that the benefits of entrepreneurial collaboration will always far outweigh whatever risk may be involved. Actually, great new products and solutions have been developed across the world as a result of collaboration.

So take the risk, share your ideas, work and collaborate with others to make them a success. This will not only help you as a start-up but help others too. You will open the world and contribute much more to the sharing economy.

In a fast-changing environment, you cannot learn everything by yourself. To stay up to date, you have to learn and collaborate with others. Keep your ego at bay and reach out to people around you and learn from them.

If you're an entrepreneur and just starting out down your path, collaboration is not just important; it is as vital as the idea itself. Be sure to make collaboration part of your planning and incorporate it into your mindset always. This is one sure bet to make you a better entrepreneur.

To continue to grow and develop your business, reach out to other people, work with, and learn from them.

“Be very careful when collaborating in any situation. Essence has to come first for it to last.”–

“Challenges will be there, but to prosper in business, you’ll have to stay focused. You must FOCUS intensely on what you are good at, and later when the time comes, you spread your

wings. Successful entrepreneurs always give 100% of their efforts to everything they do.”

“The odds are always against one when venturing into business. There is no guarantee that what you invest in will be a success. Maintaining a positive attitude and your determination not to fail will keep you going during the hard times.”

“Take risks! You can never become a successful entrepreneur by playing it safe. Every business involves risks.”

“If you're waiting for the right time to start a business, then you might be waiting a long time. There's no perfect time, so take the risk & start that business you've been thinking about. Do your research, stop making excuses and work on your dreams.”

“You must realise that people are central to any business. Even as you value the product, the idea

steering your business and the culture of the organisation ensure you value the workers.”

“Continuously pursue knowledge! You can never get enough skills or have enough information. The world keeps progressing, and you must research and gain knowledge to keep up with changing trends. Constantly re-invent yourself and your business if you want to succeed.”

“Are you building the habits that will help you grow in every aspect of your life? Success, particularly in business, requires you to build good habits and a routine that enables you to maximise your productivity in a day.”

“As a startup, you will experience challenges that'll make you question the business. You must accept the tough times and remember that persistence only pays off when you put in the time and have a clear plan that will help you achieve your purpose.”

“You can't work alone nor do business alone. While your skills will get you far, establishing trust & building relationships with people will get you even further. Relationships provide a gateway for additional skills, opportunities & overall, increase your expertise.”

“I believe that any business that is not centred around the youth is redundant. We must recognise the positive and active role and contributions of young Africans and keep creating and promoting opportunities for youth employment and entrepreneurship.”

“On your journey to success, appreciate the blessings you have (family, health, business, job, friends etc.). A positive attitude generates positive thoughts and outcomes. Life will throw whatever it can, but its impact on you will depend on how you respond.”

“I believe in branding because it's one of the most important aspects of any business. Always

remember that your brand is worth more than the product because it's the promise you make to your customers.”

“I believe that giving people a second chance in life should not just be a principle of society but of every business. Use your skills to give people a real shot in life.”

“If you don't love what you do, don't do it. I truly believe it's that simple. You'll have to put in long hours and make sacrifices for your business. If you're not passionate about what you do, you won't have the motivation to keep going when you're stressed and tired.”

“Don't confine your mind to one path. As a businessman, you need to make sure you diversify your interests as collateral. Be devoted to your job and your business but execute wisdom while at it. Manage your time so that you can have multiple sources of income.”

“Every business is a risk taken. Is your business venture a calculated risk? Taking calculated risks help you make wise decisions while keeping your business moving forward. Think thoroughly, weigh best & worst-case scenarios, then decide whether the risk is worth taking.”

“To move forward in life, you have to try as much as possible to avoid making the same mistakes twice. We are prone to make errors, but we must be keen enough to heed the lessons. You have no business repeating a mistake. Learn and move forward.”

“If you are waiting for the right time to start a business, then you might be waiting a long time. There’s no perfect time, so take the risk and start that business you’ve been thinking about. Do your research, stop making excuses and work on your dreams.”

“Diversification is the name & rule of the game if you want to be wealthy. Strive to have more

than one source of income, broaden your investments. That way, whatever happens in a “What if” scenario, you will be secure. Be wise, whether you are in business or employed.”

“Don’t mistake self-reflection for weakness. It may just lead you to your new job or a business venture that you were probably afraid to move into. If you don’t self-reflect and make a few changes, how else will you create room for growth?”

“Set goals! Set goals for your business, set goals for your personal life, set goals in all areas of your life. This will give you a successful business and a successful life.”

“Every day as an entrepreneur, you have to challenge your preconceived notions, ask yourself difficult questions, embrace new technology, focus on the long term survival of your business and stay competitive.”

“Don’t take things personally in business. When people make remarks about your business or offer constructive criticism, especially in investor meetings, take the advice and don’t give up.”

“Cheap is very expensive & I’m sure many of us have learnt the hard way. If you pay very little, DON’T expect quality work. Appreciate people for their experience and their time. Very many employers fail to see this, yet they wonder why their businesses aren't excelling as they should.”

“Sometimes all that glitters is not gold. You may be looking out for a particular job or business opportunity that seems to be ‘better’ while overlooking those that are in your reach. We fail to appreciate what we have and use it as an opportunity to elevate ourselves.”

“As the leader of your business, transformation begins with you. Your employees will emulate what they see and what you teach them. You

drive the vision and success of the business. Do things right!”

“You are responsible for the successes and failures of your business. Accepting such a huge responsibility will enhance discipline in running your business and achieving success.”

“Have confidence in your team even when they make a mistake but also remember to share the success of the business with them.”

“Whatever opportunity you decide to take should be in line with your vision. When I look at the opportunities that come my way, I ask myself, will it add value to a business or individual? If I cannot add value or contribute to some sort of growth, then I won't take it.”

“Sharing your purpose with business colleagues or mentors who will keep you accountable is important. They will ensure that your actions are aligned to your purpose, and you achieve what you have set out to do.”

“As you continue to embark on your journey to success, appreciate the blessings you have in your life like your family, good health, your business, your job and your friends.”

“Unexpected change is unfortunate. It may destabilise you for a moment but don't allow it to disable you for life. The change will rob you of certain things in life, but don't let it steal your hope “~

When it's not the change you desire:

We are living in tough economic times, and many companies are downsizing and restructuring in a bid to keep up with the world's changing trends. As an employee, you must embrace change, but it's not easy because this is not the change you anticipated.

For most of us, unexpected change occurs more often than not in our personal lives than it does in our professional lives. It's not easy dealing

with something that interrupts your daily schedule or way of life.

Nothing in life is guaranteed. When unexpected change hits us, it hits us hard. Your life has been destabilised, and you become confused. In as much as you may want to live as though everything will be all right, at that moment, you are not sure if you will survive the outcome of the change. While the below may seem easier said than done, it's worth a try if it will help you go through unexpected change.

Hardly can you ever be well prepared for unexpected changes in society. However, what you do when/after the change happens is what matters most.

You must learn to accept the change. It may not be easy to move on at that particular time, but accepting that change has occurred will help you understand the situation you are in and help pick up the pieces. Many times when faced with

unexpected change such as retrenchment, we feel as though the world is closing in on us. Little do we know that we are being given an opportunity to sit and re-evaluate our goals.

I lost my parents when I was very young, and at that time, I knew my life was over. My hope and dream of going to school and becoming a successful person were destroyed. Somewhere along the way, I met some well-wishers who took the time to speak to me and restore my hope. I woke up from self-pity and began my life again. It spurred the leader in me, and I began taking charge even of my siblings.

You see, friends, we don't realise that unexpected change reveals opportunities that spur growth and positive results. It may be a setback, but it's actually an opportunity to reflect, learn and plan your next move. Once you understand and accept the change, channel your mind to focus on the positive effects of the loss you have encountered.

For those who lose their jobs, it may spur an opportunity to be self-employed, change careers or regroup and begin looking for other job opportunities. The cards are still on the table; the water is still in the glass jar, whether half full or empty, and the pieces from this game of chess are still available. Change tactics, begin again and play right.

This is the time you tap into your network (family, friends and professionals) not only for support but also to engage in healthy conversations that could open doors for you. Seek advice and take your time to plan yourself because from this point on, it should only get better. Use the small channels around you to elevate you and your situation and to push you further.

“If you think you're ready to turn that business idea that's been simmering in your brain into a full-fledged business, read these tips first to get started on the right foot-

<https://www.entrepreneur.com/article/317574>

"To prosper soundly in business, you must satisfy not only your customers, but you must lay yourself out to satisfy also the men who make your product and the men who sell it." - Harry Bassett. If you're not doing too well in business, you should consider the above."

"Any opportunity you decide to take should be in line with your vision. When I look at opportunities that come my way, I often ask myself, will it add value to a business or individual? If I cannot add value or contribute to some sort of growth, then I will not take it."

"Do your research well and understand the idea you want to execute before investing. If you understand an idea, you can express it so others can understand it. If you can't explain it, you don't understand it, and you cannot invest in a business you don't understand."

“You may be very creative and innovative but lack the basic skills of running your business; this, in turn, may cost you and sabotage your enterprise. Acquiring relevant skills as an individual will open up your mind and make you more innovative and be skilful.”

Develop Hard and Soft skills to build business:

What is it that makes a great and successful business person? Do you need a certain set of skills to have a thriving business? How can I use my skills to better my life and those people around me?

These are the many questions young entrepreneurs ask themselves as they try to find their place in the business world.

To get your footing as an entrepreneur, you must first and foremost develop your hard and soft skills. Hard skills are abilities you learn in school and other educational institutions. These are skills such as accounting, economics and web

design. They are easy to quantify and measure as opposed to soft skills, which are one's own personal attributes that help you to easily interact with other people.

To excel in any area of your life, be it personal, career or the business sphere, you have to be skilful. No matter what type of person you are, whatever field of specialisation, try as much as possible to develop hard skills which will help you fast-track your progress and growth.

When you have the right set of hard skills, you will be comfortable enough to think beyond your established venture by being innovative.

These skills will enable you to think outside the box and develop more products or solutions. Such skills will also help you in your business to ensure it runs smoothly and even save you costs of hiring personnel to do things for you. Here, then you save on money, time and resources. Beyond the hard skills, you have to try and

develop your personal traits or personal characteristics.

These fall under soft skills. Some of these traits are inborn. You must try and develop them yourself. For instance, as an innovator and entrepreneur, you have to be optimistic, a risk-taker, have an inner drive, be persistent and a strategic thinker, amongst other traits.

As you get into the entrepreneurship world, you will need to develop your soft skills to help you work closely with other people. You will need to build great and long-lasting relationships with your team, customers, shareholders, investors, amongst others. Once you develop these skills, you will use them to expand your business and create an environment that encourages innovation.

When people interact freely, it shows in productivity and output and can come up with solutions to some of the challenges that they

face. These include, amongst others, communication skills, negotiation skills, listening skills and business ethics and ethos.

Moreover, you need to arm yourself with critical and creative thinking skills. To me, this is very vital for any kind of innovation to take place. When you become a critical thinker, you can easily transform your idea into a reality. You will also tactfully face any challenges during the process.

From the above breakdown of the different types of skills needed to start up as an individual or a business person, it is vital you embrace them all. You may be very creative and innovative but lack the basic skills of running your business; this, in turn, may cost you and sabotage your enterprise. Acquiring relevant skills as an individual will open up your mind and make you more innovative and be skilful.

You will never succeed if you don't seriously think about your business and the decisions you make. Be as creative as you can, be a problem solver and recognise opportunities when they present themselves.

So as an entrepreneur, you have to try and gain relevant skills that will enable you to drive and lead your firm to success. Keep learning to develop the necessary skills and never stop trying.

“Creativity is the root of entrepreneurship.” –
Karndee Leopairote, Thammasat University.

“Let no one limit your potential. If I don't invest in your business, then move on to the next investor. Work on your flaws, and eventually, someone will recognise your worth.”

“As you pursue excellence in business and in the corporate world, remember that success doesn't come overnight. It's a long journey that needs focus and patience. Never attempt to give up;

resolve in your heart that whatever time it takes, you must, and you will succeed.”

“It takes incredible discipline for your business to succeed. You have to work twice as hard and spend less time at home.”

“How do I raise capital for my business? Young people ask me this question. I advise my friends to try to borrow from family, friends or look for a temporary job so that they can save some money to start their business. What are you doing to try and gather that capital?”

“Over the years, one of the most important lessons I have come to learn is that you cannot do today’s job with yesterday’s methods & be in business tomorrow. You must keep learning new methods & ways of doing things to keep abreast with the world’s ever-changing trends.”

“You can't find success alone; you must work with others. Have mentors, business friends or associates around to assist & advise.”

“Before going into debt this year, make sure you really ask yourself why you are borrowing the money. Taking out a loan to finance the growth of your business can be scary so make sure you map out all scenarios from the best to worst and have a plan to deal with each one.”

“Leave your ego at home. If you have a know-it-all attitude, don't appreciate correction or only think you can learn from those smarter than you, then your learning opportunities will be very limited.”

Leave Ego Home:

What's your attitude towards others, particularly those not as smart as you or in the same social class as you? Do you believe you can learn from them? Additionally, are you ready to take instructions from those younger than you, of the opposite gender or those brought in to work with you on certain projects?

Nothing is constant at the workplace. Your boss may bring in another employee or team to assist you in managing a project or particular responsibilities. However, this does not necessarily mean that you are not a high achiever or are not capable of handling the workload. It doesn't call for competition. It only means that he/she believes that your work output will be much stronger together and wants the best from both of you.

Working with others is not easy and, at the same time, not difficult. If you have a know-it-all attitude, do not appreciate correction or only think you can learn from those smarter than you, then your learning opportunities will be very limited. You must learn to humble yourself if you want to keep learning and achieve success.

When I got an opportunity to go abroad and pursue further studies, I found myself in a classroom where the majority of the students were younger than me. It may have taken me

some time to adjust, but it was important that I remain open-minded for the sake of achieving my purpose. Learning from people's experiences and sharing knowledge makes it worthwhile. Your area of weakness could be someone else's area of strength. Working together in harmony will help you achieve more and hasten your learning process.

Generally, learn to be secure. Those with low self-esteem try to put others down to feel good about themselves. Don't be one of them.

Be open-minded. There is a lot to learn from others, including your juniors at work, subordinate staff or someone in a lower social class than you. They may not be dressed in flashy designer wear or be well educated, but their experiences have made them wiser, and you can learn a lot from them. All you have to do is give them the opportunity and let them feel good about themselves. Humility is not about you but

what you do for others and how you make them feel. It's about others experiencing 'less' of you.

The last thing the workplace needs is a competition of egos because that will get in the way of productivity. Work alongside those you are made to work with, and when you are in a team, give everyone a chance, even those less vocal, to make a contribution

Seeking help doesn't necessarily mean that you are weak. You just lack information about a particular subject or situation and would want clarity. You have nothing to lose, but if you let your pride and low self-esteem get in the way, you may as well have everything to lose.

We all have something to learn from each other. Don't bring disgrace to your life because of pride. Embrace humility/ modesty, for it comes with wisdom.

“Don't do it if you don't enjoy it. If you are having a good time working on your business,

there is a greater chance a conducive atmosphere will be nurtured, and your business will succeed. Always strive to have fun, and success will follow.”

“Here's the catch, entrepreneurs. You will never succeed if you don't seriously think about your business and the decisions you make. Be as creative as you can, be a problem solver and recognise opportunities when they present themselves.”

“I employ for attitude and train for skill. If you have a guy without the right attitude, their skill will not help you because they are irrelevant to your business.”

“Your team must be balanced and experienced since the team is the one that tries to understand and execute the vision that the business has. Always remember that individual commitment to the group effort is what makes a team work.

The goal is not to do business or create awareness with those who want to purchase what you have or need what you have, but rather those who are interested in what it is you do.”

“If your business is a great one, it should never run out of cash. First, have sufficient capital, then keep a continuous flow of cash looping into the business and, later on, scale your efforts into a bigger enterprise. It's the only way to ensure that you keep growing.”

“Set your mind and work on that your business aspiration. Be brave to take the risk to develop your business. You have no business being an entrepreneur if you're not a risk-taker. Self-assurance will help you look into the future with courage during hard business times.”

“There has never been an end to acquiring knowledge. Be opening to learning something new each time you have an opportunity to.

Keep abreast with all that is happening in your business line. There is so much to learn from your mentors in your specialisation area.”

“Set your mind & work on that your business aspiration. Be brave to take the risk to develop your business. You have no business being an entrepreneur if you are not a risk-taker. Self-assurance will help you look into the future with courage during hard business times.”

“To move forward, you must avoid making the same mistakes twice. Yes, we are prone to make errors from time to time, but we must be keen enough to heed the lessons. You have no business repeating a mistake that you made last year today. Learn and move forward.”

“There is no end to education. Life is a learning curve, and you can't stop learning. You cannot do today's job with yesterday's methods and be in business tomorrow. Keep learning new

methods and ways of doing things to keep abreast with the world's ever-changing trends.”

“You must constantly re-invent yourself and your business if you want to succeed. A wise man once said, ‘you cannot do today’s job with yesterday’s methods and be in business tomorrow.’”

“Strive to find meaning in the work that you do. Step out of your comfort zone and dare to achieve your dreams. Be bold enough to make the necessary changes to better yourself and others around you.”

Starting a New Year Right

Happy New Year, my dear friends! Once again, we usher in yet another year. I believe that this is a great opportunity to have a fresh start to better yourself.

One of the things that I do at the start of each year is to sit back and look at the goals that I had set for myself the previous year. Did I achieve them? If not, where was the hitch? Where did I go wrong? These are some of the questions I ask myself as I go back to the drawing board and do things differently.

I know a number of you do the same, and I would urge you not to give up if your goal didn't materialise. Analyse where the hitch was and start over. It is never too late to try once more.

As you start off the year, remember to learn from your mistakes. To move forward in life, you have to try as much as possible to avoid making the same mistakes twice. We are prone to make

errors from time to time, but we must be keen enough to heed the lessons. You have no business repeating a mistake that you made last year today. Learn and move forward.

Since the old is gone, try as much as possible to focus on new opportunities. Think about the future of your career or business; what are the new openings in your area of specialisation? What do you want to achieve more in your professional or personal life? By knowing this, my dear friends, you will be well equipped and ready to tap into the chances as they come.

Additionally, this year remember to manage your finances well. Try as much as possible to live within your means at all costs. Save up and look for ventures that can help you multiply your money. Be wise and take measures that will ease your burden financially as you begin the year. Do your maths and make your money work for you.

As you do all these things, remember to keep a positive outlook on life at all times. As we all know, positive thoughts always beget positive outcomes. Surround yourself with peers and colleagues who are always positive and add value to your life. Choose friends who will help you achieve your goals. Make a decision to remain positive today and throughout the year.

Finally, my dear friends, let's remember that each year is a clean canvas to write on. It presents to us a new journey, a new opportunity to get our lives in order. Let's get it right as individuals and as a nation. We lost a lot of time, resources and opportunities last year as we were sorting our political issues. We now have no time to waste, and we have to put in the necessary efforts to build our national economy.

Everyone's effort is needed to make Kenya great. Let's get to work with pride and passion whatsoever the type of jobs we do. Go out there and do your best. Strive to find meaning in the

work that you do. Step out of your comfort zone and dare to achieve your dreams. Be bold enough to make the necessary changes to better yourself and others around you.

“No successful business has ever thrived in isolation. Businesses don't operate in a vacuum; they operate in an ever-changing environment that is affected by several internal & external factors. To thrive in business, you must first understand your business environment.”

“When your business is built around your own personal expertise, you can eliminate consultants and outside assistance.”

“Do not settle. Fight to make your dreams come true. What do you want to achieve in your life?”

“Good debt means debt that creates value. For example, if you borrow money to buy land.”

Turning Debt into Fortune

The reality that a majority of us cannot buy a house, buy a car, or go back to school to advance our education using cash is real. Getting a loan to finance our dreams is not bad at all, but the secret to being successful is smart with your money. It actually does take money to make more money.

So what is the difference between good debt and bad debt?

Good debt in a layman's term means debt that creates value. For example, if you borrow money to buy land, go to school or start a business, then that is good debt.

Debt is good as long as it brings a high return on investment. In my history of investing, investing in stocks, bonds, land, and other high return investments is a healthy habit. However, it is important to realise that sometimes even the best ideas do not work out.

It is all a risk. You could go back to school and still be jobless, especially during economic downturns. Those who have just completed their high school education usually have high hopes that once they go for higher learning, they will earn more. But sometimes, they get out of school only to find no employment or low entry jobs that they may think are 'beneath' them. The secret is very simple, just take risks that are well calculated and wait for a good return on your investment.

It is great and commendable if you get into debt in order to start your business. The country needs more entrepreneurs, and banks need to soften their lending rules for such outliers. But even the best ideas also run the risk of failure. However, that should not dampen your spirits. When I started out, I didn't know that I would build the business empire I have. But focusing on the next step, with determination and working smart, I achieved my goals. My advice is that you

research well on demand for your goods or services.

Bad debt, on the other hand, is borrowing and investing on products or items that depreciate and also are a liability. Buying expensive clothes, being a 'sponsor,' buying and overindulging in alcoholic drinks sometimes to impress friends, regularly eating out as well as using credit cards can be classified as bad debt.

I hardly ever eat out, but when I go out, I make sure that it is of value to me. If, for example, I am going to meet a business partner or an investor, then it is a worthy investment to eat out. Therefore, before you go into debt, make sure you take the time to really ask yourself why you are borrowing the money. Will it add value to you? Is it a proper investment with high returns?

Of late, there is a craze... Everyone wants to buy a car. While it is convenient to get a car, it may

not be a good idea to get into debt for a car. It's the kind of investment that will bleed your pockets in terms of maintenance, fuel, etc. Once you are done paying the loan for it, the car's depreciation will make you realise that an alternative investment would have been better.

Remember that what eventually sinks a ship or crashes a plane (preventable causes) are a series of mistakes done repeatedly over time.

Conclusion

In a world that is rapidly changing, the only people who will rule are those who will take risks. In fact, the biggest risk is not taking any risk at all. In a world that is shifting really fast, the only strategy that is guaranteed to fail is not taking risks. Rise up and try out your idea. Save up for your initial investment. Take a bank loan and dare to venture into the realms of the unknown where risks are numerous, but the rewards are many.

Decide if you will continue to report to trade your valuable 8 hours per day or more to build someone else's ambition, or you will risk falling into debt, having a few sleepless nights but be free from the curse of poverty.

“Be frugal in the beginning. It can be the difference between a successful business and a failed business.”

“Lack of trust prevents successful business networking.”

“The more you network, the better you get.”

Do's and Don'ts of Networking:

More often than not, I get to attend cocktails and events where I meet and interact with young people looking to grow their networks or looking for better opportunities. I am encouraged by those who walk up to me and engage me in conversation, but I am also appalled by those willing to go down the road of familiarity. It may be a casual event but

remember; you are acquainting yourself with someone who has never met you or doesn't remember you. **Be respectful.**

First, don't limit yourself to these points. I begin with this as my disclaimer because many of you view lists as the 'bible' way of doing things. Lists are meant to be used as guidelines. They give you an idea of what you need to know. As I continue to write my list and you continue to read, please bear the above in mind.

If you've come to Network, then Network. I understand that you may have come with a colleague(s), but hiding among those you came with or know will not help you. Have the courage to acquaint yourself with those around you. Remember, there isn't a perfect way to say hello; take your chances.

CARRY your business cards. This shows that you are not here to bag pray but interested in building business relationships. **Tip:** I scan all my

business cards and keep them in a directory of some sort for future reference.

‘Elevator’ Pitch. The more experience you get, the simpler the pitch becomes to execute. You will also realise that you may never use it in an elevator, but it will always come in handy whenever a networking opportunity arises or in a meeting.

Less drinking/eating, more listening. This also applies to cocktail events. If you must drink or eat, then keep it minimal. But if you can’t control yourself, keep off. I have been to events where I saw some of my employees take advantage of the bar. The outcome was not pleasant. You don’t want to get drunk in front of your boss or potential employers and investors. Even the Bible tells us that if anyone is hungry, they should eat at home.

Follow up. When you meet an acquaintance you have had a pleasant conversation with, it’s only

polite to do a follow-up email or call expressing gratitude. This will also give you the opportunity to add additional documents or send out any information that was needed, but you did not have at hand. You could also send out information that you think would be a worthy read to your relevant network. Give your networks a reason to keep in touch or at least remember you.

These are some of the things that I believe let most young people down. The dress code may be important to others, but to me, I am more interested in what it is you are telling me. While you are doing that, remember to give the other person a chance to speak. Listen and learn.

Wherever you go, keep the basics of networking and make a lasting impression. You will never go wrong.

“The greatest strength of a warrior is time and patience; the greatest strength of an entrepreneur is also time and patience.”

“Do you have difficulty making decisions? If you want to become a successful entrepreneur, you need to learn to make quick, clear and rational decisions because, at one point in your life, you will be required to make a decision that could make or break you.”

“Most people, including entrepreneurs, have the tendency to neglect their physical health when they have a lot on their plate. Regardless of your age, gender or weight, constant exercises are beneficial for your life longevity. Remember to keep your health a priority.”

“What inspires you? Successful entrepreneurs are always inspired. Never let that magic slip for too long. Whenever you can, and when you’re feeling burned out, get out there and get

inspired. Inspiration is the spark for ideas. Ideas make successful entrepreneurs.”

“To be a successful entrepreneur, you have to challenge yourself. No one else is going to push you, so it’s up to you to do it. Challenges keep entrepreneurs nimble and on their toes. If you’re looking for the next challenge, you’ll always be prepared for what’s coming.”

“As an entrepreneur, remember to keep in touch with your customers. It is much easier and cheaper to retain the clients that you already have than to acquire new ones.”

“To all the young entrepreneurs, remember that you are your best motivator. Nobody will know how hard you work or give you a pat on the back when you deserve it. Keep working and building your enterprise.”

“I always remind the young entrepreneurs that anything worth doing is worth doing slowly. You have to remember that sometimes it takes

time to get something right. Think through every step, take your time and don't be in a hurry to achieve your goals.”

“One thing that has kept me going through my entrepreneurial journey has been resilience. I have faced rejection multiple times, but that has enabled me to build patience. You will face rejection, but that doesn't always mean you're failing.”

“Looking for where to start as an entrepreneur. You need to know and understand where your passion lies. That will definitely be a great starting point.”

“Savvy entrepreneurs have learned that they must give themselves space and time to decompress and mull over the events, issues or dilemmas they face. Giving yourself time for self-reflection allows you to link and construct meaning from your experiences.”

“The successful entrepreneur doesn’t wait until Monday morning to plan for the week. Sunday is the perfect day to sit down and draw a plan. After spending time reflecting on the prior week, you will have a good idea of what you need and want to accomplish.”

“Taking that leap from a WANT-preneur to a successful entrepreneur takes a balanced, healthy social life and time with your loved ones. Relax and spend time with your family and friends.”

“In your entrepreneurial journey, people skills really come in handy. When you can get along decently with others, then you're at an advantage. Entrepreneurs don't fly solo most of the time. Go out there, meet people, make friendships & form relationships. It pays off.”

“As an entrepreneur, it's easy to lose motivation. The key is to not give up and to find ways with which you can lift yourself up on those longer, more gruelling days. Try to stay motivated and

remember why you embarked on your journey in the first place.”

“Friends, look for a need and supply to that need. Innovators and entrepreneurs must understand that it’s all about solving social problems by providing solutions to existing needs. That’s how you thrive and reap the benefits in your various endeavours.”

“An important key to success in entrepreneurship is never giving up. Perseverance will get you through the tough times. Be tenacious about working toward your dreams. With determination and grit, you’ll achieve them; it just may not be overnight!”

“Frankly, not everyone gets to do what they love for a career, but if you play your cards right, you have a chance to live your entrepreneurial dream. Some days you will want to quit, but by remaining positive, you will be able to push through and reach the finish line.”

“Entrepreneurs can attest to the necessary adjustments they have made to continue growing and evolving during the crisis. Change can be scary but worth it, especially when it's long overdue. Do allow fear to stop you; keep going.”

“Entrepreneurship encourages independence and ownership. While employment gives you some sort of security, self-employment gives you a great sense of satisfaction.”

“Entrepreneurship does not always require formal training. The trick is to leverage inborn practices, exercise self-discipline, and you are halfway there.”

“The only way you will be a well-rounded employee or entrepreneur is if you remain mentally flexible and adapt to changes as they come. The only constant is change, and learning to adapt is a valuable practice you should have.”

“The biggest challenge of being an entrepreneur is starting. You have to stop making excuses and be prepared to put in the hard work required to get you there. Victory belongs to those who are persistent.”

“If you have a good idea, believe in it and your ability, do your research and make the best out of your environment by seizing the opportunities around you. Entrepreneurial brilliance is achieved when you create and recreate until you get it right.”

“As you get into the entrepreneurship world, you will need to build long-lasting relationships with your team, customers, investors, amongst others. Once you develop these skills, you will use them to expand and create an environment that encourages innovation.”

“Pursuing your dream to become an entrepreneur, an employer and a creator of jobs, this to me is the meaning of true development.

Suppose each of you employed 100 Kenyans?
Would we have no jobs?"

"My reminder to the youth; maintain peace, limit your curiosity to things that improve or add value to your life, stay focused, be patient and see where your efforts will take you. Your life is your own."

"Dealing with change that disrupts your daily schedule is not easy. Entrepreneurship can be volatile, and employment can be difficult when companies are restructuring to keep up with changing trends. Accept the change & shift gears if you want to keep moving forward."

"A successful entrepreneur looks at the big picture. Do not focus only on the day to day tasks but also concentrate on the broader vision of your enterprise."

"No matter how great you are as an entrepreneur, you won't go far without the backing of a strong team. Ensure that the team

players you have on board recognise your goal and work not just for salaries but for the realisation of the greater vision.”

“I am known to be very direct, and I truly believe that there’s real power in being straight to the point. As an entrepreneur, you will learn that it's important to share your honest truth at all times. This not only makes you credible & trustworthy, but it sets you free.”

“It is important to be truly transparent about our journey, struggles and how we made it to the other side of our challenges. The young people of today need to hear what other successful entrepreneurs have been through to encourage them to keep going.”

“If you want to be a successful entrepreneur, you have to challenge yourself. No one else is going to push you, so it’s up to you to do it. If you’re constantly looking for the next challenge, you’ll always be prepared for what comes your way.”

“If you’re an entrepreneur and just starting out down your path, collaboration is not just important; it is as vital as the idea itself. Be sure to make collaboration part of your planning and incorporate it into your mindset always. It's a Sure bet.”

“Entrepreneurship is a long journey that needs you to focus, be resilient and have patience. Never attempt to give up; resolve in your heart that whatever time it takes, you must, and you will succeed.”

“As you start your entrepreneurial journey, remember the worst thing you can do is compare yourself to others. As long as you're doing everything you can to improve your situation, that's all that matters. Keep working on your craft and take things a day at a time.”

“As we continue to cultivate a culture where our youth rise up to become innovators and entrepreneurs, let's sharpen one another to

achieve success. We can continue hosting key events and deliberating on topics, but we seriously need to see more action and less talk.”

“A message to Africa’s aspiring entrepreneurs: Commit yourselves to develop Africa. Be honest so that people depend on you. Go out and look for it. Use the minimal resources you have to change your life and that of those around you.”

“A successful entrepreneur is a person who is always willing to learn from others. Strive to learn from those who have successfully gone down the path before you.’

“Discipline is the tenacity and drive that helps successful people achieve their set goals and objectives. Athletes, Musicians, Entrepreneurs, those in the corporate world will attest that discipline plays a huge role in the achievement of their success.”

“Entrepreneurship can be very volatile but the most rewarding thing you could do. Always

remember, nothing great is acquired overnight, so be patient in your journey. Focus on the things you can control and embrace your journey.”

“You must keep reinventing yourself! Change is bound to occur, and skills that are valued today may be obsolete tomorrow. Embrace an entrepreneurial mindset and make sure you can apply a broad base of skills.”

“A successful entrepreneur must overcome self-doubt. He/she knows that confidence is attractive to clients.”

“It costs nothing to take advantage of the limitless opportunities online.”

“Ambition is the key to any entrepreneur’s success. In all that you do in life, you have to be ambitious, be it in your professional or personal life. Dream big for your enterprise. Be determined to build your empire.”

“An excellent entrepreneur knows how to reward himself and his employees after a season of success. Remember that motivation always boosts productivity.”

“As you pursue excellence in entrepreneurship or the corporate world, remember success doesn't come overnight. It's a long journey that needs you to focus, be patient & persevere. Never attempt to give up; resolve in your heart that whatever time it takes, you must succeed.”

“How do you expect your employees to be motivated & nice to customers when they aren't happy where they work? The most important ingredient to success is your people. Whether you sell a product or offer services, your job as the leader is to make sure your team is happy.”

“My final advice to young people of Kenya; the amount of money you have in your hands shouldn't limit the size of your vision. Do not despise humble beginnings; just DREAM BIG.

“You would rather attempt and fail while doing something than not fail at all by not attempting anything. A ship might be safe at the dock but remember that rough seas make skilful sailors.”

I chose to be a leader in business and not in politics. I create over 5,000 jobs that change lives by simply being an entrepreneur.

Lessons from Mauritius:

When people look at my life, some imagine that everything I've got came on a silver platter. On the contrary, I disciplined myself. I started from the basement, but now I'm in a penthouse. When I was speaking to the Vice President of Mauritius H. E. Mr Vapoory we both realised we had to work hard to get to where we are now. Young people, some opportunities will knock on your door, but you will have to literally chase some. Don't be a jack of all trades and a master of none, but with a killer whale's focus, chase your dreams till they become a reality.

Exposure is vital to progress. When you travel across the world, you get to see opportunities and the veil of ignorance is lifted. Since young people are living in an interconnected and mobile world, I would want to urge each and everyone to take advantage of scholarships and exchange programs across Africa so that the dream of being the leading continent is birthed right here in Africa.

PART 2:

ON CAREERS AND JOBS

“During this holiday season, take time to advance your career or polish your personal brand. There are plenty of opportunities to meet or reintroduced yourself to people. Don't let them slip away. Set a goal to not only meet them but to make a connection.”

“Mistakes are a natural part of the process while ascending in your career. They humble you and give you an opportunity to revisit your goals. Failure is very instructive, so you should view your mistakes as an opportunity to grow and improve.”

“Take time to build your personal brand, whether you're employed or self-employed. This will make you a valuable asset not only at your place of work but also in your industry. Use the knowledge you have to forge a unique path in your career and personal life.”

“If there’s a company you’ve always wanted to work for, research and find ways you could add value to that organisation. Is there a job you can create or a role that will allow you to express yourself? Don’t apply for a job just to pay bills. Focus on building a career.”

“Learning to be an independent thinker and always being accountable for your actions and decisions will make you a valuable asset at your place of work. Use the knowledge you have to forge your own unique path in your career and personal life.”

“Let me tell you, my friends, if you have not encountered doubts, disappointments and setbacks in your life or career, then you are not dreaming big enough. Your mind has the capacity to implement your heart's desires, so dream big!”

“In life, no one ever makes it alone. Look at your life; you wouldn’t have made it by yourself.

Someone held your hand and believed in you. It's high time we enhance the personal & career development of our young people.

“In your personal or career journey, you will make mistakes from time to time but when you do, never beat up on yourself. It was vital for you to walk that path to heed the lessons. Choose to learn and grow.”

“You can never educate on commitment and enthusiasm. Employers look for commitment and stable quality people who want to develop their career in an organisation.”

“You must be able to prioritise between work/career and your lifestyle/personal life. Create a balance in the various factions of your life to enhance productivity not only now but in the long run. Know what to do and when to do it.”

“Sometimes you need to down your tools and re-focus. I find myself doing that, and let me tell

you; the results are rewarding. Most of us take time off to relax and go on holidays, but I appreciate those who take time out to evaluate themselves, their careers and their jobs.”

“Create an environment that engages your workers and makes them feel appreciated. Listen to them and address their concerns. Engage them in team-building activities, professional training and other activities that add value to their career and personal development.”

“Whatever you feed your mind now will definitely have an impact on your future and destiny. Don't be intimidated by your past or present as you pursue your career or education; instead, let it motivate you to do better & create a livelihood for yourself & those around you.”

“Work with pride, knowing that what you do today will determine what will happen tomorrow. No job is too little. Start from somewhere and grow to the top.”

“Work with pride and passion whatsoever the type of job. Strive to find meaning in your work. Step out of your comfort zone to achieve your dreams. Be bold enough to make changes to better yourself. Go out and do your best.”

“Job satisfaction does not come from doing easy work but from the achievement of a difficult task that required our best. Step out of your comfort zone and be bold enough to make the necessary changes that will guarantee change and fulfilment.”

“No job or opportunity is too ‘little’ or ‘low’ for you to pursue and be successful. It’s all in the mind.”

“Work with pride, knowing that what you do today will determine what will happen tomorrow. No job is too little, so start from somewhere, put in maximum effort and grow to the top.”

“Everyone always says, “Follow your dreams!” but life interjects, bills pile up, and we have to do jobs we don’t want just to make it through the day. However, remember that your dreams will break the trend and give you a chance to live the life you’ve always wanted.”

“I never tire of speaking to the youth and mentor them as they embark on their success journey. As a matter of fact, this is part of my job description. I want all my followers & friends to become the best they can be & to do their best to attain success.”

“No job is too little. Start from somewhere and grow to the top. If you are that good, then the type of job will not limit your potential. Success will be so eminent that people will recognise you. Don’t wait for a job; create the job for yourself.”

“Confidence plays a major role when you are looking for a job or pitching your idea. Start by

believing in what you're saying if at all you want to seize the opportunity.”

“It does not matter if you are a hustler, CEO or whatever your pay grade is. Your level of passion, determination and hard work is what will push you to succeed. While you shouldn't let 'the paper' limit your success, you shouldn't let the type of job limit your success.”

“No job is too little. Start and grow to the top. If you are that good, then the type of job will not limit your potential. Success will be so eminent that people will recognise you. Work with pride, knowing that what you do today will determine what will happen tomorrow.”

PART 3:

ON LIFE AND WORK

“Change your mindset, and you will change your external world. You are capable and ready than you think.”

“Sometimes people don’t understand your goals and your ambitions. Finding people to come to your rescue is also something that one must be very grateful for in life.”

“When we are open to learning, we are bound to learn at least one powerful lesson about ourselves each day. You will be amazed at how much you can discover about yourself.”

“Where there’s no will, there’s no way. You have to be your own motivation. You have to believe in yourself. Don’t wait for others to validate your ideas for you to execute them. Learn how to push your own buttons from the inside out. Find your drive.”

“Dear friends, always remember that the solution to the problems you are facing right now is within you. Learn to trust in your ability to address and tackle issues in your life. You can achieve anything you set your mind to when you believe in yourself.”

“Good Morning! If you believe in yourself, anything is possible. Self-confidence is a prerequisite for taking massive action and changing your life for the better. You need to believe in yourself – in your abilities, skills and passions.”

“Focus on commitment, not motivation. Just how committed are you to your goal? How important is it for you, and what are you willing to sacrifice in order to achieve it? If you find yourself fully committed, motivation will follow.”

“Evaluate the value you create, the impact you make and embrace a solution-oriented mindset.

Learn from setbacks, view them as lessons. Feedback is not an indictment of your capabilities but an opportunity to improve.”

“Believe in your competencies, work hard and keep grooming yourself to be the best individual you can be.”

“Always remember that a lesson is a lesson. Lessons will never stop, so spend a few minutes every day working out your lesson of the day. Having learned it, you will realise that your actions and attitude towards the future will remain positive.”

“Remember to keep a positive outlook on life at all times. As we all know, positive thoughts always beget positive outcomes. Surround yourself with peers and colleagues who are always positive and add value to your life. Make a decision to remain positive today.”

“Your mind is a magnet. If you always think of success, you attract more success into your life. If

you always think of failure, you attract more problems and downfalls. Always keep good thoughts and stay positive because thoughts become things.”

“Remember, preparation and confidence go hand in hand. When opportunities find you ready, you're able to execute them with confidence. Great success in your personal and professional life requires you to build confidence, communicate with others and keep the momentum going.”

“Be careful how you think. Your life is shaped by your thoughts.”

“The struggles you face today helps you develop the strength you need for tomorrow, the strength to endure tougher times and to create your own success story.”

“It's important that you find meaning and purpose at your workplace. I believe fulfilment is found when your daily actions are well

thought out and are in line with the future you want. Take time to reflect & make adjustments to better your tomorrow.”

“It is easy to be cheerful when everything is going according to plan. But, it is when you encounter unexpected setbacks that you demonstrate to yourself, and the world around you, what kind of an attitude you really have. Make sure that it is a positive one!”

“This is your Monday morning reminder that you can handle whatever this week throws at you.”

“Never settle for less than what you deserve. You’re worth so much more. You deserve the best. Start believing in your greatness and be patient as things begin to align for you. There is no passion to be found playing small. Try approving of yourself & see what happens.”

“Take time to understand yourself, the ideal life you want to create and believe that you can be different. That, to me, is very important.”

“Remember this one thing, my friends, that the only real limitation on your abilities is the level of your desires. If you want it badly enough, there are no limits on what you can achieve.”

“Create new habits and consistently upgrade yourself in all ways and on all levels. Keep evolving and recreating yourself. Learning new things and expanding your mind will add versatility to your life. You shouldn’t be who you were yesterday. Read. Explore. Discover.”

“I know that you all need to put in the work to get ahead in life. But if you feel tired or down, it is crucial to take some time off. Mental health is just as critical as physical health. Taking time off when you need it will keep.”

“As an individual, strive to have a positive mindset in all that you do. This will help you find

and see opportunities in critical situations. A positive attitude and perception will motivate you to work out for the best even during unfavourable and tough situations also.”

“Doubt kills more dreams than failure ever will. You have to stop doubting your potential because of the struggles you feel now. Just focus on one day at a time and have faith that your breakthrough is almost here.”

“Never let self-doubt kill your dream. Keep working on yourself and your craft consistently. Make sure you keep track of your progress because the results you are looking for cannot be achieved at once.”

“Easter is all about celebrating renewal and new life. I hope this Easter Monday ushers in a new lease on life for you and that you enjoy the rest of the year. Take time to reflect on your future and make the necessary adjustments to better your tomorrow. God bless.”

“Take this long weekend to recharge and reset if you want to be more productive and focused once you get back to work. Enjoy the break and give your mind and body enough downtime to rejuvenate.”

“What if I fail?

Spoiler alert: you probably will. “

“We tend to believe that failure is shameful. But it can be a good thing too. Failure in life is the right dose for a stronger you. When we fail at doing something, we come back fully poised for victory. Fail forward.”

“Life is full of second chances. You are alive to embrace the new possibilities it brings. This is a perfect time and moment to shift things around. Always remember to keep your feet on the ground.”

“You have a responsibility to make sure that your ideas are viable, sustainable, will add value and bring back great returns. These are some of

the biggest concerns for any investor. Make sure you do your due diligence on investors as they do with you.”

“There is power in knowing when to say no. This gives you the energy to say yes to the tasks that are important. Whatever you do can either bring you closer to your goal or away from it. Focus on the activities that add value.”

“Positive thinking only works if it's followed by discipline, commitment and a clear picture of what you want to accomplish. Your philosophy, level of desire and attitude towards life and work should motivate you to keep going during unfavourable and tough situations.”

“If you find what you are truly passionate about, the world will conspire to reward you. You will attract various opportunities, and the environment around you will pull together resources and see to it that you become successful. So keep working on your dreams.”

“One of the mistakes people make is to get frustrated when they feel stuck, or they are not progressing as they would want. Appreciate where you are in your journey, even if it is not where you want to be. Every season serves a purpose. So go through it and grow.”

“You must take the risk and take the first step. Dreamers are just that- dreamers, it is the doers who become successful.”

“Friends should help you achieve your goals. Surround yourself with peers who are positive & add value to your life. Having friends who ooze positivity will not only make you smart but also help you push through tough times. Check-in closely to see who’s in your circle.”

“I like to remind the youth to try as much as possible to live within their means. Save up your money whenever possible and look for ventures that can help you multiply your money. Be wise

and take measures that will ease your burden financially.”

“Your odds of succeeding increase when you have a plan, and you put in the necessary effort required to achieve your goals. Be very strategic and realistic when penning down your thoughts. The future you desire will only come if you're willing to work for it.”

The cost of success;

1. Late nights
2. Early mornings
3. Very few friends
4. Being misunderstood
5. Feeling overwhelmed
6. Questioning your sanity
7. Being your own cheerleader

But guess what? It will be worth it.

“A limited mindset will only cut you off from opportunities and set you up for failure. Challenge yourself beyond those self-imposed limits and purpose each day to put in extra effort in areas that matter to you. You must bring your resilience, persistence and faith.”

“You have to bring your ‘A’ game to all that you do in life. Most of us make excuses as to why we aren't successful and why things haven't worked out. At times things don't work out because we don't put in the work. This is even biblical - whatever you sow, you reap.”

“We all have a duty to inspire and reach out to others. When you decide to go and follow your dreams, you will not only give hope to others who want to do the same but also serve as an example and a reason why they should give their dreams a try.”

“Your past will only be beneficial if you view it as valuable training. When we dwell too much

on the past, our progress is minimal because we forget we have a future to focus on. Focus on what you can do and work on improving your future.”

“Remember this, my friends, a limited mindset will only cut you off from opportunities and set you up for failure. Challenge yourself beyond those self-imposed limits and purpose each day to put in extra effort in areas that matter to you.”

“Successful people know that life isn’t fair & they’re not entitled to anything. They also know that wallowing & making excuses only zaps their personal power. Never blame external factors you’re giving your power away. You’re not what happens to you but how you react.”

“This is your Sunday evening reminder that you can handle whatever this week throws at you. Hang in there because you got this!”

“Sometimes we don’t realise the blessings we have until we no longer have them. Appreciate all the blessings in your life and take none for granted. Blessed Sunday.”

“This is your life, and you only get to live once. Don’t live it playing small or looking at it through a lens of diminished value. The truth is that you are valuable and have something incredible to give the world. So go out there, live life awake, and live life fully.”

“Do not let your humble background determine your future. It is the value that you bring to the table that matters. Work with pride, strive to make a positive difference, build on your strengths and be bold enough to make changes to better yourself.”

“Keep educating yourself because it is better to have information and not need it than to require it and not know it. Make sure that 10% of your time is spent actively pursuing your most

cherished thoughts and goals. Success is a journey; take it.”

“Create good habits and practices that enable you to maximise your productivity each day. Long-term positive changes come from structure and consistency in your daily routine.”

“Always embrace your journey! Learn from your failures and experience, keep stretching yourself and get comfortable with being uncomfortable. Continue to learn and grow in the process, and keep taking action. Life happens in seasons.”

“The most important part of success in life is getting started. Don't wait until everything is right; it will never be perfect. Whatever it is you want, start working on it now. Set your sight and focus on the future you want. As you sit there, life is passing you by.”

“To be successful, you need to be keen on knowing what your next step is. It should be clearly defined. This boils down to your plan.”

“Success is created by making plans for the future, then acting on your plan every day. The plan is your guide. It is your blueprint.”

“What are you doing to create meaning and purpose around your work? Be passionate and stay actively involved in living your own life. Don't be passive about things happening around you because you get more meaning out of life when you are passionate and present.”

“Positive thinking only works if it's followed by discipline, commitment and a clear picture of what you want to accomplish. Your philosophy, level of desire and attitude towards life and work should motivate you to keep going during unfavourable and tough situations.”

“This evening make time and space. Thinking, planning, reflecting and creating do not happen just like that. We have to make time and space for them just like anything else we work hard at.

Sunday evenings are perfect for re-writing your rules of how to do your life.”

“Waking up stressed and miserable is not a healthy way to live. When a stressful situation arises, devote your efforts to doing what you can to move forward. Don’t allow hardships to turn you into a bitter or a helpless victim. Take care of your mental health.”

“Your health should be your number one priority. As life gets busy, we easily get side-tracked and adopt unhealthy habits. Take the initiative to adopt healthy habits and change your lifestyle. It is important to find ways to reset and restore yourself.”

“We are not on this earth forever, so it’s important that we prioritise the things that matter and are meaningful. Focus on making the most out of your life and being very intentional about how you spend your time.”

“There is power in knowing when to say no. This gives you the energy to say yes to the tasks that are important. Whatever you do can either bring you closer to your goal or away from it. Focus on the activities that add value.”

“Learn to practise patience in all that you do. Have the self-control to delay gratification. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“You have to quit doing the bare minimum in your day if at all you want to see progress and satisfying results. Put in maximum effort, quality hours and take pride in what you do because the work you produce is directly tied to your reputation.”

“Don't seek perfection; seek progress and growth. Perfectionism can be an obstacle to productivity, so find a balance between the two

as you work on your goals. Embrace your flaws and use them to be better.”

“We all walk on different paths and run our own race in life, but our being here at the same time has a more significant purpose than frustrating each other's efforts to get ahead. So as you press on, remember to pull others up with you. We rise by lifting others.”

“Unplugging from technology and especially social media is good for your mental and physical health. Don't neglect the importance of disconnecting and unplugging every once in a while if you really want to be happy and lead a healthy, rewarding, and successful life.”

“What a week that has been! But we made it to Friday evening. So this evening, just enjoy the moment. I know I am. And I'm not going to feel guilty for it either! Reward yourself and enjoy a few more treats in your life going forward.”

“You don't have a choice but to wake up and change your situation. Opportunity favours those who are always prepared. Be prepared.”

“Be brave enough to go after what you want because if you don't, you'll never have it. Be brave enough to ask; if you don't, the answer will always be no. If you don't step forward, you will always be in the same place.”

“There is power in knowing when to say no. This gives you the energy to say yes to the tasks that are important. Whatever you do can either bring you closer to your goal or away from it. Focus on the activities that add value.”

“Success isn't just about what you accomplish in your life but what you inspire others to do. Connect and reach out to others, share your knowledge, offer your time and remind them that they too can achieve what they set their minds to.”

“You will not be able to master anything in life unless you are able to manage your time. Start by creating good habits and a routine that enables you to maximise your productivity each day. Remember, nothing happens unless you are consistent with your progression.”

“Realise that progress is slow and the results you are looking for cannot be achieved at once. Steady progress will help you develop mental resilience, personal growth and key proficiency in certain areas. Work hard, work smart and hold tight the virtue of patience.”

“What does success mean to you? Success is internal. Success for one person could be at opposite ends of the scale for the next. Don’t let others define the measure of your success. Create your own definition of being successful, and let it help guide your life choices.”

“Never let self-doubt kill your dream. Keep working on yourself and your craft consistently.

“Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“Here's the secret friends. You need to attract better, to become better. You have to do things differently to have change. Transform your mindset, upgrade your habits and think positively. Nothing happens unless you are consistent with your progression.”

“You have to learn to perform well, particularly under pressure and chaotic circumstances. Have confidence in yourself and believe that you are capable of making the right decisions even during difficult moments.”

“Learn how to transform pressure at work into productivity. Find out what's important & focus on the meaningful things because disorder and confusion will never lead you to success. When

you have clarity, you can focus on single tasks and be productive.”

“Discipline is the very core of progress. Without it, nothing can be made or properly maintained because discipline is a vehicle for consistency. Once you become disciplined, you can be consistent, and once you're consistent, you can see progress.”

“You have a responsibility to make sure that your ideas are viable, sustainable, will add value and bring back great returns. These are some of the biggest concerns for any investor. Make sure you do your due diligence on investors as they do with you.”

“Remember, you cannot buy an extra minute of life, so you have to be intentional about how you spend your time. Do you want to spend it feeling frustrated or lacking purpose? I doubt it! Be brave, believe in yourself, take risks and learn to make yourself proud.”

“It's never too late. There is no such thing as being too old to change your life and set new goals and dreams for yourself. Just because you're 45 or 65 doesn't mean your ship has sailed. I don't care how old you are. The world is waiting for your special gifts.”

“How often do you find yourself dealing with Monday blues? If your answer is ‘almost every week’, you need to try different ways to unwind and relax, my friend. If you want to recharge & have the energy to power through the week ahead, then give your mind & body enough rest.”

“Five ways you can productively unwind and have fun this weekend; 1. Pursue your passion/hobby 2. Spend time with your loved ones 3. Indulge in workouts/exercises 4. Eat good and healthy food 5. Get enough sleep. Enjoy your weekend.”

“Learn to trust yourself. If you don’t believe in yourself, then who will? Learn to trust your intuition and wisdom when making decisions. When you're able to trust in yourself to handle anything, it enables you to thrive through everything. You’ve got this!”

“Stay passionate about your life and future. Passion is a difference-maker. It is the fuel that will help you reach your goals as you go through life. Don’t be passive about life because you get more meaning out of it when you are passionate and present.”

“Always know your goals. Setting and having goals that you are passionate about gives you something to look forward to each and every morning you wake up. Set goals and remind yourself of them each day. Not having goals is an excellent recipe for average living.”

“Maximise your potential to meet opportunities and always be on the lookout for new ones.

“Create them if you must. Learn new skills, hone existing ones and try to view the world from a different angle.”

“Celebrate what you've accomplished, but remember to raise the bar a little higher each time you succeed. Your future is dependent on your ability to see opportunities everywhere, be creative, innovative and remain one step ahead of your competition.”

“My young friends, know your area of specialisation and work towards it. If you are venturing into a new field, make sure you have done enough research to acquaint yourself and gain the necessary knowledge to keep up with your new area of specialisation.”

“It is important to understand both your strengths and weaknesses for your personal growth. If you don't know your strengths, you'll never reach your full potential. If you don't

know your weaknesses, then no matter your progress, you'll fall without understanding why.”

“Success is hard-won forces you to put in the necessary effort. Nothing worth having comes easy, so don't spend too much time visualising the end result. Instead, envision the steps you will take to get there.”

“As an individual, try to invest your time in gaining as much experience as possible and build an outstanding portfolio. Lack of knowledge is no excuse. Invest in yourself and continuously hunger for knowledge and information if you want to succeed.”

“To be successful, you need to be keen on knowing what your next step is. It should be clearly defined. This boils down to your plan. Success is created by making plans for the future, then acting on your plan every day. The plan is your guide. It is your blueprint.”

“If you quit on the process, you are quitting on the results. Success is a slow process, and quitting does not speed it up. So keep going until you succeed.”

“Starting a company is hard; growing and running one is hard. Doing this daily can be tiresome. Stop and identify small wins to celebrate. The small victories can boost your morale & provide a surge of energy. Give yourself regular ‘positive tickets’ to stay motivated.”

“Be optimistic but realistic. Keep your dreams and hope alive but stay practical. When you are honest with yourself, you will avoid unnecessary setbacks.”

“Top of the morning to you, my dear friend. It doesn't have to be a tiring Monday. Instead, I bring you good tidings of favour, success, achievements and happiness in the new week.”

"Give yourself a go towards your success plan. Enjoy today and the rest of your week."

"While each person's schedule is different, there are ways you get ready for the week ahead. Starting your preparation on Sunday allows you to be proactive & eliminates last-minute pressures."

"Life can get crazy. So crazy that many of us no longer make time for hobbies, passions, and the things we enjoy. These activities are important for maintaining a positive outlook and a healthy work-life balance. Reserve your weekend for rest and doing what you love."

"Stop doubting your potential because of the struggles you feel now. Focus a day at a time and have faith that your breakthrough is almost here. Don't give up just yet; the storm will pass. Trust the process & grow through the pain. Develop resilience."

“Indeed, failure can feel devastating at the moment it occurs. But don’t forget that failure helps you appreciate your wins that much more. It also builds character and resiliency, which can help you bounce back faster if and when future failures occur.”

“Until you change your thinking, you will always recycle your experiences.”

“Some people are investments, and some are expenses. Know the difference.”

“You can achieve anything you set your mind to. Focus, ask questions, work hard and use the opportunities around you, no matter how small they are, to get ahead.”

“Hardly can you ever be well prepared for unexpected changes. However, what you do when the change happens is what matters most. We must all take the initiative to embrace change. Otherwise, we lose opportunities to succeed.”

“Purpose is one of my principles of success. Make a decision on where you want to go, what you want to do and why you want to do it. What’s your purpose in life? What’s your vision? You must live for something. Let your vision be your motivation for achieving success.”

“You, my friend, are no different. You may have to work twice as hard for opportunities, but there’s nothing more satisfying than enjoying the fruits of your hard-earned labour. Let poverty motivate you to do more and live a better life.”

“Every month is an opportunity to discover something or make a decision that will change your life forever. Set your intentions and give yourself a fresh start. You build your own future. No one else will do it for you. Don't miss it.”

“Great opportunities don’t come every day; recognise and seize them with every chance you get. You have a greater goal to achieve, and being swayed by what you get or make right

now is not it! Money makes money; the little you have can help you get more.”

“As Henry Ford famously said, “Whether you think you can, or think you can’t, you’re right.” Believe that you can succeed, and you’ll find ways through obstacles. If you don’t, you’ll just find excuses.”

“Success can be glamorous, but the process of succeeding is more about following a productive routine and cultivating discipline amidst the distractions and challenges of this world. Practice discipline in all that you do. It’s the core of progress.”

“Learn to practice patience in all that you do. Have the self-control to delay gratification. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“Becoming a great leader isn’t something that happens overnight, but it can be achieved through discipline, hard work & a commitment to improvement through experience. Great leaders aren’t born; instead, they are shaped over time.”

“Remember that great things take time to mature! There are those who will take a shorter time to become successful, but the majority are the products of hard work and sacrifice. We all desire a better life, but you must understand that this takes time to cultivate.”

“Realise that progress is slow and the results you are looking for cannot be achieved at once. Steady progress will help you develop mental resilience, personal growth and key proficiencies in certain areas. Work hard, work smart and hold tight the virtue of patience.”

“Concentrate on activities that bring success to your company. Do not focus on tasks that do not yield positive results.”

“Your age doesn’t matter; your past doesn’t either, what you did or did not do. What matters is your consistency and determination for doing what you set your mind to do. Your level of passion, determination and hard work is what will push you to succeed.”

“The Roman philosopher Seneca once said, “Luck is what happens when preparation meets opportunity.” Opportunities come and go, so you have to be prepared for success. Think about it. What principles do you abide by that will contribute to success?”

“Channel all your energies to achieve what you desire and want in life. Be a go-getter and get what you deserve. No one will hand it to you, but the level of your desire and focus will push

you to accomplish that which you have set out for yourself.”

“May you have all the free time to reflect on the mistakes of yesterday on this Sunday. Give your soul the rest it needs, and give yourself some time to be re-energised. Happy Sunday, my friend!”

“Is there a hobby you’ve been wanting to try but have never made time for? Take time this weekend to pursuing a passion that’s outside of work. Pursuing your interests beyond work improves your mental health and reduce stress levels. This also improves your creativity.”

“Stop being jealous of other people's success and happiness. Celebrate and compliment them. Let their success inspire you to be great too. Instead of downplaying people’s accomplishments, think to yourself, “If they can do it, I can do it too!”

“Stop talking yourself out of opportunities because you don’t feel like you are “ready” yet. You’re never going to be 100% ready, and it’s never going to be just the right time, but that’s the point. It is time to jump. You are ready now.”

“Take time and pay attention to the things you are naturally drawn to. They are often connected to your path, passion and purpose in life. Have the courage to follow them.”

“If we know exactly where we're going, exactly how to get there, and exactly what we'll see along the way, we won't learn anything. Accept the challenges and embrace the difficult times.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the change and shift gears if you want to keep moving forward.”

“Remember, you cannot buy an extra minute of life, so you have to be intentional about how you spend your time. Do you want to spend it feeling frustrated or lacking purpose? I doubt it! Be brave, believe in yourself, take risks and learn to make yourself proud.”

“Hustle now and take risks while you are young. Even for those in school, nothing stops you from making that little extra cash or getting involved in projects that'll create opportunities for you. You're out here to create a great future for yourself so start today!”

“I always advise startups to focus on one thing. Let it take priority and engage your time and resources in perfecting that one thing. Make sure you manage your expectations and always write down your plan and the various milestones that will help you measure success.”

“Be as creative as you can, be a problem solver and recognise opportunities when they present

themselves. Keep challenging your mind because this is the only way you grow.”

“Life offers many great choices; all you have to do is see them. No matter what happened in our past, mistakes we have made, life will give us a second chance. Let’s change for a better version by making different choices and doing things differently.”

“Spending time outside in nature is one of the most important things you can do for your health and that of your children. Every now and then, we need to disconnect from the Internet. Hit the road and spend time outdoors to get your body moving; you won’t regret it.”

“It is not a crime to live in the moment. Nothing is guaranteed. Your happiness is directly tied to your physical and mental health. Set the right tone, spend time making great memories, taking adventures, and you’ll reap the benefits for years to come!”

“Six months of hardcore focus and alignment can put you five years ahead in life. Don’t underestimate the power of consistency and desire. You have what it takes to become the best that you can be. Don’t ever doubt yourself. Harness your power. Exceed your expectations.”

“Your money mindset matters and has a big impact on your ability to achieve financial goals. As you consider changes to your finances, start with examining your mindset to see how you may be sabotaging yourself even while planning fervently for your financial future.”

“As a start-up maintaining motivation, especially at the beginning, can be a daunting task. To keep at it, listen to or read something inspirational every day. Keep the mindset that everything is a learning experience and take that plunge to find real customers.”

“No matter how old you are or how many opportunities you've passed up before, it is never too late to make a decision and get a fresh start.”

“Whatever you do can either bring you closer to your goal or away from it. Don't get caught up in tasks that don't add value.”

“I believe fulfilment is found when your daily actions are well thought out and are in line with the future you want. Take time to reflect and make adjustments to better your tomorrow.”

“When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“You have to stop doubting your potential because of the struggles you feel now. Just focus on one day at a time and have faith that your breakthrough is almost here.”

“It’s ambition. Ambition is what makes life. The day you have no ambition, you die inside. Anybody who says they’re successful and are satisfied will not live long, metaphorically. There is always another hill to climb, and you don’t see the end. Success is a mirage.”

“Most people don’t take time to build their personal brands; don’t be among them. Whether you are employed or self-employed, channel your energy towards building and creating a brand or product that you will love and own with pride.”

“Self-pity and whining will never change your situation. If you are struggling to make ends meet and wondering how to make some extra money or move to the next step, then you need to take a positive, bold move. Do something that will guarantee a change.”

“If at any given time you make what you perceive to be the best and most logical decision,

then do not look back with regret. All decisions with a negative result should always remain as a learning experience, never to be repeated in the same manner.”

“The future you desire will only come if you're willing to work for it. Your odds of succeeding increase when you have a plan, and you put in the necessary effort required to achieve your goals. Be very strategic and realistic when penning down your thoughts.”

“There are no shortcuts to anything in life. You will have to get through hard times to learn certain lessons on your journey. I have taken several life punches of my own over the years. Remember this and have a fruitful week.”

“Make a decision to invest in yourself today. Investing in yourself is the best investment you can ever make. One new idea in your self-improvement journey can change your life.”

“Work on yourself, push for better things; your future depends on it.”

“Everyone looks forward to a year of prosperity. Nevertheless, how many of us strive to get this blessed year? The ones who can really find happiness in every instant of their lives are the minority. Here's to a great Sunday & 2021 filled with blessings. Never give up!”

“The most important part of success in life is getting started. Don't wait till everything is right; it'll never be perfect. Whatever you want, start working on it. Set your sight on your future & what you want in life. As you sit folding your hands, life is passing by.”

“In order to be successful in the new year, stay focused, develop a positive attitude and be passionate about your dreams.”

“The past is gone; don't live in it but take the lessons with you. Every day is an opportunity to begin again. Today is full of possibilities.”

“Dedication and commitment know no limit. You need to prepare yourself to put in time in things that matter to succeed.”

“Remember that today is a good day to begin creating a great future for yourself and become successful. Just believe and start now. Don't wait until everything is just right. It will never be perfect.”

“What motivates you? What inspires you? The sooner you get to answer this & act on what inspires you the most, the sooner you'll see the results that you want most in life. Remember, though, motivation is nothing without inspiration, and inspiration is nothing without action.”

“During this holiday season, take time to check on your health. Regular check-ups can identify early signs of health issues. Early detection means that your chances for effective treatment are

increased. Look after yourself and care for your family. You have one life.”

“Remember, preparation and confidence go hand in hand. When opportunities find you ready, you're able to execute them with confidence. Great success in your personal and professional life requires you to build confidence, communicate with others and keep the momentum going.”

“As you enjoy yourself during this Holiday Season, remember to not only make merry but also reflect on your aspirations and dreams. It is a great time to align and realign, focus and refocus, think and rethink your future endeavours.”

“The worst mistake you can make is beginning the New Year in debt. If you prepare your budget well in advance and stick to it, then you should have no problem. Use what you have and do not spend beyond your limit.”

“As you spend during this holiday season, remember to work within your means and plan for the future (January). You definitely do not want to be caught by surprise when an emergency arises or be among those who use the phrase ‘Njaanuary’ or ‘Janworry’.”

“It is important to understand both your strengths and weaknesses for your personal growth. If you don't know your strengths, you'll never reach your full potential. If you don't know your weaknesses, then no matter your progress, you'll fall without understanding why.”

“This week don't let procrastination be the reason you're behind meeting your targets and reaching your goals. Have a great Sunday, friends.”

“To be financially secure, you need to keep your expenses low, save and build a base of solid assets. Be wise and take measures that will ease your burden financially.”

“Set goals and make sure you remind yourself of them each day. Stay true to yourself and do not deviate from your values because they will keep you grounded during difficult times.”

“Being optimistic and realistic at the same time trains you to search and work for that which you don’t have. Don’t be distracted from your vision by anyone. If you think it and believe it, then it is up to you to do it and to be it.”

“Don’t let what you're afraid of keep you from what you're made for. The fear of failing can cause us to resist moving forward. But when we allow fear to stop our forward progress in life, we're likely to miss some great opportunities along the way.”

“No matter how hard your day was, remember to end it with gratitude. Tomorrow is a new day of endless possibilities.”

“I believe lack of seriousness and commitment is what fails us. We want to give up or change

course the minute we face a challenge we didn't expect. Once you set clear goals, work on them and stay committed to accomplishing what you started."

"You can't go back. Stop counting the regrets and throwing yourself a pity party; count your blessings and move on."

"Never see yourself as a liability but as an investment. Show an employer, investor, leader etc., how you can add value and be productive. The moment you limit yourself, then that will be the beginning of your failure."

"Be careful how you think. Your life is shaped by your thoughts."

"Embrace your journey. You have come a long way, and you're still trying. That's the beauty in remaining strong. Things always get better."

"The most important part of success in life is getting started. Don't wait until everything is right; it will never be perfect. Whatever it is you

want, start working on it now. Set your sight and focus on the future you want. As you sit there, life is passing you by.”

“Be a jack of all trades but a master of one. You must FOCUS on what you are good at and at the same time spread your wings. Strive to have more than one source of income and broaden your investments so that you can have consistent cash flow.”

“What are you doing to create meaning and purpose around your work? Be passionate and stay actively involved in living your own life. Don’t be passive about things happening around you because you get more meaning out of life when you are passionate and present.”

“Do not let any opportunity go to waste. Make the best use of every opportunity and prepare well for it. Remember, it is your first and probably your last chance to make an impression. Do the best you can.”

“Do you have the guts to fail? If you don't fail, you are not even trying. To get something you never had, you have to do something you have never done. So fail forward.”

“Staying in your safe place, saving up all your money, and not taking any risks will only hold you back from what you're truly capable of achieving. Step out of your comfort zone and see what lies ahead. You will grow stronger and smarter by challenging yourself.”

“Starting a company is hard; growing and running one is hard. Doing this daily can be tiresome. Stop and identify small wins to celebrate. The small victories can boost your morale & provide a surge of energy. Give yourself regular ‘positive tickets’ to stay motivated.”

“Each day remember to involve yourself in tasks that add value to your life. Spare some time working on improving your future.”

“There is no singular approach to realising your dreams or solving the problem you are currently facing. You must remain mentally flexible and adapt to changes as they come. The only constant is change, and learning to adapt is a valuable practice you should have.”

“Never give up on a dream. Give it your best, and it will come to life. Go for your dreams; it is your turn.”

“Do not be worried if time has gone by and you have not achieved what you set out. A wise man once said, “If the plan doesn’t work, change the plan but never the goal.” Evaluate the strategy, see where you went wrong and revise your plan.”

“Ambition makes life! The day you have no more ambition, you have no more life. Let your drive help you re-invent yourself and your potential, explore the unknown and don’t let fear stop your progress in life.”

“Hustle now and take risks while you are young. Even for those in school, nothing stops you from making extra cash or getting involved in projects that'll create opportunities for you. You're here to create a great future for yourself, so start today.”

“At the end of the day, remind yourself that you did the best you could today, and that is good enough.”

“My reminder to the youth; maintain peace, limit your curiosity to things that improve or add value to your life, stay focused, be patient and see where your efforts will take you. Your life is your own.”

“Never doubt the power of positive thinking and having faith in what's possible for you. Everything always has a way of working out if you simply decide to believe that you'll make it through no matter what the challenges or adversities you face are.”

“I believe that no one has a monopoly on wisdom. Different views enrich your knowledge and enable you to make a more informed decision. There is a lot we can all learn from others.”

“If you would like to attain things of value, you have to be willing to sacrifice, work hard and have an unwavering determination.”

“You need to attract better, to become better. You have to do things differently to have change. Transform your mindset, upgrade your habits and think positively. Nothing happens unless you are consistent with your progression.”

“Do you know you are born for greatness? There is no reason to settle for average or for anything less than excellent. Know that you are worthy of more. Dream bigger. Play harder. Ask for more. Set those goals. Stop apologising for being filled with desire.”

“Every person must self-reflect. Instead of making excuses for bad behaviour, think about the possibilities of improvement.”

“When we are open to learning, we are bound to learn at least one powerful lesson about ourselves each day. You will be amazed at how much you can discover about yourself.”

“We don't live our dreams because we give up. You see, it's not the failure that stops us, but stopping at the first failure. Don't get buried in your failures, be comfortable with failing; let them inspire you. That's where adaptation and growth is. Take another shot.”

“Keep calm and focus on your life.”

“Hardships make us stronger. It might sound crazy, but the best approach would be to be thankful for every difficulty because it gives you a chance to prove yourself and, in the end, be your own hero. You always get tested the most before you progress to the next level.”

“My young friends, know your area of specialisation and work towards it. If you are venturing into a new field, make sure you have done enough research to acquaint yourself and gain the necessary knowledge to keep up with your new area of specialisation.”

“It doesn't matter what others say you can't achieve. It's self-imposed limits that determine how far you go. Put in extra effort to challenge yourself in areas that matter to you, professional, personal or academia. Keep pushing that ceiling higher with each achievement.”

“Five ways you can productively unwind and have fun this weekend;

1. Pursue your passion/hobby
2. Spend time with your loved ones
3. Indulge in workouts/exercises
4. Eat good and healthy food
5. Get enough sleep

Enjoy your weekend.”

“Waking up stressed and miserable is not a healthy way to live. When a stressful situation arises, devote your efforts to doing what you can to move forward. Don’t allow hardships to turn you into a bitter or a helpless victim. Take care of your mental health.”

“If you want to get somewhere, you must know how you are going to get there. People with a direction never get lost because they have a destination. But those with no direction cannot even get lost because they are going nowhere.”

We all have a burning desire to be successful. This is okay, but our own false expectations can lead to constant disappointments. Be optimistic but realistic. Keep your dreams and hope alive but stay practical. Be honest with yourself to avoid unnecessary setbacks.

“Create a safe space for yourself. Get a supportive team, i.e. family, mentors etc., in

your professional and personal life. They will help you overcome challenges and enjoy great times. Keep investing in these relations, for you'll need them in the future.”

“The pressure of ‘making it’ can take a toll on you, but you don’t have to succumb to it. Life is a journey, not a destination. There will be ups and downs, but that shouldn’t discourage you. You fail at something; you heed the lessons, get yourself together and press on.”

“My thoughts and prayers go out to the families who have lost their loved ones as a result of this outbreak, and I pray for healing for those who are infected and affected.”

“When life shuts a door, open it again. It's a door, and that's how they work. Maximise your potential to meet opportunities and being on the lookout for new ones. Create them if you must. Learn new skills, hone existing ones and try to view the world from a different angle.”

“When you have a strong and clear vision of your goals, you are able to take action and work towards achieving that vision. Remember, every successful plan begins with a clear goal that serves as a guideline, keeps you motivated and on track.”

“If you don’t self-reflect and make a few changes, how else will you create room for growth? Life needs us to keep reinventing ourselves and acclimatise to the changing trends. Don’t take this as a point of failure but as a stepping stone to align your goals and vision.”

“A wise man once said that you don't get rich at work; you get rich by doing your homework. Do your research, acquaint yourself and gain the necessary knowledge to keep up with your area of specialisation. You now know what to do. Have a great day, friends.”

“To be successful, you need to be keen on knowing what your next step is. It should be

clearly defined. This boils down to your plan. Success is created by making plans for the future, then acting on your plan every day. The plan is your guide. It is your blueprint.”

“Discipline is the very core of progress. Without it, nothing can be made or properly maintained because discipline is a vehicle for consistency. Once you become disciplined, you can be consistent, and once you're consistent, you can see progress.”

“Ambition makes life! The day you have no more ambition, you have no more life. Let your drive help you re-invent yourself and your potential, explore the unknown and don't let fear stop your progress in life.”

“Nobody is good at everything, but everybody is good at something. Admit your weaknesses and accept help where you need it. This is the first step towards becoming an inspiring leader. Find and focus on your strengths.”

“Take five minutes every morning to ground yourself, particularly when you’re feeling scattered and preoccupied. This gives you a good start, clear thoughts and perspective on what you want to achieve that day.”

“Don’t let today go to waste. Every day gives you another chance to approach life in a different way and work with pride and passion. Press on!”

“Never be afraid of doing or trying out new things. If your mission turns out well, you keep going. If it doesn't, you walk away with experience, and in both cases, you have nothing to lose, my friends. Keep your eyes on the goal.”

“Life offers many great choices; all you have to do is see them. No matter what happened in our past, mistakes we have made, life will give us a second chance. Let’s change for a better version by making different choices and doing things differently.”

“We all walk on different paths and run our own race in life, but our being here at the same time has a more significant purpose than frustrating each other's efforts to get ahead. So as you press on, remember to pull others up with you. We rise by lifting others.”

“As you shape your future be very tactful. All your decisions should be adding up to your final goal. There's no need of spending lots of time, energy and resources on ventures that aren't in line with your aspirations. Know what you want and work towards that purpose.”

“It's yet the start of a new week. I want to urge you not to despise humble beginnings. Use them as an inspiration for your next task & recognise each accomplishment you have made so far. Stay focused, be patient & see where your efforts will take you.”

“No pain, no gain. You reap what you sow. You are the sum of your habits. Life is a plain canvas. Only you can draw what you want on it.”

“In life, the majority of us know what to do, but very few people actually do what they know. Knowing is not enough; you must take action. That is where the rubber meets the road!”

“You cannot do everything; neither can you excel at everything. Give opportunities to those who have specialised in a particular area. It’s an opportunity to mentor them and an opportunity for you to learn. Do what you are good at and get others to do what you can't.”

“If you don’t love what you do, don’t do it. I truly believe it’s that simple. You’ll have to put in long hours, make sacrifices, so if you’re not passionate about what you do, you won't have the motivation to keep going when you’re stressed & tired.”

“You need to define your own version of success. If you're focusing on what everyone else's idea of success is, you'll never achieve it. Go back to your values, dreams and desires. You're the one that has to live this life; make it the best one you've got.”

“Learn to practise patience in all that you do. Have the self-control to delay gratification. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“Take time to build your personal brand; One that is unique to you. Whether you are employed or self-employed, creating a personal brand makes a huge difference. It is the only thing you can own with pride.”

“You will never reach your full potential if you do not take a step back and reflect. If you don't

self-reflect and make a few changes, how else will you create room for growth?”

“Failures are our greatest teachers. They motivate us to do better and be better. So when you fail, choose to focus on learning from them and have a sense of resilience.”

“You will always attract the energy that you give off—spread good vibes. Think positively. Attract positive. Stay motivated.”

“Doubt kills more dreams than failure ever will. You have to stop doubting your potential because of the struggles you feel now. Just focus on one day at a time and have faith that your breakthrough is almost here.”

“You have to let your money work for you. You can't save your way to millionaire status. You have to focus on ways of increasing your income and make it consistent. When you start following the money, it will force you to control expenditure and see opportunities.

You have this one life. So how do you want to spend yours? Do you want to spend it feeling frustrated, out of control, or lacking purpose? I doubt it! Be brave. Believe in yourself. Do what feels good. Take risks. Learn to make yourself proud.”

“Those around you learn the best and worst traits from you, and like it or not, those younger than you will mirror your actions. As a leader, always take responsibility for your actions and remember, your juniors are always watching. Be ready to lead and lead by example.”

“Take time to share your knowledge and skill set with those younger than you. If you cannot offer anything else, offer them your time. Happy Sunday, friends.”

“I believe awareness beats education, so use the knowledge that you have to make real progress in various aspects of your life.”

“You will never work hard at something if you view it as a chore or a requirement. Getting things done will require you to put in the extra effort to find what interests you because that will bring you joy, satisfaction and give you direction in life.”

“When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“Ultimate success comes from slow and steady work! Start by creating good habits and a routine that enables you to maximise your productivity each day. Remember, nothing happens unless you are consistent with your progression.”

“It does not matter how old or young you are. You can achieve anything that you set your mind to. If I can do it, anyone can do it. Good things are never handed down to anyone; you have to

work smart, work hard and stay dedicated to your goals.”

“Success does not mean that you must have certain qualifications. It is inbuilt and according to what your drive is. You must push yourself each day to achieve your dream of success. Life only rewards those who dare and not those who wish.”

“Passion for life is infectious, and it keeps you feeling alive. Find your passion, fuel it and use it to inspire others that they too can achieve and succeed.”

“We can achieve more with less effort, time and resources simply by identifying and focusing our efforts on the things that are important.”

“Celebrate what you've accomplished, but remember to raise the bar a little higher each time you succeed. Your future is dependent on your ability to see opportunities everywhere, be

creative, innovative and remain one step ahead of your competition.”

“Rome wasn’t built in a day. Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded. Practice makes perfect.”

“Be more confident in yourself. If you’re not, you will never put yourself out there in the first place. When you’re confident, you don’t care how many times you fail; you’re going to succeed. It doesn’t matter how stacked the odds seem against you.”

“Go out there and do your best! Strive to find meaning in the work that you do. Step out of your comfort zone and dare to achieve your dreams. Be bold enough to make the necessary changes to better yourself and those around you.”

“If you quit on the process, you are quitting on the results. Success is a slow process, and quitting does not speed it up. So keep going until you succeed.”

“Do not fight change; embrace it! The world goes round, and things, dynamics, and perspectives keep changing. Thus, you have to learn to embrace change and also tread on new ground in order to achieve your goals.”

“Education without other qualities or great character equals nothing. You are as good as a vacuum. Train yourself in something practical and acquire skills that will support you in and out of the workplace. Empower yourself so that you can empower others.”

“Be clear about your personal brand by simply being consistent in your dealings with others. This will set you apart from the rest. Find your niche and focus on it.”

“When investing in a new project, the most important thing is to feel that you are interested in the sector you want to get into. Your interests must be based on your knowledge and research, not your colleague somewhere else trying to do the same thing.”

“Don't wait until everything is just right. It will never be perfect. If you think and believe in it, then it's up to you to do it and to be it. Self-pity and whining will not change your situation, but doing something about it will.”

“We fail to reach or live our dreams, not because of failure but because we give up. Those who succeed do not stop at the 1st or 10th attempt; they do whatever it takes to achieve their goals. We gain wisdom from failure much more than from success.”

“Regrets are time wasters. I am a firm believer that when one door closes, another opens. If something is not working out, then go out and

try something else. There is no harm in trying. Even in trying moments, keep trying. You will never regret it!”

“Try as much as possible to live within your means. Save up and look for ventures that can help your money multiply. Be wise by taking measures that will help ease your financial burden. Do the math and let your money work for you.”

“You have to quit doing the bare minimum in your day if at all you want to see progress and satisfying results. Put in maximum effort, quality hours and take pride in what you do because the work you produce is directly tied to your reputation.”

“You have this one life. So how do you want to spend yours? Do you want to spend it feeling frustrated, out of control, or lacking purpose? I doubt it! Be brave. Believe in yourself. Do what

feels good. Take risks. Learn to make yourself proud.”

“We are not on this earth forever, so it’s important that we prioritise the things that matter and are meaningful. Focus on making the most out of your life and being very intentional about how you spend your time.”

“Be ruthlessly efficient in the words you use. Your confidence will display how much you also believe in your plan. If you gamble with your own decisions and qualities, then your subordinates will never follow you, neither will they trust you as a leader.”

“Desire to do more than the ordinary. Desire to be different and showcase that difference in the best way possible. Do more than is required, go the extra mile, and you will be surprised how you will be achieving your goals more consistently.”

“Losers make excuses; winners make progress. It has been said that if we put as much energy into achieving our goals as we spend making up excuses for failure, we would actually surprise ourselves. No more excuses! Do it or don't do it. If it's to be, it's up to you.”

“One of the requirements for success is the quality of willingness. You have to be willing to pay the price, whatever it is, however long it takes until you achieve results. The interesting part about this price is; you have to pay it in advance & in full.”

“Make your goals tiny steps on the route to much bigger goals. Focus on the next step and not the end picture. Taking small steps at a time will help build your confidence, keep you moving forward and prevent you from getting overwhelmed with visions of the final goal.”

“All of us have great ideas and thoughts. What separates the successful from the average is that

successful people act on their thoughts and try to turn their ideas into reality. Don't discount the power of your thoughts and ideas. As long as you believe in them, act."

"Make a decision to invest in yourself today. Investing in yourself is the best investment you can ever make. One new idea in your self-improvement journey can change your life. Work on yourself, push for better things; your future depends on it."

"If you don't love what you do, don't do it. I truly believe it's that simple. You'll have to put in long hours, make sacrifices, so if you're not passionate about what you do, you won't have the motivation to keep going when you're stressed and tired."

"We can draw so much inspiration from how a child learns to walk. They may fall down more than 20 times, but they never stop and think to

themselves, “This may not be meant for me.” So here’s the catch. Keep going!”

“Remember, networking is not about how many people you know or meet; it’s about what you know and how you use that information to build connections and eventually relationships.”

“Doing things outside your comfort zone is imperative for your growth. Eventually, you become comfortable with being uncomfortable, and life is yours.”

“If we know exactly where we're going, exactly how to get there, and exactly what we'll see along the way, we won't learn anything. Accept the challenges and embrace the difficult times.”

“Take time and pay attention to the things you are naturally drawn to. They are often connected to your path, passion and purpose in life. Have the courage to follow them.”

“If you're a leader, you have to be open-minded. You will face setbacks, and this should only push

you to rectify where the hitch was and keep going. You have to lead even when you face setbacks. It's the only way your team will stay motivated.”

“There will always be someone who will try to limit your potential and who cannot see your worth. Don't be discouraged by them, but most importantly, don't let it be you. The only limits that exist are the ones in your own mind.”

“Successful people don't make excuses or blame others; they focus on what they can do. Never give or take any excuses. Those who succeed aren't those who have faced hardships and escaped them; they are those who stay focused and keep pushing forward.”

“Life needs us to keep reinventing ourselves and acclimatise to changing trends. You need to be able to pause & take time out when you feel you are going off course. Don't take this as a point of

failure but as a stepping stone to align your goals & tie the loose ends.”

“Once a crisis is in motion, turning it into an opportunity often requires new ways of seeing, thinking, and responding. Applying traditional responses could lessen the pain temporarily but often is insufficient to solve the underlying problem.”

“Never think that where you are is your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you’re changing now, but when you look back, you’re not the same person.”

“It is imperative that you focus on creating wealth that will sustain your livelihood & create a lasting legacy. Even those who win the jackpot must invest their money for sustainability purposes. If not, then it becomes a total waste, spending money not accounted for.”

“There is power in knowing when to say no. This gives you the energy to say yes to the tasks that are important. Whatever you do can either bring you closer to your goal or away from it. Focus on the activities that add value.”

“Create a safe space for yourself. Get a supportive team, i.e. family, mentors etc., in your professional and personal life. They will help you overcome challenges and enjoy great times. Keep investing in these relations, for you'll need them in the future.”

“Remember, you cannot buy an extra minute of life, so you have to be intentional about how you spend your time. Do you want to spend it feeling frustrated or lacking purpose? I doubt it! Be brave, believe in yourself, take risks and learn to make yourself proud.”

“When investing, only buy something that you would be perfectly happy to hold if the market

shut down for ten years. Make sure you invest wisely and strategically.”

“Strive to be proactive; that way, you will stay one step ahead and know when it is time to change things. Build on your strengths, capitalise on them and stand out to be different.”

“One reason, so few of us achieve what we truly want is that we never focus. Don’t be mesmerised or discouraged by the life you live or once lived. Use it instead to work hard because if you don’t build a solid life today, you won’t find it in the future.”

“If you don’t love what you do, don’t do it. I truly believe it’s that simple. You’ll have to put in long hours, make sacrifices, so if you’re not passionate about what you do, you won’t have the motivation to keep going when you’re stressed and tired.”

“Never despise humble beginnings. Use them as inspiration for the next thing and recognise each

accomplishment you have made, however small it may be.”

“Be as creative as you can, be a problem solver and recognise opportunities when they present themselves. Keep challenging your mind because this is the only way you grow.”

“Take your life a day at a time. Life is a journey, not a destination. There will be ups and downs, but that shouldn’t discourage you. You fail at something; you heed the lessons, get yourself together and press on.”

“Never doubt the power of positive thinking and having faith in what’s possible for you. Everything always has a way of working out if you simply decide to believe that you’ll make it through no matter the challenges or adversities you face.”

“Great things take time to mature. I agree that there are those who will take a shorter time to become successful, but the majority are products

of hard work and sacrifice. We all hunger and desire a better life, but you must understand that this takes time to cultivate.”

“Remember, as you work, you are either working towards achieving your dream or helping someone achieve their dream. Create a balance and let your efforts earn you success.”

“What you can have & who you can be is up to you. You are your only limit. There's nothing you can't have or achieve if you're willing to work for it. There are no reasonable limits relating to what you can achieve other than those in your own mind.”

“Success requires hard work, patience, resilience, talent, teamwork and yes, hard work again. Any “opportunity” promising to circumvent any of the latter is most likely a scam. Overnight success is a misconception, and planning your life around it is plain senseless.”

“You succeed in one thing and fail in another. But when you fall down, you get up, dust yourself and move on. Don’t live in a world of failing; live in a world of I can do it, and I can make it. Success doesn’t come overnight. Make your week count!”

“Stay passionate about your life and future. Passion is a difference-maker. It is the fuel that will help you reach your goals as you go through life. Don’t be passive about life because you get more meaning out of it when you are passionate & present.”

“Are you irreplaceable in the organisation you work for, or are you the kind who can be replaced easily? Ensure that you're doing your research, adding value to the company and giving quality work every day.”

“Stay true to yourself, your aspirations and your goals in life. Live your life to the best of your ability. Keep smiling, keep being positive and

always remember we all have our own unique path in life.”

“What you do today, not yesterday, is what will determine how you live your life tomorrow. It's unfortunate that so many of us spend time regretting yesterday, planning our life around it when it's over, gone, finished! Yesterday in no way can impact tomorrow.”

“The truth is that wealth is, first and foremost, created in your mind. There is power in positive thoughts, so long as you follow through and put your brilliant ideas into action.”

“One of the mistakes people make is to get frustrated when they feel stuck, or they are not progressing as they would want. Appreciate where you are in your journey, even if it is not where you want to be. Every season serves a purpose. So go through it and grow.”

“You need to do better to become better. You have to do things differently to see change.

Transform your mindset, upgrade your habits and think positively. Nothing happens unless you are consistent with your progression. Step up and make it happen.”

“Life offers many great choices; all you have to do is see them. No matter what happened in our past, mistakes we have made, life will give us a second chance. Let’s change for a better version by making different choices and doing things differently.”

“Success doesn’t mean that you must have certain qualifications. It is inbuilt & according to what drives you. Everyone has a dream, but not everyone has the courage, tenacity & persistence to see their dream through. Push yourself to achieve your dream of success.”

“Are you taking positive action by changing your mindset? Self-pity and whining over lack of money or opportunities will not change your situation but doing something will. It’s time you

thought of how much effort you are willing to put into changing your current situation.”

“You can't do the same things the same way and expect change. Transform your mindset. To attract better, you have to become better. Upgrade your habits. Think positive. Be hopeful and consistent with your progression.”

“Never think that where you are is your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you're changing now, but when you look back, you're not the same person. Keep going!”

“We are never truly alone. Reach out, and you might be surprised to find how similar your journey is to another. We all have something to learn from each other so let us support each other and be kind to one another because that way, we get through together.”

“In one way or another, we are afraid of change in our lives...remember, it's all in mind. Embrace change so that you are not left behind and use it to create value for yourself and your brand.”

“It doesn't matter how old or young you are. No matter your age, you can achieve anything you set your mind to. If I could do it, then anyone can do it. Good things are never handed down to anyone; you have to work smart, work hard and stay dedicated to your goals.”

“You're going to run into obstacles as you work on achieving your goals. You're going to have days where nothing goes right. You're going to fail. Don't let failure derail you from achieving your bigger goal. Keep taking steps every day. Fail forward.”

“Your actions determine your future. If you set a goal, it is always advisable to take actions towards it. Every action you make brings you closer to your dreams. Each small step

determines the next step. The important thing is to keep hoping.”

“As we go through these unprecedented times, life can get overwhelming. It is, therefore, important that you have some downtime and routine to help you recharge for the week ahead. Today, take adequate time to unwind and set yourself in the right frame of mind.”

“Create new habits and consistently upgrade yourself in all ways and on all levels. Keep evolving and recreating yourself. Learning new things and expanding your mind will add versatility to your life. You shouldn’t be who you were yesterday. Read. Explore. Discover.”

“We do not reach or live our dreams not because of failure but because we give up. It is not about failure; it does not stop us. Those who succeed do not stop at the 1st or 10th failures; they do whatever it takes to achieve their goals. Be comfortable with failure.”

“Always embrace your journey! Learn from your failures and experience, keep stretching yourself and get comfortable with being uncomfortable. Continue to learn and grow in the process, and keep taking action. Life happens in seasons.”

“There are always two sides to every situation. Depending on how you want to view it, you choose to see the positive or negative side of the state of affairs. The truth is, every crisis, while totally disconcerting, also has seeds of opportunity.”

“Keep moving forward even when you feel like giving up. Nothing can stop an individual who works hard, works smart and is pursuing what they are good at. You will eventually meet your success. Press on, my dear friends.”

“There’s no doubt about it. We are living in some very uncertain times right now. Staying motivated can be tricky, but you can help make it a bit easier for yourself by setting realistic tasks

and taking time to care for yourself. Take one day at a time.”

“Surround yourself with peers who are positive & add value to your life. Choose friends who'll help you achieve your goals. Having friends who ooze positivity will not only make you smart but also help you push through tough times. Check your circle.”

“Performance and drive go hand in hand. Let your drive help you re-invent and discover your full potential. You need to embrace both if at all you want to succeed in your professional and personal life.”

“Remember, you're not really resting if your mind is not at rest. Tackle those tasks you've been dreading because you will not rest until you complete them. Your mind is your most important asset so feed it with information that supports your future.”

“Know your life purpose & work towards achieving it. Life is all about work-life balance, prioritising & creating a balance between your work and your lifestyle. When you get the hang of it, then you will definitely continue to appreciate life through the highs and lows.”

“Sometimes you need to down your tools and re-focus. Take days off to be in the best mental shape. Yes, I don't refute you have to work hard, but don't work yourself into the ground. Value your rest as much as your work. Ensure you keep your work-life balance in check.”

“Where you are is not your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you're changing now, but when you look back, you're not the same person. Keep going!”

“Be more confident in yourself. If you're not, you will never put yourself out there in the first

place. When you're confident, you don't care how many times you fail; you're going to succeed. It doesn't matter how stacked the odds seem against you."

"I would like to urge the youth to maintain positive thoughts during the difficult moments in their lives and, most importantly, seek help and guidance from family, friends and mentors when they feel overwhelmed."

"In life, the majority of us know what to do, but very few people actually do what they know. Knowing is not enough. You must take action. That's where the rubber meets the road."

"Learn to appreciate where you are in your journey, even if it's not where you want to be. Remember that every season serves a purpose and creates opportunities for you to excel. So go through it and grow."

"You see, friends, we don't realize that unexpected change reveals opportunities that

spur growth and positive results. It may be a setback, but it's actually an opportunity to reflect, learn and plan your next move.”

“Motivation is nothing without inspiration, and inspiration is nothing without action. The sooner you act on what inspires you most, the sooner you will see the results you want most in life.”

“Don't let what you're afraid of keep you from what you're made for. The fear of failing can cause us to resist moving forward. But when we allow fear to stop our forward progress in life, we're likely to miss some great opportunities along the way.”

“Don't let what you're afraid of keep you from what you're made for. The fear of failing can cause us to resist moving forward. But when we allow fear to stop our forward progress in life, we're likely to miss some great opportunities along the way.”

“It is important to understand both your strengths and weaknesses for your personal growth. If you don't know your strengths, you'll never reach your full potential. If you don't know your weaknesses, then no matter your progress, you'll fall without understanding why.”

“If you find what you're truly passionate about, the world will conspire to reward you. You'll attract various opportunities, and the environment around you will pull together resources & see that you become successful. So keep working on your dreams.”

“If you find what you're truly passionate about, the world will conspire to reward you. You'll attract various opportunities, and the environment around you will pull together resources & see that you become successful. So keep working on your dreams.”

“I can only hope that you have the courage to embrace uncertainty as you pursue your dreams.

“There will be moments when you second guess yourself, but you have to remember there is immense gratification that comes from building something from nothing.”

“Invest in yourself because that is the best investment you can ever make. One new thought or idea in your self-improvement journey can change your life. Work on yourself and keep pushing for better things.”

“Your mind is a magnet. If you always think of success, you attract more success into your life. If you always think of failure, you attract more problems and downfalls. Always keep good thoughts and stay positive because thoughts become things.”

“Desire to do more than the ordinary. Desire to be different and showcase that difference in the best way possible. Do more than is required, go the extra mile, and you will be surprised how

you will be achieving your goals more consistently.”

“Remember that failure is just an opportunity for you to learn and grow. If you’ve never failed at something, then you’ve never put yourself out there to see if you’ll succeed. The trick is to take calculated risks and know when to go all in.”

“It’s important that you find meaning and purpose at your workplace. I believe fulfilment is found when your daily actions are well thought out and are in line with the future you want. Take time to reflect & make adjustments to better your tomorrow.”

“Stop doubting your potential because of the struggles you feel now. Focus a day at a time and have faith that your breakthrough is almost here. Don’t give up just yet; the storm will pass. Trust the process & grow through the pain. Develop resilience.”

“No matter what you do, someone will have something negative to say. Don't take it personally. People judge & criticise other people's lives when they're not happy with their own. Do what's right for you. You don't need everyone's approval to be happy.”

“Once you begin, you're halfway there! Avoid procrastination even when the task ahead of you is unpleasant. Ensure you keep a list of reasonable tasks that you must accomplish because this helps you stay focused and avoid feeling overwhelmed.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the change and shift gears if you want to keep moving forward.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the

change and shift gears if you want to keep moving forward.”

“Remember that you will always attract the energy that you give off—spread good vibes. Think positively. Attract positive. Stay motivated.”

“Your dreams get you through your worst days. They are the reason you wake up in the morning & keep going. Without dreams, we have nothing to live for. Difficult days can be crippling, but the beautiful days are worth more than you could ever imagine.”

“Unexpected change is often sudden and scary; however, it can be incredibly beneficial & rewarding at the same time. Friends, we don’t realise that change reveals opportunities that spur growth & positive results. Setbacks are comebacks in disguise!”

“Know what you want, why you want it, how you think you are going to get it and what you

are going to do once you get it. I believe awareness beats education, so use the knowledge that you have to make real progress in various aspects of your life.”

“Don't let fear and self-doubt kill your dreams. Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“You have this one life. So how do you want to spend yours? Do you want to spend it feeling frustrated, out of control, or lacking purpose? I doubt it! Be brave. Believe in yourself. Do what feels good. Take risks. Learn to make yourself proud.”

“Ambition makes life! The day you have no more ambition, you have no more life. Let your drive help you re-invent yourself and your

potential, explore the unknown and don't let fear stop your progress in life.”

“You have to stop doubting your potential because of the struggles you feel now. Just focus on one day at a time and have faith that your breakthrough is almost here.”

“To move forward in life, you must stop living in the past. When we dwell on the past, our progress is minimal because we forget we have a future to focus on. Half the year is already gone, so focus on improving what's left of it.”

“Every day gives you another chance to approach life in a different way and work with pride and passion. Don't let today go to waste. Press on!”

“The most important part of success in life is getting started. Don't wait until everything is right; it will never be perfect. Whatever it is you want, start working on it now. Set your sight and

focus on the future you want. As you sit there, life is passing you by.”

“Never be afraid of doing or trying out new things. If your mission turns out well, you keep going. If it doesn't, you walk away with experience, and in both cases, you have nothing to lose, my friends. Keep your eyes on the goal.”

“You will not be able to master anything in life unless you are able to manage your time. Start by creating good habits and a routine that enables you to maximise your productivity each day. Remember, nothing happens unless you are consistent with your progression.”

“Hustle now and take risks while you are young. Even for those in school, nothing stops you from making extra cash or getting involved in projects that'll create opportunities for you. You're here to create a great future for yourself, so start today.”

“Desire to do more than the ordinary. Desire to be different and showcase that difference in the best way possible. Do more than is required, go the extra mile, and you will be surprised how you will be achieving your goals more consistently.”

“Regrets are time wasters. I am a firm believer that when one door closes, another opens. If something is not working out, then go out and try something else. There is no harm in trying. Even in trying moments, keep trying. You will never regret it!”

“Your mind is a magnet. If you always think of success, you attract more success into your life. If you always think of failure, you attract more problems and downfalls. Always keep good thoughts and stay positive because thoughts become things.”

“Be passionate about life and stay actively involved in living your own life. Don't be passive

about things happening around you because you get more meaning out of life when you are passionate and present.”

“Take five minutes every morning to ground yourself, particularly when you’re feeling scattered and preoccupied. This gives you a good start, clear thoughts and perspective on what you want to achieve that day.”

“You will never work hard at something if you view it as a chore or a requirement. Getting things done will require you to put in the extra effort to find what interests you because that will bring you joy, satisfaction and give you direction in life.”

“Do not be worried if time has gone by and you have not achieved what you set out. A wise man once said, “If the plan doesn’t work, change the plan but never the goal.” Evaluate the strategy, see where you went wrong and revise your plan.”

“To be successful, you need to be keen on knowing what your next step is. It should be clearly defined. This boils down to your plan. Success is created by making plans for the future, then acting on your plan every day. The plan is your guide. It is your blueprint.”

“The most important part of success in life is getting started. Don't wait until everything is right. It will never be perfect. Whatever it is you want, start working on it. Set your sight on your future & what you want in life. As you sit there, life is passing you by.”

“Doubt kills more dreams than failure ever will. You have to stop doubting your potential because of the struggles you feel now. Just focus on one day at a time and have faith that your breakthrough is almost here.”

“Regrets are time wasters. I am a firm believer that when one door closes, another opens. If something is not working out, then go out and

try something else. There is no harm in trying. Even in trying moments, keep trying. You will never regret it!”

“Passion is what you love to do even when you're tired, sad, happy or disappointed. FOCUS on it as you venture into anything. Most successful people work twice as hard to see their passion come to life. Nothing good comes easy, so enjoy hardships and celebrate victories.”

“The future you desire will only come if you're willing to work for it. Your odds of succeeding increase when you have a plan & you put in the necessary effort required to achieve your goals. Be very strategic & realistic when penning down your thoughts.”

“Your opportunity is what you have at the moment. Add value to yourself by investing in your capabilities, reading books, taking classes and acquiring the right skills. The highest return you will ever get is when you invest in yourself.”

“It takes time to improve your skills, build your image and acquire the experience you need to climb higher. Appreciate the opportunities you have right now, and remember, anything worth doing is worth doing slowly.”

“Know your life purpose and work towards achieving it. Life is all about work-life balance, prioritising and creating a balance between your work and your life. When you get the hang of it, then you will continue to appreciate life through the highs and the lows.”

“When investing in a new project, the most important thing is to feel that you are interested in the sector you want to get into. You’re interested must be based on your knowledge and research, not your colleague somewhere else trying to do the same thing.”

“We all have a duty to inspire and reach out to others. When you decide to go and follow your dreams, you will not only give hope to others

who want to do the same but also serve as an example and a reason why they should give their dreams a try.”

“Do not be worried if time has gone by and you have not achieved what you set out. A wise man once said, “If the plan doesn’t work, change the plan but never the goal.” Evaluate the strategy, see where you went wrong and revise your plan.”

“Remember, you can't achieve that which you can't visualise. Your mind has the capacity to implement your heart's desires, so dream big! Then break your dream down into manageable components, ticking each goal off as you achieve it.”

“You have to learn to perform well, particularly under pressure and chaotic circumstances. Have confidence in yourself and believe that you are capable of making the right decisions even during difficult moments.”

“Work with pride, knowing that what you do today will determine what will happen tomorrow. Don’t spend a lot of time and energy on ventures that are not in line with your aspirations. Save yourself the time by knowing what you truly want and work towards that purpose.”

“You are a product of your most dominant thoughts. Your mind is a magnet. If you think of success, you attract more success into your life. If you think of failure, you attract more problems and downfalls. Stay positive & focus on the progress. Thoughts become things.”

“As you enjoy your weekend, remember to network. Networking isn’t an event for a successful person; it’s a lifestyle. Wherever you go and whatever you do, try and connect with new people. Have your work-life balance in check.”

“We have to keep reinventing ourselves and acclimatise to changing trends. Pause and take time out when you feel you are going off course. Don’t take this as a point of failure but as a stepping stone to align your goals, vision and to tie those loose ends.”

“We fail to reach or live our dreams, not because of failure but because we give up. Those who succeed do not stop at the 1st or 10th attempt; they do whatever it takes to achieve their goals. We gain wisdom from failure much more than from success.”

“The Roman philosopher Seneca once said, “Luck is what happens when preparation meets opportunity.” Opportunities come and go, so you have to be prepared for success. Think about it. What principles do you abide by that will contribute to success?”

“Success will cost you something. It comes with a price that is bigger than what most of us want

to pay. Do you want success? Be ready to sacrifice what you are for what you could be. Don't settle because of a high price. Know the price and pay it!"

"Starting a company is hard; growing and running one is hard. Doing this daily can be tiresome. Stop and identify small wins to celebrate. The small victories can boost your morale & provide a surge of energy. Give yourself regular 'positive tickets' to stay motivated."

"Remember this, my friends, a limited mindset will only cut you off from opportunities and set you up for failure. Challenge yourself beyond those self-imposed limits and purpose each day to put in extra effort in areas that matter to you."

"We are all created differently; let's cash in on our unique factors. Refrain from saying that you don't have a unique selling point. Ask your peers, workmates, bosses etc., what's your

unique factor. Wake up & smell the coffee.
YOU'RE IRREPLACEABLE!”

“Be passionate about life and stay actively involved in living your own life. Don’t be passive about things happening around you because you get more meaning out of life when you are passionate and present.”

“Learn how to transform pressure at work into productivity. Find out what's important & focus on the meaningful things because disorder and confusion will never lead you to success. When you have clarity, you can focus on single tasks and be productive.”

“Personally, I tend to keep a pen and paper at my bedside. When I am resting, I often find that I get moments of clarity about what I need to pursue in line with what I feel strongly about. I must write them down and pursue these thoughts later, or I will lose them.”

“Where you are is not your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you’re changing now, but when you look back, you’re not the same person. Keep going!”

“Life is a journey to be experienced, not a destination to be reached. Appreciate where you are in your journey, even if it’s not where you want to be. Every season serves a purpose. You can achieve anything if you are willing to pay the price.”

“Have the desire and ambition to gain that experience and change your life. I have come to know that the struggles you are in today develop the strength you need for tomorrow. Strength to endure tougher times and to create your success story.”

“Your actions determine your future. If you set a goal, take actions towards it. Every action you

make brings you closer to your dreams. Each small step determines the next step. The important thing is to keep hoping. Make your dreams a priority.”

“Hardships make us stronger. It might sound crazy, but the best approach would be to be thankful for every difficulty because it gives you a chance to prove yourself and, in the end, be your own hero. You always get tested the most before you progress to the next level.”

“Remember, you’re not really resting if your mind is not at rest. Tackle those tasks you’ve been dreading because you will not rest until you complete them. Your mind is your most important asset so feed it with information and knowledge that supports your future.”

“Channel your energy towards what you want to achieve and resolve in your heart that you will put in the work and time required to make changes in your life and improve your situation.”

“Be disciplined, correct your mistakes & focus on steady progress.”

“I can only hope that you have the courage to embrace uncertainty as you pursue your dreams. There will be moments when you second guess yourself, but you have to remember there is immense gratification that comes from building something from nothing.”

“Stop doubting yourself and thinking about your past mistakes. Start to believe that you deserve & will create a better future for yourself. Don't give up just yet; the storm will pass. Trust the process & grow through the pain. You'll find your way out of the depths.”

“Never be afraid of doing or trying out new things. If your mission turns out well, you keep going. If it doesn't, you walk away with experience, and in both cases, you have nothing to lose, my friends. Keep your eyes on the goal.”

“In life, the majority of us know what to do, but very few people actually do what they know. Knowing is not enough; you must take action. That is where the rubber meets the road!”

“Successful people don't make excuses or blame others; they focus on what they can do. Never give or take any excuses. Those who succeed aren't those who have faced hardships and escaped them; they are those who stay focused and keep pushing forward.”

“Remember that great things don't come to those who wait. Great things come to only those who put their best foot forward to pursue their goals and dreams. Decide TODAY to see the world through the rose-coloured glasses and work on your future.”

“There is no formula or secret to success! Remember, opportunity always favours preparation, those determined to put in the

work required and keen to learn from past mistakes.”

“Never be afraid of doing or trying out new things. If your mission turns out well, you keep going. If it doesn't, you walk away with experience, and in both cases, you have nothing to lose, my friends. Keep your eyes on the goal.”

“If you quit on the process, you are quitting on the results. Success is a slow process, and quitting does not speed it up. So keep going until you succeed.”

“Don't seek perfection; seek progress and growth. Perfectionism can be an obstacle to productivity, so find a balance between the two as you work on your goals. Embrace your flaws & use them to be better. Take pride and find fulfilment in what you do.”

“I always advise startups to focus on one thing. Let it take priority and engage your time and resources in perfecting that one thing. Make sure

you manage your expectations and always write down your plan and the various milestones that will help you measure success.”

“What motivates you? What inspires you? The sooner you get to answer this & act on what inspires you the most, the sooner you'll see the results that you want most in life. Remember, though, motivation is nothing without inspiration, and inspiration is nothing without action.”

“Success isn't just about what you accomplish in your life but what you inspire others to do. Connect and reach out to others, share your knowledge, offer your time and remind them that they too can achieve what they set their minds to.”

“Create new habits and consistently upgrade yourself in all ways and on all levels. Keep evolving and recreating yourself. Learning new things and expanding your mind will add

versatility to your life. You shouldn't be who you were yesterday. Read. Explore. Discover.”

“Don't get distracted. If you want to achieve your purpose and make a difference in society, stop focusing on the frightful things you see when you take your eyes off your goals. Instead, fix them there. Starve your distractions, feed your focus.”

“Never let any opportunity pass you by. Make the best use of every opportunity and prepare well for it. Remember, it is your first and probably your last chance to make an impression. Do the best you can. Take a chance. Be Quick. Grab the opportunity.”

“I'm a firm believer in Social Media and its influence. It is an avenue that holds incredible power. Let us keep checking on how we use it and ensure we have meaningful discussions that challenge our minds, bring out the good in others and drive positive transformation.”

“Most people don’t take time to build their personal brands; don’t be among them. Whether you are employed or self-employed, channel your energy towards building and creating a brand or product that you will love and own with pride.”

“Learning from people’s experiences and sharing knowledge makes it worthwhile. Your area of weakness could be someone else’s area of strength. Working together in harmony will help you achieve more and hasten your learning process.”

“You need to attract better, to become better. You have to do things differently to have change. Transform your mindset, upgrade your habits and think positively. Nothing happens unless you are consistent with your progression.”

“Be honest. Are you honest with yourself when it comes to managing your finances? As you strive to create wealth, you must be honest with

yourself and take a closer look at your downfalls and weaknesses. Identify your weaknesses and negative patterns.”

“Where there’s no will, there’s no way. You have to be your own motivation. You have to believe in yourself. Don’t wait for others to validate your ideas for you to execute them. Learn how to push your own buttons from the inside out. Find your drive.”

“Life lesson: There is a purpose for everyone you meet. Either they are a lesson or a blessing. Some people come into your life to test you, some to teach you, and some to use you. Some will bring out the very best in you; keep them close.”

“Do you know you are born for greatness? There is no reason to settle for average or for anything less than excellent. Know that you are worthy of more. Dream bigger. Play harder. Ask for more. Set those goals. Stop apologising for being filled with desire.”

“The best way to get things done is by doing one thing at a time. Start your morning with a productive mindset, tackle those tasks that you’ve been dreading and cultivate discipline amidst the distractions and challenges of this world.”

“No matter how old you are or how many opportunities you've passed up before, it is never too late to make a decision and get a fresh start.”

“The best way to overcome fear is to face it head-on. Do something that scares you every day & gain confidence from the experience. Move past the comfort of fears. Fears are familiar & therefore mislead us into thinking they're part of who you are.”

“One of the most powerful lessons I have learned is to take full responsibility for my life. There're things that are out of our control, but it doesn't mean that our lives should be controlled

by them. Don't just react; choose your response.
Event + Response = Outcome.”

“You will agree that there is nothing easy about leadership. As we all commit to this country’s transformation, we have to choose leaders who can be trusted with the wealth of the nation and those who work tirelessly to minimise divisiveness between Kenyans.”

“You have to quit doing the bare minimum in your day if at all you want to see progress and satisfying results. Put in maximum effort, quality hours and take pride in what you do because the work you produce is directly tied to your reputation.”

“Without goals, we wouldn’t have anything to aim for or aspire to. We would live our lives randomly rather than consciously, and things would tend to happen to us by chance (or not). Set those goals and work towards achieving them.”

“It does not matter how old or young you are. You can achieve anything that you set your mind to. If I can do it, anyone can do it. Good things are never handed down to anyone; you have to work smart, work hard and stay dedicated to your goals.”

Here's to a changed life:

- 1. Keep away from negative people.*
- 2. Stop complaining & appreciate what you have.*
- 3. Never be afraid to re-invent yourself in the process.*
- 4. Stay committed to your goals & never look back.*
- 5. Learn from all mistakes you make. Fail forward.*

“As a leader, you must create value in everything that you do. Take time to understand, learn, mentor and empower others. Set a good

example at all times, respect everyone and drive to be fair as you serve people.”

“Small opportunities are the beginning of great enterprises. Start small, grow gradually and build your empire. It will be a long journey that needs you to focus, be patient and persevere. Resolve in your heart that whatever time it takes, you must succeed.”

“When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“You have a responsibility to make sure that your ideas are viable, sustainable, will add value and bring back great returns. These are some of the biggest concerns for any investor. Make sure you do your due diligence on investors as they do with you.”

“Don't let fear and self-doubt kill your dreams. Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“What if I fail? Spoiler alert: you probably will. We tend to believe that failure is shameful. But it can be a good thing too. Failure in life is the right dose for a stronger you. When we fail at doing something, we come back fully poised for victory. Fail forward.”

“Set goals and make sure you remind yourself of them each day. Stay true to yourself and do not deviate from your values because they will keep you grounded during difficult times.”

“You have this one life. So how do you want to spend yours? Do you want to spend it feeling frustrated, out of control, or lacking purpose? I doubt it! Be brave. Believe in yourself. Do what

feels good. Take risks. Learn to make yourself proud.”

“Be brave enough to go after what you want. Even if you go for it and it doesn’t work out, you still win. Be brave enough to ask; if you don’t, the answer will always be no. Have guts, be brave & take the leap. Bravery will take you places. Don’t let fear shut you down.”

“Hustle now and take risks while you are young. Even for those in school, nothing stops you from making extra cash or getting involved in projects that’ll create opportunities for you. You’re here to create a great future for yourself, so start today.”

“Stop being jealous of other people’s success and happiness. Celebrate and compliment them. Let their success inspire you to be great too. Instead of downplaying people’s accomplishments, think to yourself, “If they can do it, I can do it too!””

“Your age doesn’t matter; your past doesn’t either, what you did or did not do. What matters is your consistency and determination for doing what you set your mind to do. Your level of passion, determination and hard work is what will push you to succeed.”

“Failures are our greatest teachers. They motivate us to do better and be better. So when you fail, choose to focus on learning from them and have a sense of resilience.”

“You can achieve anything you set your mind to when you believe in yourself. Your mind affects your attitude, behaviour and it takes over your actions and reactions. Remember your life is guided by your thoughts. Determination + Hustle = Success.”

“Stay teachable. Everyone you will meet knows something that you don't.”

“You don’t have to keep doing what you’ve been doing for the last years if it’s not yielding

the benefits you want. Be bold enough to pick something new & work on it. Hustle now & take risks while you are young. Use your willpower to start the process.”

“Ambition makes life! The day you have no more ambition, you have no more life. Let your drive help you re-invent yourself and your potential, explore the unknown and don't let fear stop your progress in life.”

“Remember, preparation and confidence go hand in hand. When opportunities find you ready, you're able to execute them with confidence. Great success in your personal and professional life requires you to build confidence, communicate with others and keep the momentum going.”

“There will always be someone who will try to limit your potential and who cannot see your worth. Don't be discouraged by them, but most

importantly, don't let it be you. The only limits that exist are the ones in your own mind.”

“What does success mean to you? Does it mean scoring an A, getting an MBA, being financially stable, establishing a family, owning a home etc.? Success depends on your own ability and determination to work hard. Define your success and work towards achieving it.”

“When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“Learn to appreciate where you are in your journey, even if it's not where you want to be. Remember that every season serves a purpose and creates opportunities for you to excel. So go through it and grow.”

“Creating something from nothing isn't simple. Channel all your energy towards building a

brand or product that you will love, let it take priority and push yourself beyond self-imposed limits. You will be amazed at how much you can achieve.”

“Surround yourself with the most skilled, intelligent, and knowledgeable people. They edify you, challenge your decisions, brainstorm with you, hold intellectual discussions and are great to learn from. Associate yourself with greatness if you want to achieve success.”

“Always remember that a lesson is a lesson. Lessons will never stop, so spend a few minutes every day working out your lesson of the day. Having learned it, you will realise that your actions and attitude towards the future will remain positive.”

“The secret to creating a happier and successful life for yourself is taking responsibility. Take time to understand yourself and the ideal life you want to create. Stop making excuses & be

prepared to put in the hard work required to get you there.”

“Time is one of the most valuable assets we have. Find a strategy that helps you manage your time properly. You can build a fuller life for yourself if you use your time wisely.”

“Our task is incomplete if our souls and minds don’t meet. It’s my prayer that young people will take time to reflect on their future and make necessary adjustments to create a better tomorrow for themselves.”

“When you seek help, it doesn't mean that you're weak. You just lack information about a particular subject or situation & would want clarity. You have nothing to lose, but if you let your pride & low self-esteem get in the way, you may as well have everything to lose.”

“If you don’t believe in yourself, who will? Daily, you must make choices and decisions that will bring you positive change and growth in your

life. Learn to trust yourself and your own judgement because no one else will.”

“Remember, your word is your bond! Never promise what you can’t deliver. Always keep your word, and only then will you be able to create a brand, a product of value. Your name is the value you have, so keep it solid and learn to earn the trust of others.”

“I like to remind the young people to try as much as possible to live within their means. Save up and look for ventures that can help you multiply your money. Be wise and take measures that will ease your burden financially as you begin the year.”

“Remember, a resolution is a promise you willingly make to yourself. Write down what you hope to accomplish, reflect on past behaviour and make positive changes that will spur growth. Work hard, don’t give up and keep

the promise you have made to yourself this year.”

“Success can be glamorous, but the process of succeeding is more about following a productive routine and cultivating discipline amidst the distractions and challenges of this world. Practice discipline in all that you do. It’s the core of progress.”

“You see, in life, lots of people know what to do, but few people actually do what they know. Knowing is not enough. You must take action.”

“In life, we all have a burning desire to make it. This is totally okay, but our own false expectations can lead to constant disappointment. I would advise you to be optimistic but realistic. Keep your dreams and hope alive but stay practical.”

“You can't do the same things the same way and expect change. Transform your mindset. To attract better, you have to become better.

Upgrade your habits. Think positive. Be hopeful and consistent with your progression.”

“Don’t let what you're afraid of keep you from what you're made for. The fear of failing can cause us to resist moving forward. But when we allow fear to stop our forward progress in life, we're likely to miss some great opportunities along the way.”

“Never despise humble beginnings. Use them as inspiration for the next thing and recognise each accomplishment you have made, however small it may be. Great things are just around the corner.”

“The worst mistake you can make is beginning the New Year in debt. If you prepare your budget well in advance and stick to it, then you should have no problem. Use what you have and do not spend beyond your limit.”

“Don’t be so comfortable that sometimes your ambition to do better diminishes. Challenges will

help you get out of your comfort zone and enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“A positive mind finds opportunity in everything. A negative mind finds fault in everything. Choose wisely every day.”

“Don't be pressured. It is unfortunate during Holiday Season, most of us are ‘pressured’ to attend events, travel or hang out with friends. While it's good to socialise & have a good time, we forget these plans may injure our pockets. Keep them few & don't overindulge.”

“To move forward in life, you must stop living in the past. When we dwell on the past, our progress is minimal because we forget we have a future to focus on. Focus on what you can do & work on improving your future. 2019 is gone. What are your plans for the coming year?”

“Being young is not a crime, and the youth should not be punished for this. Young people

deserve equal opportunities as long as they are talented and skilled in their area of specialisation.”

“Nothing good is ever served on a silver platter. Great success in life cannot be achieved without believing in yourself and what you’re doing. Set goals bigger than you think you can achieve - then become the person it takes to reach them.”

“If you want to achieve your purpose and make a difference in society, stop focusing on the frightful things you see when you take your eyes off your goals. Instead, fix them there. Don't get distracted.”

“No one succeeds alone. You need to realise that your level of success often depends on a lot more people who may not have a direct impact on what you do. It's easier to achieve your goals when you work with others. Even a marathon runner has a coach.”

“Besides being a go-getter, you must have an unending thirst for knowledge. Be open to learning something new when you have an opportunity to. Acquiring relevant knowledge will help you keep up with the latest happenings in your area of interest.”

“Positive thinking only works if it's followed by discipline, commitment and a clear picture of what you want to accomplish. Your philosophy, level of desire and attitude towards life and work should motivate you to keep going during unfavourable and tough situations.”

“Dear young people, your dreams are valid. Never give up on something that you really want. It's difficult to wait but more difficult to regret. You can't do anything about the past, but you can do something about the future.”

“Channel your energy towards what you want to achieve and resolve in your heart that you will put in the work and time required to make

changes in your life and improve your situation. Be disciplined, correct your mistakes & focus on steady progress.”

“When you settle on doing something, you must be committed to that move which should be in line with your vision. Your decision may not be supported by everyone, but there should always be a consensus in the end by proving your point through results.”

“You see, friends, we don’t realise that unexpected change reveals opportunities that spur growth and positive results. It may be a setback, but it’s actually an opportunity to reflect, learn and plan your next move.”

“What’s your attitude towards others, particularly those not as smart as you or in the same social class? Do you believe you can learn from them? Are you ready to take instructions from those younger than you, of the opposite gender or those brought in to work with you?”

“No one wants to be employed forever, and in Africa, we have so much potential and unexploited opportunities. It is time young people got the urge to actually be the change they desire; that is the only way we will thrive as a continent.”

“Self-pity and whining will never change your situation. If you are struggling to make ends meet and wondering how to make some extra money or move to the next step, then you need to take a positive, bold move. Do something that will guarantee a change.”

“Nobody is good at everything, but everybody is good at something. Admit your weaknesses and accept help where you need it. This is the first step towards becoming an inspiring leader. Find and focus on your strengths.”

“Don't be so comfortable that sometimes your ambition to do better diminishes. Challenges will help you get out of your comfort zone and

enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“Your dreams get you through your worst days. They are the reason you wake up in the morning & keep going. Without dreams, we have nothing to live for. Difficult days can be crippling, but the beautiful days are worth more than you could ever imagine.”

“Learn to practise patience in all that you do. Have the self-control to delay gratification. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“Do not be carried away. You need to inject more effort into your work output rather than in your celebration if you want to keep scaling higher.”

“Go out there and do your best! Strive to find meaning in the work that you do. Step out of

your comfort zone and dare to achieve your dreams. Be bold enough to make the necessary changes to better yourself and those around you.”

“To be successful in all you do, you must be goal-driven and think for the long term. Create your goals and plan yourself all the time. Have your daily, weekly, monthly and yearly goals. As you do this, remember that you have to come up with ways of achieving them.”

“Learn to appreciate where you are in your journey, even if it’s not where you want to be. Remember that every season serves a purpose and creates opportunities for you to excel. So go through it and grow.”

“Learn to practise patience in all that you do. Have the self-control to delay gratification or wait for results. Good things come to those who wait, and most times, the wait is worthwhile.

“Learn to take your time and have the discipline to wait for the right time.”

“While you sit at your desk each day, train yourself in something practical that will better your livelihood. Acquire additional skills that will support you in and out of the workplace. Don’t wait to be empowered. Empower yourself to empower others.”

“Always embrace your mistakes; they’re a sign of your courage to try.”

“Once you begin, you’re halfway there! Avoid procrastination even when the task ahead of you is unpleasant. Ensure you keep a list of reasonable tasks that you must accomplish because this helps you stay focused and avoid feeling overwhelmed.”

“The biggest difference between successful people and unsuccessful people isn’t intelligence or opportunity, or resources. It’s the belief that

they have what it takes to make their dreams and goals happen.”

“Stop looking so far. Everything you need to succeed is already within you.”

“It's yet the start of a new week. I want to urge you not to despise humble beginnings. Use them as an inspiration for your next task & recognise each accomplishment you have made so far. Stay focused, be patient & see where your efforts will take you.”

“Learn to practise patience in all that you do. Have the self-control to delay gratification or wait for results. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“Don't be so comfortable that sometimes your ambition to do better diminishes. Challenges will help you get out of your comfort zone and

enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“I hate clutter, and someone who wants to be involved in everything but completes nothing reminds me of this. Disorder and confusion will never lead to success. You're better off doing fewer important things than doing many unimportant things. FOCUS.”

“You can't do the same things the same way and expect change. Transform your mindset. To attract better, you have to become better. Upgrade your habits. Think positive. Be hopeful and consistent with your progression.”

“Take time to reflect on your life. Ask yourself what and where you need to improve. What do you need to change? Because if you don't do anything or do the same thing over and over, you stay the same. This means going backwards because others are working hard to improve.”

“The biggest difference between successful people and unsuccessful people isn’t intelligence or opportunity, or resources. It’s the belief that they have what it takes to make their dreams and goals happen.”

“Never think that where you are is your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you’re changing now, but when you look back, you’re not the same person.”

“Each day as you sit at your desk, train yourself in something practical that will better your livelihood. Acquire additional skills that will support you in and out of the workplace. Don’t wait to be empowered. Empower yourself so that you, too, can empower others.”

“Leadership is earned over a period of time and is based on your actions. The same thing applies to wealth; it only comes when you deliver value

to the world. Listen, learn, make sure you are adding value to everyone around you and the money will follow.”

“My young friends, know your area of specialisation and work towards it. If you are venturing into a new field, make sure you have done enough research to acquaint yourself and gain the necessary knowledge to keep up with your new area of specialisation.”

“Your dreams get you through the worst days. They are the reason you wake up in the morning and try again. Without dreams, we're nothing. The more you chase & accomplish your dreams, the more the boundaries in front of us fade. You can achieve anything.”

“Those around you learn the best and worst traits from you, and like it or not, those younger than you will mirror your actions. As a leader, always take responsibility for your actions and

remember, your juniors are always watching. Be ready to lead and lead by example.”

“Always do right by others but most importantly, do right by yourself. Invest in yourself because that is the best investment you can ever make. One new thought or idea in your self-improvement journey can change your life.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the change and shift gears if you want to keep moving forward.”

“Remember that failure is just an opportunity for you to learn and grow. If you’ve never failed at something, then you’ve never put yourself out there to see if you’ll succeed. The trick is to take calculated risks and know when to go all in.”

“Sometimes you need to down your tools and re-focus. Take days off to be in the best mental shape. Yes, I don't refute you have to work hard,

but don't work yourself into the ground. Value your rest as much as your work. Ensure you keep your work-life balance in check.”

“Successful people know that life isn't fair & they're not entitled to anything. They also know that wallowing & making excuses only zaps their personal power. Never blame external factors you're giving your power away. You're not what happens to you but how you react.”

“Failure is about perspective; there is no such thing unless you deem it that. When successful people chase after a goal, two things can happen: They achieve the desired result or get feedback. Falling short of your goal isn't a failure; it's a lesson learned for next time.”

“Always remember that the solution to the problems you are facing right now is within you. Learn to trust in your ability to address and tackle issues in your life. You can achieve anything you set your mind to when you believe in yourself.

When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“You can't do the same things the same way and expect change. Transform your mindset. To attract better, you have to become better. Upgrade your habits. Think positive. Be hopeful and consistent with your progression.”

“Every successful person has a painful story. Every painful story has a successful ending. Accept the pain and get ready for success.”

“Success is going to cost you something. It will cost you way beyond money, friendships and time. It comes with a price higher than what most people want to pay. So if you want to be successful, you can't afford to think about what it will cost you.”

“It is never easy, my friends. To make it big, you have to push yourself beyond your limits. You’ve got to pump yourself up and get yourself into a hyper mental state. Fortunately or unfortunately, you have to do this yourself; nobody can do this for you.”

“Successful people don't make excuses or blame others; they focus on what they can do. Never give or take any excuses. Those who succeed aren't those who have faced hardships and escaped them; they are those who stay focused and keep pushing forward.”

“You’re going to run into obstacles as you work on achieving your goals. You’re going to have days where nothing goes right. You’re going to fail. Don't let failure derail you from achieving your bigger goal. Keep taking steps every day. Fail forward.”

“Successful people don't make excuses or blame others; they focus on what they can do. Never

give or take any excuses. Those who succeed aren't those who have faced hardships and escaped them; they are those who stay focused and keep pushing forward.”

“Take five minutes every morning to ground yourself, particularly when you’re feeling scattered and preoccupied. This gives you a good start, clear thoughts and perspective on what you want to achieve that day.”

“When you have a strong and clear vision of your goals, you are able to take action and work towards achieving that vision. Remember, every successful plan begins with a clear goal that serves as a guideline, keeps you motivated and on track.”

“What does success mean to you? Does it mean scoring an A, getting an MBA, being financially stable, establishing a family, owning a home etc.? Success depends on your own ability and

determination to work hard. Define your success and work towards achieving it.”

“Try as much as possible to live within your means. Save up and look for ventures that can help your money multiply. Be wise by taking measures that will help ease your financial burden. Do the maths and let your money work for you.”

“I wanted a better life for myself than what my parents left behind, and I am sure most of you want the same. Let your drive help you re-invent yourself and your potential. Don’t be afraid to explore the unknown.”

“Passion for life is infectious, and it keeps you feeling alive. Find your passion and use it to inspire others that they too can achieve and succeed.”

“Create a safe space for yourself. Get a supportive team, i.e. family, mentors etc., in your professional and personal life. They will

help you overcome challenges and enjoy great times. Keep investing in these relations, for you'll need them in the future.”

“Make it a habit to surround yourself with the dreamers and doers, the believers and thinkers, and most of all, surround yourself with those who see the greatness within you, even when you don't see it yourself.”

“Dear friends, always remember that the solution to the problems you are facing right now is within you. Learn to trust in your ability to address & tackle issues in your life. You can achieve anything you set your mind to when you believe in yourself.”

“Here's some life lesson: There is a purpose for everyone you meet. Some people come into your life to test you, some to teach you, and some to use you. Some will bring out the very best in you; keep them close.”

“The truth is that success is first and foremost created in your mind. There are no reasonable limits relating to what you can achieve other than those in your own mind. What you can have and who you can be is up to you. You are your only limit.”

“I am a strong believer in Social Media and its influence. It is important that we use it to have discussions that stir transformation in one another and use it to promote and show the beautiful parts of this nation.”

“Remember, you and I can change this nation because our power together is so enormous. You are armed with a strong mind and education that has opened your eyes to make a change. Let each of us arm ourselves with the responsibility to build and grow the quality of our nation.”

“Discipline is what gets you out of bed when you do not want to. It’s what keeps you motivated

during the highs and lows so that you achieve what you have set out for yourself.”

“Discipline is the tenacity and drive that helps successful men and women achieve their set goals and objectives.”

“Change can be scary, but you know what’s scarier? Allowing fear to stop you from growing, evolving and progressing.”

“You can't do the same things the same way and expect change. Transform your mindset. To attract better, you have to become better. Upgrade your habits. Think positive. Be hopeful and consistent with your progression.”

“Your mind is a magnet. If you always think of success, you attract more success into your life. If you always think of failure, you attract more problems and downfalls. Always keep good thoughts and stay positive because thoughts become things.”

“Ever thought that your view(s) about wealth might be holding you back from acquiring it? Heard of the saying, what you perceive & believe, you receive? If you believe money is bad, you undermine your own efforts to get it & if you believe money is good, you attract it.”

“Remember that you will always attract the energy that you give off—spread good vibes. Think positively. Attract positive. Enjoy life.”

“Appreciate where you are in your journey, even if it’s not where you want to be. Every season serves a purpose.”

“You have to stop doubting your potential because of the struggles you feel now. Just focus on one day at a time and have faith that your breakthrough is almost here.”

“Motivation is nothing without inspiration, and inspiration is nothing without action. The sooner you act on what inspires you most, the sooner you will see the results you want most in life.”

“Where you are is not your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you’re changing now, but when you look back, you’re not the same person. Keep going!”

“Invest in yourself because that is the best investment you can ever make. One new thought or idea in your self-improvement journey can change your life. Work on yourself and keep pushing for better things.”

“We have to remember that great things take time to mature. I agree that there are those who will take a shorter time to become successful, but the majority are the products of hard work and sacrifice.”

“You need to attract better, to become better. You have to do things differently to have change. Transform your mindset, upgrade your

habits and think positively. Nothing happens unless you are consistent with your progression.”

“Never be afraid of doing or trying out new things. In life, dynamics and perspectives keep changing, but you have to find ways of adapting, embrace change and keep treading on the new grounds to achieve your goals.”

“Remember this one thing, my friends, the only real limitation to your abilities is the level of your desires. If you want it badly enough, there are no limits to what you can achieve.”

“Remember that great things take time to mature! There are those who will take a shorter time to become successful, but the majority are the products of hard work and sacrifice. We all desire a better life, but you must understand that this takes time to cultivate.”

“To be successful, you need to be keen on knowing what your next step is. It should be clearly defined. This boils down to your plan.

Success is created by making plans for the future, then acting on your plan every day. The plan is your guide. It is your blueprint.”

“Remember, you miss every shot you don’t take. The only way you can become unstoppable is if you stop thinking about failing. Just take the shot. Don’t do it only when it’s convenient or when you feel ready. Just go and make whatever adjustments you need after the fact.”

“Be more confident in yourself. If you’re not, you will never put yourself out there in the first place. When you’re confident, you don’t care how many times you fail; you’re going to succeed. It doesn’t matter how stacked the odds seem against you.”

“Ordinary people seek entertainment. Extraordinary people seek education and learning. When you want to become the best at what you do, you never stop learning. You

never stop improving and honing your skills and knowledge.”

“Your success will require hard work, courage, humility, patience, resilience, talent, teamwork and, yes, hard work again. Any “opportunity” that promises to circumvent any of the latter is most likely a scam.”

“Hustle now and take risks while you are young. Even for those in school, nothing stops you from making that little extra cash or getting involved in projects that'll create opportunities for you. You're out here to create a great future for yourself so start today!”

“Most successful people begin with two beliefs: 'the future can be better than the present,' and 'I have the power to make it so'.”

“Focus on the future. Don't be mesmerised or discouraged by the life you live or once lived. Use it instead to work hard because if you don't

build a solid life today, you won't find it in the future.

“My principles of success.

- Focus on your passion
- Have a purpose
- Be committed to your goals
- Integrity & honesty is the heart of character
- Diversification is the name of the game
- Stay positive
- Take calculated risks
- Surround yourself with the best
- Keep learning
- Be grateful”

“Success seems to be connected with action. Successful people keep moving. They make mistakes, but they don't quit. I wish you a great week ahead.”

“Be the person people can admire and believe in. The ‘good life’ belongs to those who make

the decision to craft and direct their own life. Command your space and gain respect for being who you are and doing what you do.”

“If at any given time you make what you perceive to be the best and most logical decision, then do not look back with regret. All decisions with a negative result should always remain as a learning experience, never to be repeated in the same manner.”

“Always remember that a lesson is a lesson. Lessons will never stop, so spend a few minutes every day working out your lesson of the day. Having learned it, you will realise that your actions and attitude towards the future will remain positive.”

“Remember, you’re not really resting if your mind is not at rest. Tackle those tasks you’ve been dreading because you will not rest until you complete them. Your mind is your most

important asset so feed it with information and knowledge that supports your future.”

“Don’t shy away from investing because you don’t have enough, simply start with what you have. Make small investments & give them time to mature. Investing at a young age will help you have a better quality of life. The best decision you can ever make.”

“Time is one of the most valuable assets we have. Once you understand how much your time is worth, you will find a strategy that helps you manage it properly. You can build a fuller life for yourself if you use your time wisely.”

“I believe that the inborn knowledge you have is all you need to make yourself great! People say I’m a lucky individual, but to be honest, I have never come across Mr Luck. Hard work and positivity are the two things that have brought me to this point.”

“You cannot do everything; neither can you excel at everything. Give opportunities to those who have specialised in a particular area. It’s an opportunity to mentor them and an opportunity for you to learn. Do what you are good at and get others to do what you can’t.”

“You’re going to run into obstacles occasionally. You’re going to have days where nothing goes right. You’re going to fail. Don’t let failure derail you from achieving your bigger goal. Keep taking steps every day. Fail forward. Make your week count.”

“It is important to understand both your strengths and weaknesses for your personal growth. If you don’t know your strengths, you’ll never reach your full potential. If you don’t know your weaknesses, then no matter your progress, you’ll fall without understanding why.”

“I know that you all need to put in the work to get ahead in life. But if you feel tired or down, it

is crucial to take some time off. Mental health is just as critical as physical health. Taking time off when you need it will keep you feeling balanced. Avoid burnout.”

“The future of this nation belongs to the youth, but are we preparing them to handle it? How will we hand over the running of this country if we do not set good examples that teach the young people the value of hard work and honesty?”

“Don't wait until everything is just right. It will never be perfect. If you think and believe in it, then it's up to you to do it and to be it. Self-pity and whining will not change your situation, but doing something about it will.”

“The best way to overcome fear is to face it head-on. By doing something that scares you every day and gaining confidence from every experience, you will see your self-confidence

soar. So get out of your comfort zone and face your fears!”

“Regrets are time wasters. I am a firm believer that when one door closes, another opens. If something is not working out, then go out and try something else. There is no harm in trying. Even in trying moments, keep trying. You will never regret it!”

“We all walk on different paths and run our own race in life, but our being here at the same time has a more significant purpose than frustrating each other's efforts to get ahead. So as you press on, remember to pull others up with you. We rise by lifting others.”

“Your mind is a magnet. If you always think of success, you attract more success into your life. If you always think of failure, you attract more problems and downfalls. Always keep good thoughts and stay positive because thoughts become things.”

“Overcome your fear of failure to keep moving forward to your goals. Remember that the future is not for the weak or for those who fear hard work.”

“Engaging the youth population fully is no longer a choice but an imperative in the development process. They must be at the centre of the sustainable development agenda.”

“The biggest difference between successful people and unsuccessful people isn’t intelligence or opportunity, or resources. It’s the belief that they have what it takes to make their dreams and goals happen.”

“Your past will only be beneficial if you view it as valuable training. When we dwell too much on the past, our progress is minimal because we forget we have a future to focus on. Focus on what you can do and work on improving your future.”

“Ultimate success comes from slow and steady work! Start by creating good habits and a routine that enables you to maximise your productivity each day. Remember, nothing happens unless you are consistent with your progression.”

“We were all created differently, so each one of us needs to cash in on our unique factors. Know what makes you stand out and pay attention to the things you are naturally drawn to because they are often connected to your path, passion and purpose in life.”

“As you start off the week, remember to involve yourself in tasks that add value to your life. Spare some time working on improving your future. Stay focused, be patient and see where your efforts will take you.”

“God gave you this opportunity on earth to be the best that you can be. Are you leaving to your maximum potential? No one should ever stop

searching for better things for their future. God did not create us to be poor.”

“One way to avoid burnout is to use your weekends to refuel and prepare yourself for the week ahead. Take time to reflect, get your goals right, work hard, and the rest will come. Use this time to amplify your creative power and further your success. You'll end up ahead.”

“Always embrace your journey! Learn from your failures and experience, keep stretching yourself and get comfortable with being uncomfortable, continue to learn and grow in the process, and keep taking action!”

“Make your goals tiny steps on the route to much bigger goals. Focus on the next step and not the end picture. Taking small steps at a time will help build your confidence, keep you moving forward & prevent you from getting overwhelmed with visions of the final goal.”

“Don’t let what you're afraid of keep you from what you're made for. The fear of failing can cause us to resist moving forward. But when we allow fear to stop our forward progress in life, we're likely to miss some great opportunities along the way.”

“Visualise past victories while anticipating the future. Planting seeds of positive expectancy in your mind is the best way to reap.”

“Your actions determine your future. If u set a goal, it is always advisable to take actions towards it. Every action you make brings you closer to your dreams. Each small step determines the next step. The important thing is to keep hoping.”

“I once read that the future belongs to those who prepare for it today. Are you prepared for success?”

“It does not matter how old or young you are. No matter your age, you can achieve anything

that you set your mind to. If I can do it, anyone can do it. Good things are never handed down to anyone; you have to work smart, work hard and stay dedicated to your goals.”

“One way to avoid burnout is to use weekends to refuel and prepare yourself for the week ahead. Take time to reflect, get your goals right, work hard, and the rest will come. Use these two days to amplify your creative power and further your success. You'll end up ahead.”

“Never think that where you are is your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you're changing now, but when you look back, you're not the same person. Keep going!”

“People judge you based on two things when they first meet you; can you be trusted, and can you be respected? Trust builds relationships, but

it's the respect, competence and skills that enhance the relationship.”

“Make a decision to create a better livelihood for yourself and those around you. Partner with like-minded people who have faced similar hurdles like you & create opportunities for yourselves. Show those who have succeeded that you too can succeed given the opportunity.”

“Performance and drive go hand in hand. Let your drive help you re-invent and discover your full potential. You need to embrace both if at all you want to succeed in your professional and personal life.”

“Do not let any opportunity go to waste. Make the best use of every opportunity and prepare well for it. Remember, it is your first and probably your last chance to make an impression. Do the best you can.”

“Remember, the grass is not always green on the other side. The grass may be green where you

are but your failure to see it as an opportunity to make it green may be limiting your potential and your success. Start from somewhere and grow to the top.”

“I believe that everyone should have an opportunity to participate in building our economy to steer national development. I also strongly believe that now is the perfect time for the youth to take a more prominent role in shaping our economic trajectory.”

“The road to success is going to be long, so remember to pause and enjoy the journey. Everyone will teach you to focus on GOALS, but successful people focus on the JOURNEY and celebrate the milestones along the way.”

“In a fast-changing environment, you cannot learn everything by yourself. To stay up to date, you have to learn and collaborate with others. Keep your ego at bay and reach out to people around you and learn from them.”

“Every day, I come across young people who have despaired because their ventures did not work out. The road to success is not easy, and you have to always find alternative ways of doing things. Keep trying and be willing to endure the hard times.”

“To be successful in all you do, you must be goal-driven and think long term. Create your goals and plan yourself all the time. Have your daily, weekly, monthly and yearly goals. As you do this, remember that you have to come up with ways of achieving them.”

“Always embrace your mistakes; bad mistakes are the ones you don't learn from. They're a sign of your courage to try.”

“Never doubt your immense potential for success because of the struggles you feel or the hurdles that you face now. Keep focusing a day at a time and have faith that your breakthrough is almost here.”

“Make sure you take time to self-reflect. Nothing brings greater joy & satisfaction than knowing that your life is moving in the right direction. You have your work-life balance in check, and all that is left is executing the plans you have laid out.”

“I once read that networking is not about hunting. It's about farming. You are expected to plant and cultivate your own garden, not prune where you haven't planted or simply bag prey—network with a purpose.”

“Passion for life is infectious, and it keeps you feeling alive. Find your passion and use it to inspire others that they too can achieve and succeed.”

“Stop doubting yourself and thinking about your past mistakes. Start to believe that you deserve & will create a better future for yourself. Don't give up just yet; the storm will pass. Trust the process & grow through the pain. You'll find your way out of the depths.”

“Desire to do more than the ordinary. Desire to be different and showcase that difference in the best way possible. Do more than is required, go the extra mile, and you will be surprised how you will be achieving your goals more consistently.”

“If you allow others to dictate to you who you are, you will never be able to chart your path in life. Determine who you are and what you want and leave the naysayers behind.”

“There's always something to learn by simply talking and connecting with people. When you network and connect with your peers or colleagues, you'll end up learning how to take a different approach in any given situation. Go out there and learn.”

“Take tasks one at a time. Start with one concrete and achievable goal you would like to accomplish and start from there. The more

specific you are, the higher your chances of success.”

“You have to learn to perform well, particularly under pressure and chaotic circumstances. Have confidence in yourself and believe that you are capable of making the right decision even during difficult moments.”

“Never doubt the power of positive thinking and having faith in what’s possible for you. Everything always has a way of working out if you simply decide to believe that you’ll make it through no matter what the challenges or adversities you face are.”

“No matter what you do, someone will have something negative to say. Try not to take it personally. People judge and criticise other people’s lives when they’re not happy with their own. Do what’s right for you. You don’t need everyone’s approval to be happy.”

“It's important to understand that your mind is your most important asset and what you feed it matters most. Feed your mind with positive information & don't let your knowledge decay by engaging in negative activities that will not support your future.”

“Overcome your fear of failure. There's no such thing as a wrong decision because you can learn from all situations. If you did not succeed the last time, figure out why before you try again. Take risks, do what's scary & hard because that pays off in the long run.”

“New day, new opportunities. I am always inspired by the fact that every day is a new day. Every day, you have a fresh start in life and opportunities. You never know what is going to come. So stay positive & get excited about the day ahead.”

“Perseverance is the ability to keep going after failing. Don't define each stumble along the way,

as they are only there to make you stronger. Heed the lessons that come forth and shape who you are as you go.”

“I can only hope that you have the courage to embrace uncertainty as you pursue your dreams. There will be moments when you second guess yourself, but you have to remember there is immense gratification that comes from building something from nothing.”

“Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“What motivates you? What inspires you? The sooner you get to answer this & act on what inspires you the most, the sooner you'll see results. Remember, though, motivation is nothing without inspiration, and inspiration is nothing without action.”

“Remember, preparation and confidence go hand in hand. When opportunities find you ready, you're able to execute them with confidence. Great success in your personal & professional life requires you to build confidence, communicate with others and keep the momentum going.”

“Are you doing everything to ensure that, at the end of the day, your customer is extremely satisfied with the service or product you provide? Remember, a happy customer is a loyal customer, and this is the only way your start-up will survive.”

“Remember that you will always attract the energy that you give off—spread good vibes. Think positively. Attract positive. Enjoy life.”

“Never doubt the power of positive thinking and having faith in what's possible for you. Everything always has a way of working out if you simply decide to believe that you'll make it

through no matter what the circumstances, challenges or adversities you face are.”

“Quitting sometimes is a daily occurrence when you meet challenges that want to throw you off the course. But with inbuilt aggressiveness and commitment, and trust in yourself, you will find a way out of any predicament.”

“Growing up, I did not have role models to guide me, and this is why I share my journey and experiences. The youth need mentors who are honest, genuine and willing to groom them to be the best individuals that they can be.”

“The secret to creating a happier and successful life for yourself is taking responsibility. Take time to understand yourself and the ideal life you want to create. Stop making excuses and be prepared to put in the hard work required to get you there.”

“When you seek help, it doesn't mean that you're weak. You just lack information about a

particular subject or situation & would want clarity. You have nothing to lose, but if you let your pride & low self-esteem get in the way, you may as well have everything to lose.”

“Remember, your look is a representation of your character. Your products and services will be associated with you. If you are going to do something, do it right and don’t waste your time on shoddy work. It will cost you more but worth it in the end.”

“The best way to get things done is by doing one thing at a time. Start your morning with a productive mindset, tackle those tasks that you’ve been dreading and cultivate discipline amidst the distractions and challenges of this world.”

“Your health should be your number one priority. As life gets busy, we easily get sidetracked and adopt unhealthy habits. Take the initiative and change your lifestyle. When you

are able to be a healthy human being, you can build a healthy company.”

“Always embrace your mistakes; bad mistakes are the ones you don't learn from. They're a sign of your courage to try.”

“Our task is incomplete if our souls and minds don't meet. It's my prayer that young people will take time to reflect on their future and make necessary adjustments to create a better tomorrow for themselves.”

“Keep moving forward even when you feel like giving up. You will eventually meet your success. Press on, my dear friends.”

“Once you begin, you're halfway there! Avoid procrastination even when the task ahead of you is unpleasant. Ensure you keep a list of reasonable tasks that you must accomplish because this helps you stay focused and avoid feeling overwhelmed.”

“Everything you desire, good or great, have to be earned. Work smart always. Whatever you do can either bring you closer to your goal or away from it. Focus on tasks that add value.”

“Nobody is good at everything. Admit your weaknesses and accept help where you need it. This is the first step towards becoming an inspiring leader.”

“You create your own opportunities! Those with formal education should use that to push themselves further. For those who did not have the chance to go to University, all is not lost. Your success in life will be determined by how well you use the knowledge you possess.”

“Africa has many opportunities, but you cannot thrive alone. If you stand alone, you stand little or no chance of survival. Partner together, merge your resources with other like-minded people, you will be able to attract bigger opportunities & the investment you need.”

“When it comes to money and investment matters, learn to manage them with logic, not emotion. Don’t allow your emotions to complicate matters and cloud your judgement.”

“What makes you stand out? Know your unique features or strengths and capitalise on them. Perhaps, you are known for being a loudmouth, couple that with being informed on something of value like market trends – in the end, you may become a voice of authority on it.”

“Remember, you're fully responsible for the great future you desire. Your past does not define your future, but your present actions and decisions will affect your future. Get that education, sharpen that skill and see where your efforts will take you.”

“Remember not to be carried away. You need to inject more effort into your work output rather than in your celebration if you want to keep scaling higher.”

“Nothing can stop a man with a positive attitude from achieving his goal, while nothing on earth can help a man with a negative attitude. Being positive gets you to work hard, achieve your goals and stay encouraged when times get tough. What you believe, you receive.”

“From my experience and interaction with the youth, I believe lack of seriousness & commitment is what fails you. You give up the minute you face a challenge. Dedication & commitment know no limit. Prepare to put in long hours in things that matter in order to succeed.”

“A positive mind finds opportunity in everything. A negative mind finds fault in everything. Choose wisely every day.”

“The wealth of a nation will always be found on the land. Our wealth is on our farms and the natural resources, and we must always take advantage of this.”

“Don't be pressured. While it's good to socialise and have a good time over the weekend, never forget that these plans may injure your pocket. Keep them few, and don't overindulge.”

“Dear young people, your dreams are valid. You can't do anything about the past, but you can do something about the future.”

“We all have something to learn from each other. Don't bring disgrace to your life because of pride. Embrace humility, for it comes with wisdom.”

“There are only two things in decision-making, you are either right, or you are wrong. It is better to be wrong than not making a decision at all.”

“Dear friends, always remember that the solution to the problems you are facing right now is within you. Learn to trust in your ability to address & tackle issues in your life. You can achieve anything you set your mind to when you believe in yourself.”

“If you decide to go and follow your dreams, you will not only give hope to others who want to do the same but also serve as an example and a reason why they should give their dreams a try.”

“Discipline is the very core of progress. Without it, nothing can be made or properly maintained because discipline is a vehicle for consistency. Once you become disciplined, you can be consistent, and once you're consistent, you can see progress.”

“If you think and believe in it, then it's up to you to do it and to be it. Self-pity and whining will not change your situation, but doing something about it will.”

“To be successful, you need to be keen on knowing what your next step is. It should be clearly defined. This boils down to your plan. Success is created by making plans for the future,

then acting on your plan every day. The plan is your guide. It is your blueprint.”

“Small opportunities are the beginning of great enterprises. Start small, grow gradually & build your empire. It will be a long journey that needs you to focus, be patient & persevere. Resolve in your heart that whatever time it takes, you must succeed.”

“The future you desire will only come if you are willing to work for it. Your odds of succeeding increase when you have a plan, and you put in the necessary effort required to achieve your goals. Map out every detail of the future you want to have.”

“As you prepare to start a new week, remember the world is yours for the taking. Keep working on that dream knowing that every action you take either moves you towards achieving your goal or away from it.”

“All successful people tell a painful story. They tell of the hardship endured so as to achieve their success. Accept the pain, go through it, grow through it and get ready for the breakthrough. Most painful stories have a successful ending.”

“This is why it is important to follow your dreams. Your dreams get you through your worst days. They are the reason you wake up in the morning and try again. Without dreams, we are nothing.”

“When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“Discipline is what gets you out of bed. It keeps you motivated during the highs and lows so as to achieve what you have set out. Always create an environment in which self-discipline is

supported amidst the distractions and challenges of the world.”

Many changes may not be within our control, but we can always control how we deal with them. It’s a matter of perspective.”

“Read, Read, Read! You can never have enough knowledge and information. The world is changing; you must keep up to date with what is happening.”

“Those around you learn the best and worst traits from you, and like it or not, those younger than you will mirror your actions. As a leader, always take responsibility for your actions and remember, your juniors are always watching. Be ready to lead and lead by example.”

“Remember that failure is just an opportunity for you to learn and grow. If you’ve never failed at something, then you’ve never put yourself out there to see if you’ll succeed. The trick is to take calculated risks and know when to go all in.”

“Learn to say YES. Life will constantly present you with opportunities to grow, to learn, to do and be more than you currently are, at times long before we're ready. Saying no may protect you from failure, but it's actually the most efficient way to prevent success.”

“I once read that commitment means staying loyal to what you said you were going to do long after the mood you said it in had left you. You must be committed to achieving what you set out to do and making the most of every opportunity you are given.”

“Be brave enough to go after what you want because if you don't, you'll never have it. Be brave enough to ask; if you don't, the answer will always be no. If you don't step forward, you will always be in the same place.”

“There is always a price to be paid; you must sacrifice your time, resources and even your lifestyle so as to be fruitful in some ventures.”

“Know your life purpose & work towards achieving it. Life is all about work-life balance, prioritising & creating a balance between your work and your life. When you get the hang of it, then you will definitely continue to appreciate life through the highs and the lows.”

“I can only hope that you have the courage to embrace uncertainty as you pursue your dreams. Nothing is certain in life, and there will be moments when you second guess yourself but remember there is immense gratification that comes from building something from nothing.”

“Every day, appreciate the blessings you have in your life like family, good health and friends. Approach life with passion, a positive attitude and leave all regrets in the past. Work with pride & strive to create a positive difference in the lives of those around you.”

“Passion for life is infectious, and it keeps you feeling alive. Find your passion and use it to

inspire others that they too can achieve and succeed.”

“Do not be carried away. You need to inject more effort into your work output rather than in your celebration if you want to keep scaling higher.”

“Make it a habit to surround yourself with the dreamers and doers, the believers and thinkers, and most of all, surround yourself with those who see the greatness within you, even when you don’t see it yourself.”

“Find your Purpose. Having a purpose or vision will give you direction on where you want to go and the outcome you want to achieve. This will create the discipline to achieve your purpose and prevent you from meandering around trying to do everything and anything.”

“Leadership is earned over a period of time and is based on your actions. The same thing applies to wealth; it only comes when you deliver value

to the world. Listen, learn, make sure you are adding value to everyone around you and the money will follow.”

“You will always pass failure on your way to success. So keep going.”

“Never let self-doubt kill your dream. Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“I’m a tireless leader when it comes to looking for quality and better achievements. I always believe there is a better way of doing things. Thus, I push my employees to always do more than what they say is their best.”

“Remember, life is a learning curve, and there is no end to education. Keep working hard to improve your skills and challenge yourself to be better every day.”

“Dear young people, your dreams are valid. You can't do anything about the past, but you can do something about the future.”

“Always set realistic goals. Most of us get excited and set unrealistic goals forgetting that we need to make sure they are attainable. Start small as you look to setting and achieving bigger goals. No goal or milestone is too small or insignificant.”

“Overcome your fear of failure. There is no such thing as a wrong decision because you can learn from all situations. All decisions with a negative output or result remains a learning experience. Never to be repeated in the same manner.”

“Always be prepared! Preparation builds confidence and improves performance. Every time you are pitching, make sure your responses are clear, definitive and that you own the space.”

“Creating a conducive environment at work does not necessarily mean it has to be fun or

relaxed. Employers should be able to provide an environment that gives employees the freedom to be creative, explore ideas and develop new skills and responsibilities.”

“There is so much to learn from young people. You may be wiser, but they have a lot of energy, passion and creativity. We need one another, and it’s vital that we create a working environment that supports the growth and development of young people.”

“Motivation is nothing without inspiration, and inspiration is nothing without action. The sooner you act on what inspires you most, the sooner you will see the results you want most in life.”

“Never think that where you are is your final destination. You are a work in progress. So keep learning, growing, and evolving in all the ways possible. You might not see how much you’re changing now, but when you look back, you’re not the same person.

Keep going!”

“As you take time out this weekend, remember to network. Networking isn’t an event for a successful person; it’s a lifestyle. Wherever you go and whatever you do, try and connect with new people. Have your work-life balance in check.”

“Invest in yourself because that is the best investment you can ever make. One new thought or idea in your self-improvement journey can change your life. Work on yourself and keep pushing for better things.”

“Take tasks one at a time. Start with one concrete and achievable goal you would like to accomplish and start from there. The more specific you are, the higher your chances of success.”

“You see, friends, we don’t realise that unexpected change reveals opportunities that spur growth and positive results. It may be a

setback, but it's actually an opportunity to reflect, learn and plan your next move.”

“If you no longer feel motivated to work, then it is time to take a break. Take time to reassess yourself. It might just be what you need to do to discover your life purpose.”

“Make a decision to create a better livelihood for yourself and those around you. Partner with like-minded people who have faced similar hurdles like you & create opportunities for yourselves. Show those who have succeeded that you too can succeed given the opportunity.”

“You can't afford to sit and feel helpless because of your situation or what you've been through. The best thing you can do is to use your sufferings as your driving force. I am who I am today because of the struggles in my life.”

“Proper planning and preparation prevents poor performance.” Don't set yourself up for failure. Write your plan and the various milestones that

will help you measure your success. Your plan is your blueprint that will help you achieve your purpose.”

“Dear young people, your dreams are valid. You can’t do anything about the past, but you can do something about the future.”

“One way to avoid burnout is to use weekends to refuel and prepare yourself for the week ahead. Take time to reflect, get your goals right, work hard, and the rest will come. Use these two days to amplify your creative power and further your success. You'll end up ahead.”

“If you think and believe in it, then it’s up to you to do it and to be it. Self-pity and whining will not change your situation, but doing something about it will.”

“The biggest difference between successful people and unsuccessful people isn’t intelligence or opportunity, or resources. It’s the belief that

they have what it takes to make their dreams and goals happen.”

“Never let self-doubt kill your dream. Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“For those who have the privilege of working with and employing young people, please do not threaten their livelihoods. Join me in empowering and mentoring them. Give them the opportunity to learn, treat them equally and pay them what they deserve.”

“In life, no one ever makes it alone. Look around you or even look at your life, where you were, where you are now and where you aim to be.

“If you don’t love what you do, don’t do it. I truly believe it’s that simple. You’ll have to put in long hours, make sacrifices, so if you’re not passionate about what you do, you won’t have the motivation to keep going when you’re stressed and tired.”

“I truly believe that the best place to invest is in Africa. It may take some time for you to realise your return on investment, but it is worth the wait.”

“Great leaders have an abundance of confidence. They know that confidence is necessary for staying the course when things get tough. If you gamble with your own decisions & qualities, then your subordinates will never follow you, neither will they trust you as a leader.”

“Are you taking positive action by changing your mindset? Self-pity and whining over lack of money or opportunities will not change your situation but doing something will. It’s time you

thought of how much effort you are willing to put into changing your current situation.”

“When investing in a new project, the most important thing is to feel that you are interested in the sector you want to get into. Your interests must be based on your knowledge and research, not your colleague somewhere else trying to do the same thing.”

“Surround yourself with the best. Have friends who will help you succeed and influence you positively. Don’t waste your life and opportunities given with people who are going nowhere.”

“Be the person people can admire and believe in. The ‘good life’ belongs to those who make the decision to craft and direct their own life. Command your space and gain respect for being who you are and doing what you do.”

“Doing things outside your comfort zone is imperative for your growth. Eventually, you

become comfortable with being uncomfortable, and life is yours.”

“Motivation is nothing without inspiration, and inspiration is nothing without action. The sooner you act on what inspires you most, the sooner you will see the results you want most in life.”

“Pay attention to the things you are naturally drawn to. They are often connected to your path, passion and purpose in life. Have the courage to follow them.”

“Never see yourself as a liability but as an investment. Show an employer, investor, leader etc., how you can add value and be productive. The moment you limit yourself, then that will be the beginning of your failure.”

“Always embrace your mistakes; they’re a sign of your courage to try.”

“Take tasks one at a time. Start with one concrete and achievable goal you would like to accomplish and start from there. The more

specific you are, the higher your chances of success.”

“Always plan your day! Have a list of tasks that you need to do and give each task a timeline. This will create discipline, enabling you to track your progress and achieve as much as you can.”

“Each one of us has been equipped with knowledge and skills that, if we took time to develop, would broaden our success. Train yourself in something practical & acquire skills that'll support you in & out of the workplace. Empower yourself so that you can empower others.”

“Don't be so comfortable that sometimes your ambition to do better diminishes. Challenges will help you get out of your comfort zone and enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“Never despise humble beginnings. Use them as inspiration for the next thing and recognise each

accomplishment you have made, however small it may be.”

“If you don’t believe in yourself, who will? Daily you must make choices and decisions that will bring you positive change and growth in your life. Learn to trust yourself and your own judgement because no one else will.”

“Keep moving forward even when you feel like giving up. You will eventually meet your success.”

“We need to train our children to be practical and how to use their skills and talent. For the first time, the government and other institutions are catching up. It is not all about passing exams; it’s about the skills and talents they have.”

“If you give the youth an opportunity, they will ‘move’ like a bushfire! This is why I will always support and invest in them. We have to catalyse transformative youth empowerment in Kenya.”

“Go the extra mile. The difference between being ordinary and being extraordinary is that extra effort. Learn to do more than is expected or has been assigned.”

“Learn to focus on the meaningful few things. Disorder and confusion will never lead you to success. You are better off doing fewer important things than doing a lot of unimportant things. Choose wisely.”

“Seeking help doesn’t necessarily mean that you are weak. You just lack information about a particular subject or situation & would want clarity. You have nothing to lose, but if you let your pride & low self-esteem get in the way, you may as well have everything to lose.”

“No matter what you do, someone will have something negative to say. Try not to take it personally. People judge and criticise other people’s lives when they’re not happy with their

own. Do what's right for you. You don't need everyone's approval to be happy."

"Never doubt the power of positive thinking and having faith in what's possible for you. Everything always has a way of working out if you simply decide to believe that you'll make it through no matter what the circumstances, challenges or adversities you face are."

"Remember that you will always attract the energy that you give off—spread good vibes. Think positively. Attract positive. Enjoy life."

"If you want to get somewhere, you must know how you are going to get there. People with a direction never get lost because they have a destination. But those with no direction cannot even get lost because they are going nowhere."

"If you do not look right and left, you will never go forward. Always look around you and know your surroundings. I believe awareness beats education."

“A tip on how to be successful in all that you do? Try and pay extra attention to what you are naturally drawn to. When you do this, you will often find that they are connected or will lead you to your path, passion and purpose in life. Have the courage to follow them.”

“I am a firm believer that self-belief takes you places and makes you seek opportunities you never thought you would. You must have a ‘you can do it’ mentality because no one will ever do it for you.”

“If you quit before you make it, you will never make it. Keep going until you succeed.”

“Passion is what you love to do even when you're tired, sad, happy or disappointed. FOCUS on it as you venture into anything. Most successful people work twice as hard to see their passion come to life. Nothing good comes easy, so enjoy hardships and celebrate victories.”

“Make sure you take time to self-reflect and refocus. Nothing brings greater joy and satisfaction than knowing that your life is moving in the right direction. You have your work-life balance in check, and all that is left is executing the plans you have laid out.”

“What successful people do during weekends:

1. Pursue a passion and interests.
2. Exercise to stay healthy and fit.
3. Read to acquire knowledge.
4. Network to build relationships.
5. Take time to rest their body and mind.”

“Look out for challenges. Don’t be so comfortable that sometimes your ambition to do better diminishes. Challenges help you get out of your comfort zone and enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“Do not be worried if time has gone by and you have not achieved what you set out. A wise man

once said, “If the plan doesn’t work, change the plan but never the goal.” Evaluate the strategy, see where you went wrong and revise your plan.”

“If you find what you're truly passionate about, the world will conspire to reward you. You'll attract various opportunities, and the environment around you will pull together resources and see that you become successful. So keep working on your dreams.”

“The best way to get things done is by doing one thing at a time. Start your morning with a productive mindset, tackle those tasks that you’ve been dreading and cultivate discipline amidst the distractions and challenges of this world.”

“You have a responsibility to make sure that your ideas are viable, sustainable, will add value and bring back great returns. These are some of the biggest concerns for any investor. Make sure

you do your due diligence on investors as they do with you.”

“Never let self-doubt kill your dream. Keep working on yourself and your craft consistently. Make sure you keep track of your progress because the results you are looking for cannot be achieved at once.”

“Time is one of the most valuable assets we have. Find a strategy that helps you manage your time properly. You can build a fuller life for yourself if you use your time wisely.”

“Personally, I tend to keep a pen and paper at my bedside. When I am resting, I often find that I get moments of clarity about what I need to pursue in line with what I feel strongly about. I must write them down and pursue these thoughts later, or I will lose them.”

“I like to remind the young people to try as much as possible to live within their means at all costs. Save up and look for ventures that can help you

multiply your money. Be wise and take measures that will ease your burden financially.”

“Getting a university degree does not equate to success. In the same way, the lack of having one doesn’t qualify for failure. It’s what you do with the knowledge and life skills you have that will make you successful. Don’t let ‘the paper’ limit your success.”

“Your mind is a magnet. If you always think of success, you attract more success into your life. If you always think of failure, you attract more problems and downfalls. Always keep good thoughts and stay positive because thoughts become things.”

“Patience goes a long way in enhancing discipline. Have the self-control to wait for results. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“I always advise start-ups to focus on one thing. Let it take priority and engage your time and resources in perfecting that one thing. Make sure you manage your expectations and always write down your plan and the various milestones that will help you measure success.”

“Remember, your look is a representation of your character. Your products and services will be associated with you. If you are going to do something, do it right and don't waste your time on shoddy work. It will cost you more but worth it in the end.”

“Every successful person has a painful story. Every painful story has a successful ending. Accept the pain and get ready for success.”

“I believe you can find the meaning of your life by creating a strategy that you can use throughout your journey. Keep the purpose of your life front and centre as you decide how to

spend your time and energy. Remember, without a purpose; life can be hollow.”

“Passion is what you love to do even when you're tired, sad, happy or disappointed. FOCUS on it as you venture into anything. Most successful people work twice as hard to see their passion come to life. Nothing good comes easy, so enjoy hardships and celebrate victories.”

“It is great to use your talent and passion to stand out and make a living, but remember to sharpen your skills and knowledge from time to time.”

“Time is one of the most valuable assets we have. Find a strategy that helps you manage your time properly. You can build a fuller life for yourself if you use your time wisely.”

“As a leader, you must create value in everything that you do. Take time to understand, learn, mentor and empower others. Set a good example at all times, respect everyone and drive to be fair as you serve people.”

“Take time to reflect on your life. Ask yourself what and where you need to improve. What do you need to change, because if you don't do anything or do the same thing over & over, you stay the same. This means going backwards because others are working hard to improve.”

“It does not matter how old or young you are. No matter your age, you can achieve anything that you set your mind to. If I can do it, anyone can do it. Good things are never handed down to anyone; you have to work smart, work hard and stay dedicated to your goals.”

“Never despise humble beginnings. Use them as inspiration for the next thing and recognise each accomplishment you have made, however small it may be.”

“Take this time to recharge and reset if you want to be more productive and focused once you get back to work. Enjoy the break and give your

mind and body enough downtime to rejuvenate.”

“Many of you may brand me as a workaholic, but my work is my pass time. Over the years, I have learnt that work helps me relax and stresses me at the same time. I know we cannot be the same, but I encourage you to find your niche and enjoy working on it.”

“Every great success has always been achieved by fight; every winner has scars. The men who succeed are the efficient few. They are the few who have the ambition and willpower to develop themselves. So choose to be among the few today.”

“Focus and channel your energies to one thing. Let it take priority and engage your time and resources in perfecting that one thing. If you have one well thought out idea that you believe will work, then work hard and make it work.”

“Be passionate about life and stay actively involved in living your own life. Don’t be passive about things happening around you because you get more meaning out of life when you are passionate and present.”

“Purpose is one of my principles of success. Make a decision on where you want to go, what you want to do and why you want to do it. What’s your purpose in life? What’s your vision? You must live for something. Let your vision be your motivation for achieving success.”

“Overcome your fear of failure. There is no such thing as a wrong decision because you can learn from all situations. All decisions with a negative output or result remains a learning experience. Never to be repeated in the same manner.”

“I am a firm believer in the phrase that nothing good is ever served on a silver platter. Success in personal & professional life can't be achieved without putting yourself out there. The great

future you desire will only come your way if you're willing to work for it.”

“Successful people don't make excuses or blame others; they focus on what they can do. Never give or take any excuses. Those who succeed aren't those who have faced hardships and escaped them; they are those who stay focused and keep pushing forward.”

“Young people, there is no such thing as overnight success. Ultimate success comes from slow and steady work. Embrace where you are right now, confront your challenges a day at a time and keep moving forward, particularly during the hard times.”

“There is nothing you cannot have or achieve if you are willing to work for it. There are no reasonable limits relating to what you can achieve other than those in your own mind. What you can have & who you can be is up to you. You are your only limit.”

“Education alone is of no value if you do not use it to empower yourself. We need to stop being slaves of politics, corruption and underdevelopment.”

“We do not reach or live our dreams not because of failure but because we give up. It is not about failure; it does not stop us. Those who succeed do not stop at the 1st or 10th failures; they do whatever it takes to achieve their goals. Be comfortable with failure.”

“You’re going to run into obstacles as you work on achieving your goals. You’re going to have days where nothing goes right. You’re going to fail. Don't let failure derail you from achieving your bigger goal. Keep taking steps every day. Fail forward.”

“You should not let fear of failure stop you from doing what is going to make you great. You can't succeed without the risk of failure. You must go out and take risks. Allow yourself to be

uncomfortable, do what's scary & hard; they normally pay off in the long run.”

“Be the person people can admire and believe in. The ‘good life’ belongs to those who make the decision to craft and direct their own life. Command your space and gain respect for being who you are and doing what you do.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the change and shift gears if you want to keep moving forward.”

“There will always be someone who will try to limit your potential and who cannot see your worth. Don't be discouraged by them, but most importantly, don't let it be you.”

“My young friends, how can you spend almost half of your life in school and, in the end, come out with zero ideas? I believe each and every one of you has some idea they can think of and start

making money. Use the knowledge you have because your life is in your own hands.”

“Work for your money and get what’s yours. Remember, the grass is not always green on the other side. The grass may be green where you are but your failure to see it as an opportunity to make it green may be limiting your potential and your success.”

“We can only change the world by first changing our own world. Change begins with YOU.”

"Everyone thinks of changing the world, but no one thinks of changing himself." - Leo Tolstoy”

“Always be prepared! Preparation builds confidence and improves performance. Every time you are pitching, make sure your responses are clear, definitive and that you own the space.”

“Never be afraid of doing or trying out new things. If your mission turns out well, you keep going. If it doesn't, you walk away with

experience, and in both cases, you have nothing to lose, my friends. Keep your eyes on the goal.”

“Make sure you take time to self-reflect and refocus. Nothing brings greater joy and satisfaction than knowing that your life is moving in the right direction. You have your work-life balance in check, and all that is left is executing the plans you have laid out.”

“Sleep for a moment & reignite your drive to succeed. Life needs us to keep reinventing ourselves and acclimatise to changing trends. Pause & take time out when you feel you are going off course. Don’t take this as a point of failure but as a stepping stone to realign.”

“Know your life purpose & work towards achieving it. Life is all about work-life balance, prioritising & creating a balance between your work and your life. When you get the hang of it, then you will definitely continue to appreciate life through the highs and the lows.”

“We all have something to learn from each other. Don’t bring disgrace to your life because of pride. Embrace humility/ modesty, for it comes with wisdom.”

“Remember, your word is your bond! Never promise what you can’t deliver. Always keep your word, and only then will you be able to create a brand, a product of value. Your name is the value you have, so keep it solid and learn to earn the trust of others.”

“Learn to practice discipline in everything that you do. It is the very core of progress. Success can be glamorous, but the process of succeeding is more about following a productive routine and cultivating discipline amidst the distractions and challenges of this world.”

“Learn to appreciate where you are in your journey, even if it’s not where you want to be. Remember that every season serves a purpose

and creates opportunities for you to excel. So go through it and grow.”

“Arm and empower yourself with the knowledge that you can use to better yourself. Remember, an investment in knowledge always pays the best interest.”

“Your dreams get you through your worst days. They are the reason you wake up in the morning & keep going. Without dreams, we have nothing to live for. Difficult days can be crippling, but the beautiful days are worth more than you could ever imagine.”

“We are all created differently; let's cash in on our unique factors. Refrain from saying that you don't have a unique selling point. Ask your peers, workmates, bosses etc., what's your unique factor. Wake up & smell the coffee. **YOU'RE 'IRREPLACEABLE!'**”

“Your uniqueness is what draws others to yourself, like moths to light. Embrace it, rejoice

in it, and use it to create value & wealth for yourself or your brand. You're your best salesperson. Only you can bring out the passion in you for the benefit of yourself.”

“Every day you can choose to live like a victim or see every problem as an opportunity. It’s time you changed your mindset because self-pity and whining will not change your situation. How much effort are you willing to put in so as to change your current situation?”

“You have to learn to perform well, particularly under pressure and chaotic circumstances. Have confidence in yourself and believe that you are capable of making the right decision even during difficult moments”

“Go out there and do your best! Strive to find meaning in the work that you do. Step out of your comfort zone and dare to achieve your dreams. Be bold enough to make the necessary

changes to better yourself and those around you.”

“Starting out is not easy, neither is it for the faint-hearted, but you must have a vision of where you want to go and a realistic plan that will help you achieve that vision.”

“Always remember that a lesson is a lesson. Lessons will never stop, so spend a few minutes every day working out your lesson of the day. Having learned it, you will realise that your actions and attitude towards the future will remain positive.”

“Great leaders have an abundance of confidence. They know that confidence is necessary for staying the course when things get tough. If you gamble with your own decisions & qualities, then your subordinates will never follow you, neither will they trust you as a leader.”

“Be passionate about life and stay actively involved in living your own life. Don't be passive

about things happening around you because you get more meaning out of life when you are passionate and present.”

“Great opportunities don’t come every day; recognise and seize them with every chance you get so that you can keep attracting more and more. You have a greater goal to achieve, so do not be swayed by what you get right now.”

“Overcome your fear of failure. There is no such thing as a wrong decision because you can learn from all situations. All decisions with a negative output or result remains a learning experience. Never to be repeated in the same manner.”

“A positive mind finds opportunity in everything. A negative mind finds fault in everything. Choose wisely every day.”

“From my experience & interaction with the youth, I believe lack of seriousness & commitment is what fails you. You give up the minute you face a challenge. Dedication &

commitment know no limit. Prepare to put in 'long hours' in things that matter in order to succeed.”

“Ever thought that your view(s) about wealth might be holding you back from acquiring it? Heard of the saying, what you perceive & believe, you receive? If you believe money is bad, you undermine your own efforts to get it & if you believe money is good, you attract it.”

“Take five minutes every morning to ground yourself, particularly when you're feeling scattered and preoccupied. This gives you a good start, clear thoughts and perspective on what you want to achieve that day.”

“Remember that great things don't come to those who wait. Great things come to only those who put their best foot forward to pursue their goals and dreams. Decide TODAY to see the world through the rose-coloured glasses and work on your future.”

Don't shy away from investing because you don't have enough, simply start with what you have. Make small investments & give them time to mature. Investing at a young age will help you have a better quality of life. The best decision you can ever make.

“Never despise humble beginnings. Use them as inspiration for the next thing and recognise each accomplishment you have made, however small it may be.”

“I once read an article that said, “Relying on sheer willpower is rarely successful.” You have to create an environment in which high self-discipline is supported.”

“Always remember that a lesson is a lesson. Lessons will never stop, so spend a few minutes every day working out your lesson of the day. Having learned it, you will realise that your actions and attitude towards the future will remain positive.”

“Great leaders have an abundance of confidence. They know that confidence is necessary for staying the course when things get tough. If you gamble with your own decisions & qualities, then your subordinates will never follow you, neither will they trust you as a leader.”

“You have to let your money work for you. You can't save your way to millionaire status. You have to focus on ways of increasing your income and make it consistent. When you start following the money, it will force you to control expenditure and see opportunities.”

“The Roman philosopher Seneca once said, “Luck is what happens when preparation meets opportunity.” Opportunities come and go, so you have to be prepared for success. Think about it. What principles do you abide by that will contribute to success?”

“Whatever you feed your mind with has an impact on your future. It's up to you to choose

if it'll impact you positively or negatively. Don't be intimidated by the past or present. Instead, be motivated to do better & create a livelihood for yourself & those around you.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the change and shift gears if you want to keep moving forward.”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the change and shift gears if you want to keep moving forward.”

“You need to realise that there is a very big difference between activity and productivity. Sometimes you sit around thinking that you are being productive and contributing to the company’s objectives, yet all your doing is a lot of ‘activity. Stay productive!”

“The grass isn't always green on the other side. It may be green where you are, but your failure to see it as an opportunity may be limiting your potential & success. Start from somewhere & grow. Your success will be such eminent people will recognise you.”

“To be successful in all you do, you must be goal-driven and think for the long term. Create your goals and plan yourself all the time. Have your daily, weekly, monthly and yearly goals. As you do this, remember that you have to come up with ways of achieving them.”

“Be a jack of all trades but a master of one. You must FOCUS on what you are good at and at the same time spread your wings. Strive to have more than one source of income and broaden your investments so that you can have consistent cash flow.”

“Be passionate about life and stay actively involved in living your own life. Don't be passive

about things happening around you because you get more meaning out of life when you are passionate and present. “

“Don’t be shy to ask for help. Two heads are better than one, and your weakness is someone else’s point of strength. Help one another and learn to swallow your pride, and ask where you need help.”

“Self-pity and whining will never change your situation. If you are struggling to make ends meet and wondering how to make some extra money or move to the next step, then you need to take a positive, bold move. Do something that will guarantee a change.”

“You must have a ‘you can do it’ mentality because no one will ever do it for you. Remember, as you work, you are either working towards achieving your dream or helping someone achieve their dream. Create a balance and let your efforts earn you success.”

“What's the difference between good and bad debt? Good debt in a layman's term is debt that adds value. Debt is good if it brings high returns. For instance, investing in stocks, bonds, land & other high return investments is a healthy habit. But note, it's all a risk.”

“My passion in life has been to create a larger middle class or widen the existing base. This means uplifting more people from below the poverty line and empowering them with the capacity to buy and live in a higher social status.”

“There is so much to learn from young people. Take it from me; you can do with their passion and creativity. You may be wiser, but they may be more effective. We need one another & it's vital that we create an environment that supports the growth of young people.”

“My young friends, always remember that the solution to the problems you are facing right now is within you. Learn to trust in your ability

to address and tackle issues in your life. You can achieve anything you set your mind to when you believe in yourself.”

“Success is not a bed of roses. It is not a ladder you climb with your hands in the pocket. It requires a lot of hard work, lack of sleep, thinking and worrying, waking up at night to do things etc. Wade through the hurdles, ladder step at a time.”

“In a world that is rapidly changing, the only people who will rule are those who will take risks. In fact, the biggest risk is not taking any risk at all. In a world that is shifting really fast, the only strategy that is guaranteed to fail is not taking risks.”

“If you want your employees to be loyal and stay in your organisation, give them a sense of belonging and purpose. Create an environment for them to reinvent themselves and remain

relevant. They will help you achieve your vision only if you give them the opportunity.

“Learn to FOCUS. I hate clutter & someone who wants to be involved in everything but completes nothing reminds me of this. Disorder & confusion will never lead to success. You're better off doing fewer important things than doing many unimportant things.”

“Once you begin, you are halfway there! Avoid procrastination even when the task ahead of you is unpleasant. Ensure you keep a list of reasonable tasks that you must accomplish because this helps you stay focused and avoid feeling overwhelmed.”

“Be honest. Are you honest with yourself when it comes to managing your finances? As you strive to create wealth, you must be honest with yourself and take a closer look at your downfalls and weaknesses. Identify your weaknesses and negative patterns.”

“Invest in yourself because that is the best investment you can ever make. One new thought or idea in your self-improvement journey can change your life. Work on yourself and keep pushing for better things.”

“Hustle now & take risks while you are young. Even for those in school, nothing stops you from making little extra cash or getting involved in projects that'll create opportunities for you. You're out here to create a great future for yourself & make money. Start today.”

“The difference between being ordinary and being extraordinary is that extra effort. Learn to do more than is expected or have been assigned. Go the extra mile.”

“One of the key causes for abandoned goals is a lack of upfront appreciation for the full price to be paid, and this involves a lot more than financial considerations. Be prepared to brace

the difficult times that come in the way of accomplishing your goals.”

“Love has nothing to do with what you are expecting to get; it has everything to do with what you are expected to give. So give wholeheartedly and spread the love, especially to those who feel rejected and alone.”

“As a leader, remember, once you set the rules, you must follow them. Don’t expect those below you to act any different from you. Be ready to lead and lead by example.”

“Success accompanied by a lack of preparedness disappears quickly. Remember, if it’s too easy, then it will definitely disappear as fast as it came.”

“I believe you can find meaning in life by creating a strategy that you can use throughout your journey. You need to keep the purpose of your life front and centre as you decide how to

spend your time, talents and energy. Without purpose, life can be hollow.”

“Being optimistic and realistic at the same time trains you to search and work for that which you don’t have. Don’t be distracted from your vision by anyone. If you think it and believe it, then it is up to you to do it and to be it.”

“Remember, it’s not always about the money! It’s about doing something that you believe will make real change in your life and, most importantly, in the lives of others.”

“One reason, so few of us achieve what we truly want is that we never focus. Don’t be mesmerised or discouraged by the life you live or once lived. Use it instead to work hard because if you don’t build a solid life today, you won’t find it in the future.”

“The only time I advocate for a loan is if you are making capital investments that will earn you a

better return to recoup the interest in the future.
Always live within your means.”

"Follow your heart but take your brain with you." - Alfred Adler. What a great quote! Remember to think through all your decisions, my friends.”

“You can't do the same things the same way and expect change. Transform your mindset. To attract better, you have to become better. Upgrade your habits. Think positive. Be hopeful and consistent with your progression.”

“Africa has many opportunities, but you cannot thrive alone. If you stand alone, you stand little or no chance of survival. Partner together, merge your resources with other like-minded people, you will be able to attract bigger opportunities & the investment you need.”

“I believe that the inborn knowledge you have is all you need to make yourself great! People say I'm a very lucky individual, but to be honest, I

have never come across Mr Luck. Hard work and positivity are the two things that have brought me to this point.”

“The most powerful weapon in the game of chess, just like in life, is to have the next move in sight! Like in this game, critically think about your life. FORETHOUGHT WINS.”

“Never doubt your immense potential for success because of the struggles you feel or the hurdles that you face now. Keep focusing a day at a time and have faith that your breakthrough is almost here.”

“We are all created differently; let's cash in on our unique factors. Refrain from saying that you don't have or don't know your unique selling point. Ask your peers, workmates, and bosses etc., what unique factor you have. Wake up & smell the coffee. YOU'RE 'IRREPLACEABLE!'”

“Success can be glamorous, but the process of succeeding is more about following a productive

routine and cultivating discipline amidst the distractions and challenges of this world.”

“Those who are successful will tell you that in acquiring wealth and success, you must work hard, work smart and love what it is that you do. You will never work hard at something if you view it as a chore or are obligated to do so. Make sure you enjoy doing it.”

“Try as much as possible to live within your means. Save up and look for ventures that can help your money multiply. Be wise by taking measures that will help ease your financial burden. Do the maths and let your money work for you.”

“Do not let any opportunity go to waste. Make the best use of every opportunity and prepare well for it. Remember, it is your first and probably your last chance to make an impression. Do the best you can.”

“Be honest. Are you honest with yourself when it comes to managing your finances? As you strive to create wealth, you must be honest with yourself and take a closer look at your downfalls and weaknesses. Identify your weaknesses and negative patterns.”

“Seeking help doesn’t mean that you are weak. You just lack information about a particular subject and would want clarity. You have nothing to lose, but if you let your pride and low self-esteem get in the way, you may as well have everything to lose.”

“What motivates you? What inspires you? The sooner you get to answer this & act on what inspires you the most, the sooner you’ll see the results that you want most in life. Remember, though, motivation is nothing without inspiration, and inspiration is nothing without action.”

“A tip on how to be successful in all that you do? Try and pay extra attention to what you are naturally drawn to. When you do this, you will often find that they are connected or will lead you to your path, passion and purpose in life. Have the courage to follow them.”

“Build your character. Be the person people can admire and believe in. The ‘good life’ belongs to those who make the decision to craft and direct their own life. Command your space and gain respect for being who you are and doing what you do.”

“Self-belief takes you places and makes you seek opportunities you never thought of. You must have a ‘you can do it mentality, for no one will ever do it for you. As you work, you are either working towards achieving your dream or helping someone achieve theirs.”

“Create a safe space for yourself. Get a supportive team, i.e. family, mentors etc., in

your professional and personal life. They will help you overcome challenges and enjoy great times. Keep investing in these relations, for you'll need them in the future.”

“You are yearning for change, but you are not willing to effect the change. Nothing’s going to change unless you do. Begin by being the change.”

“Focus on results! You have to produce results; when you produce results, they pay you what you want.”

“Execute wisdom in all you do. Re-examine the goals you had set. Those who didn't achieve theirs look at what went wrong & do things differently. Albert Einstein once said insanity is doing something over and over, expecting different results. Don’t become the insane one.

Focus & channel your energies to one thing. Let it take priority and engage your time & resources in perfecting it. If you have a well thought out idea that you believe will work, then work hard & make it work so that it can mature and pave the way for other opportunities.”

“Remember, the world is yours for the taking, and you are fully responsible for the great future you so desire. Your past does not define your future, but your present actions and decisions will definitely affect your future.”

“Invest in yourself because that is the best investment you can ever make. One new thought or idea in your self-improvement journey can change your life. Work on yourself and keep pushing for better things.”

“Every great success has always been achieved by fight. Every winner has scars. The men who succeed are the efficient few. They are the few who have the ambition and willpower to

develop themselves. So choose to be among the few today.”

“Pursuing excellence is unique for every individual. We craft different paths to reach our desired goals. Excellence does not automatically mean straight A’s but your attitude towards life, academics, respecting those around you, solving problems, among other things.”

“When it comes to money and investment matters, learn to manage them with logic, not emotion. Don’t allow your emotions to complicate matters and cloud your judgement.”

“There will always be someone who will try to limit your potential and who cannot see your worth. Don't be discouraged by them, but most importantly, don't let it be you.”

“Whatever you do either brings you closer to your goal or away from it. Don't get caught up in doing little tasks that don't add value to you.”

“Go out there and do your best! Strive to find meaning in the work that you do. Step out of your comfort zone and dare to achieve your dreams. Be bold enough to make the necessary changes to better yourself and those around you.”

“As a leader, remember, once you set the rules, you must follow them. Don’t expect those below you to act any different from you. Be ready to lead and lead by example.”

“I like to remind the young people to try as much as possible to live within their means at all costs. Save up and look for ventures that can help you multiply your money. Be wise and take measures that will ease your burden financially as you begin the year.”

“I would urge all of you not to give up if your goal didn’t materialise last year. Analyse where the hitch was and start over. It is never too late to try once more.”

“Life can be what you want it to be. You can be wealthy if you choose to be. Everyone must have a mindset of the life they would like to live.”

“Don’t be so comfortable that sometimes your ambition to do better diminishes. Challenges will help you get out of your comfort zone and enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“Nobody is good at everything. Admit your weaknesses and accept help where you need it. This is the first step towards becoming an inspiring leader.”

“Take tasks one at a time. Start with one concrete and achievable goal you would like to accomplish and start from there. The more specific you are, the higher your chances of success.”

“Time is one of the most valuable assets we have. Find a strategy that helps you manage your time

properly. You can build a fuller life for yourself if you use your time wisely.”

“Always be prepared! Preparation builds confidence and improves performance. Every time you are pitching, make sure your responses are clear, definitive and that you own the space.”

“Are you doing everything to ensure that, at the end of the day, your customer is extremely satisfied with the service or product you provide? Remember, a happy customer is a loyal customer, and this is the only way your start-up will survive.”

“The grass may be green where you are, but your failure to see it as an opportunity to make it green may be limiting your potential and your success.”

“Passion for life is infectious, and it keeps you feeling alive. Find your passion and use it to inspire others that they too can achieve and succeed.”

“Do not close your mind. Be open, and you will have the capacity to learn things beyond your comprehension.”

“A positive mind finds opportunity in everything.”

“A negative mind finds fault in everything.”

“Choose wisely every day.”

“Never despise humble beginnings. Use them as inspiration for the next thing and recognise each accomplishment you have made, however small it may be.”

“Always embrace your mistakes; they’re a sign of your courage to try.”

“Learn to practise patience in all that you do. Have the self-control to delay gratification or wait for results. Good things come to those who wait, and most times, the wait is worthwhile. Learn to take your time and have the discipline to wait for the right time.”

“Creating a conducive environment at work does not necessarily mean it has to be fun or relaxed. Employers should be able to provide an environment that gives employees the freedom to be creative, explore ideas and develop new skills and responsibilities.”

“Let opportunities find you ready. Empower yourself with basic knowledge. Use it to start small and grow.”

“Do not be carried away. You need to inject more effort into your work output rather than in your celebration if you want to keep scaling higher.”

“The wealth of a nation will always be found on the land. Our wealth is on our farms and the natural resources, and we must always take advantage of this.”

“Take time and pay attention to the things you are naturally drawn to. They are often

connected to your path, passion and purpose in life. Have the courage to follow them.”

“If you think and believe in it, then it’s up to you to do it and to be it. Self-pity and whining will not change your situation, but doing something about it will.”

“Remember, your look is a representation of your character. Your products and services will be associated with you, and like it or not; they reflect your image and brand.”

“Nothing good is ever served on a silver platter. Great success in life cannot be achieved without believing in yourself and what you’re doing. Set goals bigger than you think you can achieve - then become the person it takes to reach them.”

“Learn to have money work for you. The satisfaction you get when you are enjoying the fruits of your labour is second to none. Working hard won’t kill you; it will reward you. Take

time to water your 'seeds', invest in them and sit back and watch them grow.”

“Discipline is the very core of progress. Without it, nothing can be made or properly maintained because discipline is a vehicle for consistency. Once you become disciplined, you can be consistent, and once you're consistent, you can see progress.”

“While you sit at your desk each day, train yourself in something practical that will better your livelihood. Acquire additional skills that will support you in and out of the workplace. Don't wait to be empowered. Empower yourself so that you, too, can empower others.”

“Seeking help doesn't necessarily mean you are weak. You just lack information about a particular subject or situation and would want clarity. You have nothing to lose, but if you let your pride & low self-esteem get in the way, you may as well have everything to lose.”

“We have awareness. Action is what is required now. Let us get the sails up and get to the destination of creating a sustainable blue economy. Let's showcase what we have and what we can do with our resources!”

“The 21/90 rule. It takes 21 days to build or break a habit + 90 days to create a lifestyle. If you want to be successful at anything, you have to understand that it won't feel like second nature to you until about the 90-day mark. So keep going.”

“The future you desire will only come if you are willing to work for it. Plan and put in the necessary effort required to achieve your goals. Map out every detail of the future you want to have. Remember to be very strategic and realistic while penning down your thoughts.”

“When you see water flowing down the river, where it finds a rock, it only just deviates and passes round that rock and continues to flow. I

believe you can learn a lot from the way the river flows.”

“Think about this, my friends. What would happen if you try to make a 1% improvement every day? This would amount to an increase of 3778% over a year. Meaning you would be 38 times much better compared to when you started. Work on your 1% today.”

“Never let self-doubt kill your dream. Keep working on yourself and your craft consistently. Learn to enjoy the process and the progress. You never know when your next opportunity will come, so be patient, grateful, and stay grounded.”

“Visualise past victories while anticipating the future. Planting seeds of positive expectancy in your mind is the best way to reap.”

“You can copy, but you can't duplicate. The one factor that you have over everyone else should be your ultimate selling point.”

“I can only hope that you have the courage to embrace uncertainty as you pursue your dreams. There will be moments when you second guess yourself, but you have to remember there is immense gratification that comes from building something from nothing.”

“The only time I advocate for a loan is if you are making capital investments that will earn you a better return to recoup the interest in the future. Always live within your means.”

“Remember that a lesson is a lesson. Lessons will never stop, so spend a few minutes every day working out your lesson of the day. Having learned it, you will realise that your actions & attitude towards the future will be aligned with wisdom obtained from those lessons.”

“Sometimes people don’t understand your goals and your ambitions. Finding people to come to your rescue is also something that one must be very grateful for in life.”

“Great leaders have an abundance of confidence. They know that confidence is necessary for staying the course when things get tough. If you gamble with your own decisions & qualities, then your subordinates will never follow you, neither will they trust you as a leader.”

“The biggest difference between successful people and unsuccessful people isn’t intelligence or opportunity, or resources. It’s the belief that they have what it takes to make their dreams and goals happen.”

“You need to realise that there is a very big difference between activity and productivity. Sometimes you sit around thinking that you are being productive and contributing to the company’s objectives, yet all your doing is a lot of ‘activity’. Stay productive!”

“Find ways of adapting to change, particularly in the workplace. If you were in your comfort zone and now that has been taken away, accept the

change and shift gears if you want to keep moving forward.”

“Here's the secret friends. You need to attract better, to become better. You have to do things differently to have change. Transform your mindset, upgrade your habits and think positively. Nothing happens unless you are consistent with your progression.”

“Success accompanied by a lack of preparedness disappears quickly. Remember, if it's too easy, then it will definitely disappear as fast as it came.”

“In life, the majority of us know what to do, but very few people actually do what they know. Knowing is not enough. You must take action. That's where the rubber meets the road!”

“If you allow others to dictate to you who you are, you will never be able to chart your path in life. Determine who you are and what you want and leave the naysayers behind.”

“Performance and behaviour go hand in hand. You need to embrace both in order to succeed in your professional and personal life.”

“We can draw so much inspiration from how a child learns to walk. They may fall down more than 20 times, but they never stop and think to themselves, “This may not be meant for me.” So here's the catch. Keep going!”

“Sometimes you need to down your tools and re-focus. Take days off to be in the best mental shape. Yes, I don't refute you have to work hard, but don't work yourself into the ground. Value your rest as much as your work. Ensure you keep your work-life balance in check.”

“What makes you stand out? Know your unique features or strengths and capitalise on them. Perhaps, you are known for being a loudmouth, couple that with being informed on something of value like market trends – in the end, you may become a voice of authority on it.”

“Be passionate about life and stay actively involved in living your own life. Don’t be passive about things happening around you because you get more meaning out of life when you are passionate and present.”

“One of the key causes for abandoned goals is a lack of upfront appreciation for the full price to be paid, and this involves a lot more than financial considerations. Be prepared to brace the difficult times that come in the way of accomplishing your goals.”

“Many changes may not be within our control, but we can always control how we deal with them. It’s a matter of perspective.”

“Your mind is your most important asset. What are you feeding it? Feed your mind with positive information. You let your knowledge decay if you engage in harmful negative activities that don’t support your future.”

“Excellence does not automatically mean straight A’s but your attitude towards life, academics, respecting those around you, solving problems, among other things.”

“If you decide to go and follow your dreams, you will not only give hope to others who want to do the same but also serve as an example and a reason why they should give their dreams a try.”

“Read, Read, Read! You can never have enough knowledge and information. The world is changing; you must keep up to date with what is happening.”

“If you do not look right and left, you will never go forward. Always look around you and know your surroundings. I believe awareness beats education.”

“I believe you can find meaning in your life by creating a strategy that you can use throughout your journey. You need to put your purpose first

as you decide how to spend your time and energy. Remember that without a purpose, life can be hollow.”

“Focus and channel your energy towards one thing. Let it take priority and engage your time and resources in perfecting that one thing. If you have one well thought out idea that you believe will work, then work hard and make it work.”

“Success for me is not enumerated in wealth. It means being able to accomplish the goals I have set out for myself. What does success mean to you?”

“When you are motivated and excited about pursuing your dreams, you will attract other people who have the same values and interests. The more you surround yourself with high achievers, the further you go.”

“Where your focus goes, your energy flows. Don't get distracted. Stay focused on what

matters to make your dreams come true. Keep going.”

“I always say I employ for attitude and train for the skill. It's your attitude, commitment and loyalty that will help you achieve your dreams and goals. Get on with it!”

“Are you taking positive action by changing your mindset? Self-pity and whining over lack of money or opportunities will not change your situation but doing something will. It's time you thought of how much effort you are willing to put into changing your current situation.”

“We all have a duty to inspire and reach out to others, especially those in the rural areas. I am just one man, but you, my followers, can take the knowledge beyond.”

“Success is hard-won forces you to put in the necessary effort. Nothing worth having comes easy, so don't spend too much time visualizing

the end result. Instead, envision the steps you will take to get there.”

“There are only two things in decision making; you are either right or wrong and better to be wrong than to make no decision.”

“There is always a price to be paid; you must sacrifice your time, resources and even your lifestyle so as to be fruitful in some ventures.”

“Create a balance between your work and your personal life to enhance productivity not only now but in the long run. Know what to do and when to do it.”

“I am a firm believer that self-belief takes you places and makes you seek opportunities you never thought you would. You must have a ‘you can do it’ mentality because no one will ever do it for you.”

“Remember to keep a positive outlook on life at all times. As we all know, positive thoughts always beget positive outcomes. Surround

yourself with peers and colleagues who are always positive and add value to your life. Make a decision to remain positive today.”

“If something is not working out, then we must look for another method or worst-case scenario, change course and venture into something else.”

“Some of the essential qualities that define great leaders:

1. Great communicator.
2. Creative & innovative.
3. Honesty & Integrity.
4. Focus on strength.
5. Embrace failures.
6. Lead by example.
7. Positive attitude.
8. Inspire others.
9. Empathetic.
10. Confident.”

“My young friends, know your area of specialisation and work towards it. If you are

venturing into a new field, make sure you have done enough research to acquaint yourself with your new area of specialisation.”

“Always plan your day! Have a list of tasks that you need to do and give each task a timeline. This will create discipline, enabling you to track your progress and achieve as much as you can.”

“A positive attitude generates positive thoughts, events and outcomes. Life will throw whatever it can, but its impact on you will entirely depend on how you respond. Create a positive buzz around you. It’s a choice you have to make on a daily basis.”

“What successful people do during weekends:

1. Pursue a passion and interests.
2. Exercise to stay healthy and fit.
3. Read to acquire knowledge.
4. Network to build relationships.
5. Take time to rest their body and mind.”

“Don’t spend a lot of time, energy and resources on ventures that are not in line with your aspirations. Save yourself the time by knowing what you truly want and work towards that purpose.”

“Always set realistic goals. Most of us get excited and set ‘big unrealistic’ goals forgetting that we need to make sure they are realistic and attainable. Start small as you look to setting and achieving bigger goals. No goal or milestone is too small or insignificant.”

“We all have something to learn from each other. Don’t bring disgrace to your life because of pride. Embrace humility, for it comes with wisdom.”

“Remember, networking is not about how many people you know or meet; it’s about what you know and how you use that information to build connections and eventually relationships.”

“Don’t be so comfortable that sometimes your ambition to do better diminishes. Challenges will help you get out of your comfort zone and enable you to be creative. Get out and challenge your mind. It is the only way you will grow.”

“Build your character and be the person people can admire and believe in. The ‘good life’ belongs to those who make the decision to craft and direct their own life. Command your space and gain respect for being who you are and doing what you do.”

“Discipline is what gets you out of bed when you don't want to. It keeps you motivated during the highs and lows so as to achieve what you have set out. Always create an environment in which self-discipline is supported amidst distractions & challenges of the world.”

“My young friends, always remember that the solution to the problems you are facing right now is within you. Learn to trust in your ability

to address and tackle issues in your life. You can achieve anything you set your mind to when you believe in yourself.”

“Don't quit just yet. Quitting sometimes is a daily occurrence when you meet challenges that want to throw you off the course. But with inbuilt aggressiveness & commitment, and trust in myself, I always believe I will find a way out of the predicament.”

“Choose your future today. The world is yours for the taking, and you are fully responsible for the great future you so desire. Your past does not define your future, but your present actions and decisions will definitely affect your future.”

“Do the best you can in the one opportunity you have been given so that it can mature and pave the way for other opportunities. You determine your success.”

“Make a decision to create a better livelihood for yourself and those around you. Partner with like-

mindful people who have faced similar hurdles like you & create opportunities for yourselves. Show those who have succeeded that you too can succeed given the opportunity.”

“Show contentment and fulfillment as you serve because one day, you too will be served. Always create meaning and purpose around your work.”

“Be honest! Are you honest with yourself when it comes to managing your finances? As you strive to create wealth, you must be honest with yourself and take a closer look at your downfalls and weaknesses. Identify your weaknesses and negative patterns.”

“As a leader, drive to create value; drive to serve people; drive to understand and learn; drive to mentor and empower; drive to be innovative; drive to be unique and independent; drive to be fair and respect all; and finally drive to lead by example.”

“As you study and acquire knowledge, remember to train yourself for the labour market. Acquire basic or additional skills that will develop you. Don’t wait to be employed. Use the skills you have acquired to better your livelihood and those around you.”

“Do not let any opportunity go to waste. Make the best use of every opportunity and prepare well for it. Remember, it is your first and probably your last chance to make an impression. Do the best you can.”

“Young people, you are the drivers of innovation and change. Take full advantage of this and prove to the naysayers that you are not a liability but the key catalysts for development.”

“Your passion is what you love to do even when you are tired or disappointed. Focus on your passion as you venture into various things. Most successful people have had to work twice as hard

to see their passion come to life. Nothing good comes easy.”

“You see, friends, we don’t realise that unexpected change reveals opportunities that spur growth and positive results. It may be a setback, but it’s actually an opportunity to reflect, learn and plan your next move.”

“Quitting sometimes is a daily occurrence when you meet challenges that want to throw you off the course. But with inbuilt aggressiveness and commitment, and trust in myself, I always believe I will find a way out of the predicament.”

“Keep educating yourself because it is better to have information and not need it than to require it and not know it. Make sure that 10% of your time is spent actively pursuing your most cherished thoughts & goals. Success is a journey; take it!”

“My friends, do not see yourself as a liability but as an investment. Show an employer, investor or

leader how you can add value and be productive. The moment you limit yourself, then that will be the beginning of your failure.”

“You cannot do everything; neither can you excel at everything. Give opportunities to those who have specialised in a particular area. It’s an opportunity to mentor them and an opportunity for you to learn. Do what you are good at and get others to do what you can’t.”

“Network within your industry. Get rid of friends that don't add value to you. Surround yourself with skilled, intelligent, and knowledgeable people. They edify you, challenge your decisions, brainstorm with you, hold intellectual discussions and great to learn from.”

“Friends, you must be able to know what drives you because that will give you direction in life. Everything you do or achieve is a result of what drives you.”

“Do not close your mind. Be open, and you will have the capacity to learn things beyond your comprehension.”

“Two heads are better than one, and your weakness is someone else’s point of strength. Help one another and learn to swallow your pride, and ask for help when you need it.”

“If you no longer feel motivated to work, then it is time to take a break. Take time to reassess yourself. It might just be what you need to do to discover your life purpose.”

“Do the best you can in the one opportunity you have been given so that it can mature and pave the way for other opportunities. You determine your success.”

“What’s your life purpose? Is your professional and personal life contributing positively to it?”

“Maintain positive thoughts regarding your future, and don't dwell on your mistakes.”

“Let your word be your bond. Only then will you be able to create a brand, a product of value.”

“Learn to focus on the meaningful few things. You are better off doing fewer important things than doing a lot of unimportant things. Choose wisely! “

“In a world that is shifting really fast, the only strategy that is guaranteed to fail is not taking risks. Rise up and try out your idea.”

“Great opportunities don’t come every day; recognise and seize them with every chance you get so that you can keep attracting more and more. You have a greater goal to achieve, so do not be swayed by what you get right now.”

“Go the extra mile! The difference between being ordinary and being extraordinary is that extra effort. Learn to do more than you have been assigned or more than is expected.”

“Maintain your focus even when the going gets tough. Keep your eyes on the goal even when the naysayers keep going on and on of how your efforts will turn out to failure.”

“Personally, I tend to keep a pen and paper at my bedside. When I am resting, I often find that I get moments of clarity about what I need to pursue in line with what I feel strongly about. I must write them down and pursue these thoughts later, or I will lose them.”

“I wanted a better life for myself than what my parents left behind, and I am sure most of you want the same. Let your drive help you re-invent or discover yourself or your potential. Don't be afraid to explore the unknown.”

“There's no such thing as overnight success. Focus on creating wealth that will sustain your livelihood & create a lasting legacy. Even those who win the jackpot must invest the money for

sustainability purposes. Success accompanied by a lack of preparedness disappears quickly.”

“Focus and channel your energies to one thing. Let it take priority and engage your time and resources in perfecting that one thing. If you have one well thought out idea that you believe will work, then work hard and make it work.”

“Without goals, we wouldn’t have anything to aim for or aspire to. We’d live our lives randomly rather than consciously, and things would tend to happen to us by chance (or not).”

“You are yearning for change, but you are not willing to effect the change. Nothing’s going to change unless you do. Begin by being the change.”

“It takes time to improve your skills, build your image and the experience you need to climb higher. Starting small humbles you and makes you appreciate the opportunity you have. This

pushes you to work hard and aim for that which you want to achieve.”

“When you settle on doing something, you must be committed to that move which should be in line with your vision. However, it may not be supported by everyone, but there should always be a consensus in the end by proving your point through results.”

“Are you a spender, or are you a generator of wealth? Don’t just sit and borrow money; let your money work for you. Look for various avenues to invest and grow your cash. Spend less, save more and accumulate wealth and money that you can freely spend in future.”

“As you study and acquire knowledge, remember to train yourself for the labour market. Acquire basic or additional skills that will develop you. Don’t wait to be employed. Use the skills you have acquired to better your livelihood and of those around you.”

“As the saying goes, “opportunity knocks only once.” Always make sure you are ready. Prepare well enough to grab chances as they come. Remember, success comes when preparation meets opportunity.”

“Success isn’t just about what you accomplish in your life but what you inspire others to do.”

“Don’t see yourself as a liability but as an investment. Show an employer, investor, or leader how you can add value & be productive. The moment you limit yourself, then that will be the beginning of your failure. Increase your competitiveness and productivity yourself.”

“A positive attitude generates positive thoughts, events and outcomes. Life will throw all it can, but its impact on you will entirely depend on how you respond. Choose to create positive buzz around you on a daily basis—definitely, the best choice to start the week with.”

“It takes time to improve your skills, build your image and the experience you need to climb higher. Starting small humbles you and makes you appreciate the opportunity you have. This pushes you to work hard and aim for that which you want to achieve.”

“As you study and acquire knowledge, remember to train yourself for the labour market. Acquire basic or additional skills that will develop you. Don't wait to be employed. Use the skills you have acquired to better your livelihood and those around you.”

“Success doesn't mean you must have certain qualifications. It's inbuilt and according to what drives you. Everyone has a dream, but not everyone has the courage, tenacity and persistence to see their dream through. Push yourself each day to achieve your dream of success.”

“It takes time to improve your skills, build your image and the experience you need to climb higher. Starting small humbles you and makes you appreciate the opportunity you have. Pushing you to work hard and aim for that which you want to achieve.”

“Even when you do not have the necessary educational qualifications, you can invest your time in gaining as much experience as possible and build an outstanding portfolio.”

“Do the best you can in the one opportunity you have been given so that it can mature and pave the way for other opportunities. You determine your success.”

“Diversification is the name of the game. You must FOCUS on what you are good at and at the same time spread your wings. Strive to have more than one source of income and broaden your investments to have consistent cash flow. Be a jack of all trades but a master of one.”

“I’m a firm believer in the phrase that nothing good is ever served on a silver platter. Great success in personal or professional life can’t be achieved without putting yourself out there. You have to build your confidence and work hard to get to where you want to be.”

“Most people don’t take time to build their personal brands; don’t be among them. Whether you are employed or self-employed, creating a personal brand makes a huge difference. It is the only thing you can own with pride.”

“The great future you desire will come your way if you work for it. Plan and put in the necessary effort to achieve your goals and dreams. Map out every detail of the future. As you do this, remember to be very strategic and realistic while penning down your thoughts.”

“Seeking help doesn’t mean that you are weak. You just lack information about a particular subject or situation and would want clarity. You

have nothing to lose, but if you let your pride and low self-esteem get in the way, you may as well have everything to lose.”

“There's always something to learn by simply talking and connecting with people. When you network and connect with your peers or colleagues, you'll end up learning how to take a different approach in any given situation. Go out there and learn.”

“It's not easy to turn negative situations into positive ones. It's something that you must encourage yourself to do on a daily basis. A positive attitude begets positive results. Stay positive, my friends.”

“Remember, the world is yours for the taking, and you are fully responsible for the great future you so desire. Your past doesn't define your future by all means. Get that education if you have to. Follow that dream. Sharpen that skill and see where it takes you!”

“Success does not come easy. There is always a price to be paid; you must sacrifice your time, resources and even your lifestyle so as to be fruitful in some ventures.”

“Positive thoughts beget positive outcomes. Surround yourself with peers and colleagues who are positive and add value to your life. Choose friends who will help you achieve your goals. Make a decision to remain positive throughout the year.”

“Don't be mesmerised by the life you live now. Use it to work smart and hard. If you don't build a solid life today, you won't find it in the future.”

“Being optimistic and realistic at the same time trains you to search and work for that which you do not have. Don't be distracted from your vision by anyone. If you think it and believe in it, then it is up to you to do it and to be it.”

“Every great success has always been achieved by struggle. Every winner has scars. The men who

succeed are the efficient few. They are the few who have the ambition and willpower to develop themselves. Choose to be among the few.”

“Make the best use of every opportunity that comes your way. Add value to yourself by investing in your capabilities and acquiring the right skills. The highest return you will ever get is when you invest in yourself.”

“Never fear challenges or obstacles. They will help you get out of your comfort zone and enable you to be creative. It is the only way for you to grow.”

“When you meet an acquaintance you have had a pleasant conversation with, it’s only polite to do a follow-up email.”

Why I ignore most of the requests sent via social media:

While your employer or boss is doing his best to give you a work purpose, you, on the other hand, need to extend your appreciation by observing the boundaries that have been set. Boundaries and, in particular, codes of conduct are more often than not disobeyed at the workplace. Most of you feel that they limit or confine you to a certain space or way of doing things.

Boundaries serve a purpose in the workplace. They establish acceptable behaviour and how this affects the way employees relate and communicate with each other. Boundaries build a positive emotional climate that provides clarity and direction for employees to be focused and produce results. It helps you identify with the company focusing on what is crucial. It's important for companies to maintain boundaries that will keep people united and not entirely

focus on the bureaucratic or autocratic way of managing and decision making.

Leaders/employers also need boundaries that keep them from operating or being a closed system. The workplace is meant to be enjoyable and fulfilling, not as limiting as jail or correctional facility. Let these boundaries encourage honest feedback, wean out fear and bring employees together.

While some companies embrace the open system, be sure never to cross the line of familiarity, particularly with your seniors. Many employees confuse a relaxed, conducive environment for familiarity. The same way society demands of us to respect our elders or those superior to us regardless of age is the same way the workplace does. Remember, I am not your friend. I am your senior and/or employer first!

It saddens me that those seeking job opportunities or partnerships approach interviews, potential employers and investors casually. I get so many requests on a day to day basis, many of them from learned friends. However, I am left with no choice but to ignore most of them simply because the language is too familiar and borders disrespect.

This also goes for social media. I agree it's a place for social networking where formalities are dropped. However, if you will go ahead and seek a job opportunity or meeting request via these platforms, be courteous enough and adhere to the formalities. If you feel different, then limit your conversation strictly to social content. Writing in slang, sheng, or short-form will only get you ignored by business people like myself if you are seeking professional assistance.

The same applies when you accidentally meet prominent personalities or are invited to a gathering with dignitaries. Adhere to the

boundaries and protocols when you interact, regardless of the environment, you are in. This shows that you regard the person highly.

Establishing and maintaining boundaries helps define roles, enhance communication, limit inappropriate behaviour and overall increase productivity. You understand your limit at the workplace, and when conflict arises, it can be handled effectively because you know what to do, what to say and how to say it.

As an employee, you need to understand these boundaries from the first day of work so as to align yourself with the expectations of the company and those you work with.

Different situations call for different solutions. Adhere to the boundaries and standard procedures set for meetings, interviews, job applications etc. They are there for a reason.

Familiarity brings contempt. Don't bring contempt and lose out on an opportunity. Know

your limit, know your boundaries and stick to them.

Most employees want a ‘work purpose’ that benefits them not only financially but also socially.

For Bosses Only:

Do you have a purpose? Not self-purpose but a purpose for your role as a leader and for your team?

Most bosses are too caught up in their financial purposes that they do not realize that the social purpose is what leads to the earnings and profits (financial purpose). You want these type of workers, but you are not willing to recruit, evaluate and reward differently.

My good friend Richard Branson once said, “Clients do not come first. Employees come first. If you take care of your employees, they will take care of the clients.”

Most employees want a ‘work purpose’ that benefits them not only financially but also socially. They want to bring meaning to what they do and find a sense of fulfilment, but sadly, most bosses overlook that.

Purpose is central to business success. However, how can we ensure that it remains this way?

Recruitment. When hiring talent within the organization, it is important to look at the candidate’s purpose and drive to work in a particular role and in your company. While skills and qualifications are important, involve purpose in decision making. People tend to perform better and stay longer in an organization when they have a sense of belonging to their job and to the company.

Societal impact. What’s your end game? More often than not, employees want to hear about the company’s or clients’ societal impact. Involve your employees in driving that cause(s) or in

helping your clients do so. There is so much satisfaction in knowing that you are working for a good cause or making a change somewhere.

Reward. This means not only rewarding your employees when targets are met but also providing room for growth and innovation. When you leave your team to get creative and be innovative, you are rewarding them indirectly. They feel they have a sense of ownership of the job and clients.

You want your employees to be loyal and to stay in your organization, give them a sense of belonging and purpose. Create an environment for them to reinvent themselves and remain relevant. They are part of your organization and will help you achieve your vision if you give them the opportunity to create a difference and contribute to the success of the organization.

Give your employees a purpose.

Every step, milestone, success needs a considerable amount of effort to be achieved.

Think it. Believe it. Do it. Be it.

I once read an article entitled, “Be an optimist without being a fool” on Harvard Business Review. The article made a lot of sense to me because the majority of those who are optimistic end up being fools because of a lack of foresight. We fail to see that achieving anything doesn’t come easy.

Every step, milestone, success needs a considerable amount of effort to be achieved. Day in day out, we encourage each other to believe in ourselves, our ideas, our visions, our goals in order to accomplish our purpose in life. The phrase, “If you believe you will succeed, then you will”, is common to us all, but realistically, is this it?

It is good to be optimistic, particularly when you are venturing into something new or are out to

achieve something. Optimism, determination, confidence, having a positive attitude will and can drive you to achieve your goals, but it is not a guarantee. We need to learn to be realistic optimists rather than unrealistic optimists. The road to success is not easy, and believing that you will easily succeed is a 'fallacy', and that is being an unrealistic optimist.

Let's face it; when we perceive or think that something is easy, we rarely put the required amount of effort to accomplish it. We think that we will achieve it nonetheless. However, if we know that the road to success is not easy, we tend to put extra effort to get where we want to be. Believing that the road to success will be rocky will help you plan effectively and give you the drive to endure tough times.

Being optimistic and realistic at the same time trains you to search and work for that which you do not have. Don't be distracted from your vision by anyone. If you think it and believe in

it, then it is up to you to do it and to be it. Success is hard-won forces you to put in the necessary effort. Nothing worth having comes easy, so don't spend too much time visualizing the end result. Instead, envision the steps you will take to get there.

Think it. Believe it. Do it. Be it.

Thinking by Walter D. Wintle

If you think you are beaten, you are

If you think you dare not, you don't,

If you like to win, but you think you can't

It is almost certain you won't.

If you think you'll lose, you're lost

For out of the world we find,

Success begins with a fellow's will

It's all in the state of mind.

If you think you are outclassed, you are

You've got to think high to rise,

You've got to be sure of yourself before

You can ever win a prize.

Life's battles don't always go
To the stronger or faster man,
But soon or late the man who wins
Is the man WHO THINKS HE CAN!

“We all hunger and desire a better life, but you must understand that this takes time to cultivate.”

The fallacy of overnight success:

This is something that is not only common with Generation Y but with those among us who are always looking for the easy way out.

The problem with Generation Y is that they seem to want everything quick, forgetting that great things take time to mature. Values such as hard work are long forgotten by this Generation and quickly replaced with dreams of overnight success. I agree that there are those who will take a shorter time to become successful, but the majority are the products of hard work and sacrifice. We all hunger and desire a better life,

but you must understand that this takes time to cultivate.

But how prepared are you for success? What principles do you abide by that will contribute to success? These are some of the things that you need to think about. Opportunities come and go. Failure to prepare for success will only deter your progress.

Young people, there is no such thing as overnight success. Focus on creating wealth that will sustain your livelihood and create a lasting legacy. Even those who win the jackpot must invest their money for sustainability purposes. If not, then it becomes a total waste because you enjoy the pleasure of spending money that has not been accounted for.

Success accompanied by a lack of preparedness disappears quickly. Remember, if it's too easy, then it will definitely disappear as fast as it came.

Here are some of the tips that have helped me and continue to help me in the journey of success.

Plan your day. Have a list of tasks that you need to do and give each task a timeline. This will create discipline, enabling you to track your progress and achieve as much as you can. Planning your day will also give you time to schedule impromptu meetings or give you some 'free' time to do as you please.

Get up early so that you have ample time to go over your current read and get news updates before you go to work

Continuously pursue knowledge. You can never get enough skills or have enough information. The world keeps progressing, and you must research and gain the necessary knowledge to keep up with the changing trends. You must constantly reinvent yourself and your business if you want to succeed. A wise man once said, 'you

cannot do today's job with yesterday's methods and be in business tomorrow.'

Work smart. Whatever you do can either bring you closer to your goal or away from it. Do not get caught up in doing little tasks that do not add value to you. Write down a list of things you need to do and arrange them according to importance or simplicity. This helps you save time and begin with what is familiar to you.

No opportunity goes to waste. Make the best use of every opportunity and prepare well for it. It's unfortunate that most of us do not even have an elevator pitch and end up wasting opportunities when they meet prominent business people. Remember, it's your first and probably your last chance to make an impression. Do the best you can.

Friends, you must be able to know what drives you because that will give you direction in life.

What drives you?

What drives you to earn a living?

What drives you at work?

What drives you in life?

These questions may look simple but are very important if at all you want to be successful in life. Each day we make a choice to impact our lives or simply do nothing about it. You must make a choice to bring change in your life because no one else will make it for you.

For some of us, the need to own valuables, have at least one decent meal in a day, and good shelter is what drove us to where we are. I had to invent myself so that I could get an education and survive.

While my peers had numerous skills and experience, I had to rely on the little knowledge I had and my communication skills to get to where I am. The moment I knew that I could

make things happen, I did not have a problem convincing others to let me handle their business regardless of my lack of experience.

Friends, you must be able to know what drives you because that will give you direction in life. Everything you do or achieve is a result of what drives you.

I wanted a better life for myself than what my parents left behind, and I am sure most of you want the same. Let your drive help you re-invent or discover yourself or your potential. Don't be afraid to explore the unknown.

ABOUT THE AUTHOR

Benard Makaa is an electrical engineer and writer. He currently teaches at one of the public universities in Kenya and as well works as an electrical consultant. Follow him on Twitter @benmakaa, or check out his new projects on www.benardmakaa.com. His other books and books recommendations can be accessed at www.benardmakaa.com/books/

INSPIRATION IS PERISHABLE, ACT ON IT
IMMEDIATELY.

Ask Kirubi

This book collects and organizes the pieces of wisdom Dr. Chris Kirubi shared and shows you how to achieve the same for yourself.

This book collects the wisdom shared by Dr. Chris Kirubi over the years in his own words through Twitter, blog posts, and podcasts. With this book, you can get the benefits of a lifetime in a few hours.

I created this book as a public service. Tweets, podcasts, and interviews quickly get buried and lost. Knowledge this valuable deserves a more permanent, accessible format. That is my mission with this book.

About the Author:

Benard Makaa is an electrical engineer and writer. He currently teaches at one of the public universities in Kenya and as well works as an electrical consultant. Check out his new projects on www.benardmakaa.com. His other books and books recommendations can be accessed at www.benardmakaa.com/books/

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